

(record #: 729)

SECTOR: **Information Technologies**
AREA: **Western Europe and European Community (EC)**
DATE: **May 1993**
ACTIVITY: **Information technology and telecommunications; buyers from Rome to**
LOCATION: **Canada**
CONTACT: **Hélène Guillot** EAITC RWT_
TELEPHONE: **613-996-6359**

(record #: 730)

SECTOR: **Information Technologies**
AREA: **Western Europe and European Community (EC)**
DATE: **May 1993**
ACTIVITY: **Telecommunications and software; strategic alliance investment roundtable**
LOCATION: **Berlin, Vienna, Brussels**
CONTACT: **Brent MacGregor** InvCan -
TELEPHONE: **613-995-0812**

Under the aegis of the Europartnering project, a Canadian sector expert will conduct a roundtable presentation on the strengths of the Canadian industry, followed by one-on-one meetings with local firms who have experience in the markets of Central and Eastern Europe and are interested in partnering with Canadian technology holders to jointly pursue opportunities.

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SECTOR: **Information Technologies**
AREA: **Western Europe and European Community (EC)**
DATE: **May 1993**
ACTIVITY: **European venture capital project; mission to**
LOCATION: **La Haye, Paris, London**
CONTACT: **InvCan EAIT** -
TELEPHONE: **613-995-9998 613-995-6493**