

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 36

POST : 341-CAIRO

011-OIL & GAS EQUIPMENT, SERVICES
ARAB REPUBLIC OF EGYPT

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FOLLOW-UP WITH ENPPI REGARDING THE SENDING OF TWO PERSONNEL TO
CANADA TO EVALUATE PETROLEUM RELATED TRAINING FACILITIES.

POSSIBLE CONTRACT FOR TRAINING IN CANADA OR
ON SITE EGYPT.

GATHER MARKET INTELLIGENCE ON MAJOR AREAS OF EXPANSION PLANNED BY
EGPC IN THE NEW 5 YEAR PLAN 1987/1990.

PROVIDE CANADIAN COMPANIES WITH RELATIVE INFO
ON EGPC PLANNED ACTIVITIES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 TO GATHER MARKET INTELLIGENCE ON MAJOR AREAS OF
EXPANSION PLANNED BY MINISTRY OF PETROLEUM IN
NEW 5-YEAR PLAN 1987-1992.

GATHERED INFORMATION RELATING TO NEW-5-YEAR PLAN
PARTICULARLY RELATING TO NEW GAS CLAUSE FOR DIS-
TRIBUTION TO CDN COMPANIES. PUBLISHED SYNOPSIS
ON NEW GAS CLAUSE IN ECBC NEWSLETTER.

QUARTER: 2 COMPLETE FIRST DRAFT OF PROFILE OF OPPORTUNITIES
IN EGYPT FOR CANADIAN EQUIPMENT SUPPLIERS.

DONE.

QUARTER: 3 -----

QUARTER: 4 -----