

25/05/92

External Affairs and International Trade Canada

WMT0006

TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT
FOR QUARTER 4 OF FISCAL YEAR 1992

REGION : UNITED STATES

UNITED STATES

	NUMBER	CANADA	100-250	250-500	500-1000
A. EXPORT/TRADE/POLICY ENQUIRIES	4272	13.44	21.48	101.07	
FROM TERRITORIES :	4766	15.18	14.36	14.02	
B. VISITS TO CLIENTS IN TERRITORY	1418	10.02	9.66	4.53	
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS					
PRJES :	127	2.82	2.39	7.23	
MISSIONS :	113	2.89	7.11	6.71	
CONFERENCE SEMINARS :	133	3.46	3.42	4.00	
OTHER :	154	1.75	1.32	7.12	
D. COMMERCIAL & ECONOMIC MISSIONS					
CHICAGO				2.07	
CLEVELAND				2.45	
DETROIT				2.18	
LOS ANGELES				5.71	
MINNEAPOLIS				2.48	
SAN FRANCISCO				0.61	
SEATTLE				0.12	
E. TECHNOLOGY TRANSFER PROGRAM					
CONNECTIONS ARRANGED :	21		0.19	0.12	
F. PARTICIPATION IN EXPO-92 EVENTS OUTSIDE POST					
G. SERVICE REQUESTS IN GOVT SOURCES					
GOVT :	109	0.71	0.35	0.51	
POST GOVERNMENT :	157	1.75	0.45	2.22	
OTHER DEPARTMENT :	200	1.69	0.47	1.92	
PROVINCES/MUNICIPALITIES :	278	2.64	2.47	2.35	
H. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.					
LEADS, PROFESSIONAL DEVELOP :		15.15	2.28	4.00	
LEADS, PROFESSIONAL DEVELOP :		4.12	2.21	4.43	
I. SERVICE TO OTHER MISSION PROGRAMS					
J. TOURISM PROGRAM ACTIVITIES					
TOTAL :		3.33	19.72	16.49	
***** TOTALS *****		99.82	77.87	115.00	

NUMBER OF BUSINESS VISITORS (PUBLIC SECTOR) FROM CANADA : 410
FROM TERRIT : 511
NUMBER OF BUSINESS VISITORS (PRIVATE SECTOR) FROM CANADA : 1101
FROM TERRIT : 2413
NUMBER OF VISA APPLICATIONS COMPLETED : 276
NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA : 19
- 11.1% ENGAGED : 74