DEPARTMENT OF EXTERNAL AFFAIRS

Page: 15

Market Share

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: ASIA AND PACIFIC

Mission: 502 HONG KONG

Market: 189 HONG KONG

Sector: 005 COMM. & INFORM. EQP. & SERV

Subsector: 054 COMPUTERS, SOFTWARE & SYSTEMS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago 2	Years Ago
Mkt Size(import) :	\$ 1680.00M	\$ 1550.00M	\$ 1265.00M \$	1408.00M
Canadian Exports	\$ 27.00M	\$ 18. OOM	\$ 5.00M \$	7. 90M
Canadian Share	1.60%	1. 20%	0. 40%	0.60%
of Import Market			The second second second second	* - \$

Major Competing Countries

035 %
033 %
009 %
005 %
004 %
003 %

Cumulative 3 year export potential for CDN products 30-60 \$M in this Sector/Subsector:

Current status of Canadian exports:

Small but expanding

Products/services for which there are	$(\mathbf{x}_{i}, \mathbf{x}_{i}, x$	Current Total Imports
good market prospects		In Canadian \$
i) SOFTWARE (VARIOUS)		\$ 0.00 M
ii) SYSTEMS DESIGN	$\mathbf{v} = \mathbf{v} \cdot $	\$ 0.00 M
iii) PERIPHERALS		\$ 228.00 M
iv) COMPUTER PARTS & SUBSYST	:	\$ 465.00 M
V) DATACOM EQUIP, NETW.		\$ 0.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: LAND INFORMATION SYSTEM

Approximate Value: \$ 10 M

Financing Source: 012 DDM 013 NFR

For further info. please contact:

HONG KONG