REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :521-ISLAMABAD

007-POWER & ENERGY EQUIP. & SERV.
PAKISTAN

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	UPDATING OF POST'S BRIEFING NOTES ON THE POWER SECTOR	BETTER PREPARATION FOR BUSINESSMEN SEEKING WAPDA PROJECTS.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	1)LOBBYING WITH WAPDA FOR AWARD OF THE WORLD BANK FUNDED FEASIBILITY STUDY FOR COASTAL COAL FIRED POWER PLANT. 2)LOBBYING WITH WAPDA FOR AWARD OF TAUNSA LOW HEAD HYDEL.	1)SHAWINIGAN INTEG WAS AWARDED THE CONTRACT IN JUNE 1988. 2)POST SUPPORTS THE SOGEX BID FOR AWARD OF TAUNSA LOW HEAD HYDEL ON A NEGOTIATED BASIS.
QUARTER: 2	-----	
QUARTER: 3	Two calls by HOM on Chairman WAPDA	-Resolved Monenco's misunderstanding with WAPDA. WAPDA is no more opposed to Monenco undertaking future power projects in Pakistan. -Reiterated Cda's interest in Taunsa proj.on bilateral basis .-Expressed support for B&W prop w/Fauji Found.
QUARTER: 4	Call by HOM on Secretary, Ministry of Water and Power. 2 calls by HOM on Chairman, Water & Power Development Authority.	Reitreate Canadian interest in developing power sector contacts. Cdn interest was flagged for Babcock & Wilcox proposal, Taunsa and other hydel projects. 2. Reiterated Cdn support for Babcock & Wilcox proposal & hydel projects.