

Salaries.

President and director's fees and mileage.....	\$ 1,926 24
Manager, secretary and assistants.....	5,742 27
General agents and superintendent.....	1,996 59
Auditors.....	200 00
	\$ 9,866 10

Rents of offices in Hamilton and Toronto.....	154 00
Books and stationery.....	735 19
Taxes.....	67 76
Insurance department..	198 12
Office furnishings.....	105 50
" Telegraphy.....	108 97
" Postage.....	605 07
Printing acct., part 1882 1883.....	1,143 65
Advertising.....	721 49
Travelling expenses.....	870 85
Commissions on loans and valuation fees.....	363 50
Solicitor's fees.....	272 69
Repairs on office, fire insurance, and incidentals.....	1,046 43
	\$ 6,396 22
	\$109,120 97

Balance net assets.....	\$450,080 35
Total.....	\$559,201 32

BALANCE SHEET, 1883.

Assets.

Total net assets.....	\$450,080 35
Comprising the following investments:	
Municipal debentures, face value, \$103,277 41, market value, \$109,074 60, cash value.....	\$105,854 53
Mortgages, first liens on real estate, (cash valuation, \$565,915 00)....	229,985 02
Company's office.....	6 314 53
Real estate.....	1,346 27
Loans on policies in force, (reserves to the credit of which amount to \$87,113 33).....	40,945 42
Liens, (reserves to the credit of which amount to \$66,889 54).....	38,832 18
Agents' and other balances.....	10,872 85
Cash in Molson's Bank, \$16,779 68	
Less amount of outstanding cheques unpaid..	860 30
Cash and postage stamps in office..	12 17
	\$450,080 35

Cash assets brought down.....	\$450,080 35
Short date notes secured by policies in force.....	12,652 89
Premiums due and in course of transmission.....	10,273 52
Deferred half-yearly and quarterly premiums on existing policies due in 3, 6, and 9 months.....	34,734 89
Interest due and accrued.....	22,743 83
Market value of Debentures over cost.....	3,220 07
	\$ 83,625 20
Total assets.....	\$533,705 55

Liabilities.

Amount of reserve required (including Liens, deferred premiums, notes, &c) based on the actuaries 4 per cent. table....	\$485,654 04
Less re assurance.....	3,476 57
Claims under 2 policies awaiting the necessary claim papers.....	2,000 00
10 per cent. collection fee on deferred and other premiums.....	5,766 13
	\$489,943 60

Total liabilities.....	\$489,943 60
Surplus.....	\$ 43,761 95

Audited and found correct.
 GEO. J. JAFFRAY,
 HENRY F. J. JACKSON, } Auditors.
 Waterloo, March 22, 1884.
 The manager, having made a few introductory remarks, read his

ACTUARIAL REPORT.

To the President and Directors of the Ontario Mutual Life Assurance Co.

GENTLEMEN:—I have made a *seriatim* examination and valuation of the policies in force on the 31st day December, 1883.

I find the number of policies in force to be 5,241 on 4,951 lives, covering assurance to the

amount of \$6,572,719.71, an average on each life of \$1,327.55.

In the valuation I have used the "Actuaries" table of mortality and 4 per cent. interest.

As it is the Company's rule to pay surplus on the anniversary of the respective policies, when the premium for the ensuing year becomes due. I have used our Office or terminal values, and find the amount required in reserve to be \$485 654.04; this covers all ordinary reserves, and in addition thereto, the present of all future premiums reductions on lien policies; from this, the value of re-assurances amounting to \$3,476.57 requires to be deducted, leaving the net reserve to be \$482,177.47.

As the matter of valuations and reserves is so little understood by the public I beg to present the following

COMPARATIVE STATEMENT

of reserves required to be held under the various tables in use:—

ORDINARY LIFE, AGE 20.

End of Year.	American 4½ per cent.	H. M. 4½ p. c.	Actuaries' 4 per cent.
1	4 74	5 93	6 22
5	25.81	31.11	33 30
10	57.71	69.68	72.53
15	97.00	113.69	118.56

AGE 35.

1	9.82	10.89	11.48
5	53.20	57.25	61.64
10	117.45	124.90	133.41
15	193.43	200.78	214.30

AGE 50.

1	20.45	20.15	21.62
5	106.83	105.42	110.79
10	222.74	218.72	226.84
15	342.79	333.76	344.87

AGE 20, 10 PAY LIFE.

1	20.75	21.56	24.94
5	114.91	117.83	136.30
10	262.61	268.40	3 6.17

AGE 35.

1	29.85	31.33	34.78
5	164.99	171.52	190.23
10	376.35	390.04	428.57

AGE 50.

1	44 90	45 13	49 06
5	245 54	247.82	265.87
10	556.98	564.78	599.43

The reserves under "American" are the requirements in the New York and several other States.

Those under "H. M." are required in Canada.

Those under "Actuaries" are held by the Ontario, and required by Massachusetts and several other States.

Having completed our fourteenth year's business it is gratifying to cast a glance back over our mortality experience: For this purpose I have referred to the summary published in THE MONETARY TIMES of Oct. 5th, 1883, and find the death claims of the Ontario per \$1,000 of assurance, during the five years ending December 1882 to be, respectively:—

For the year 1878,	3.06
1879,	5.67
1880,	4.65
1881,	6.07
1882,	5.42

Total during 5 years, 24.87

Annual average, 4.97. Rate for 1883, 4.26.

In the same published summary I find the three other Canadian companies which commenced business after the Ontario, reported as follows:

	CONFEDERATION.	SUN.	ASSOCIATION.
1878,	6.05	6 90	9.33
1879,	6.30	5.13	5.05
1880,	8.93	6.43	4.71
1881,	5.61	11.17	5 52
1882,	5.76	10.11	6.18

Total, 32.65 39 74 30.79
 Average 6.53 7.95 6.16

Annual average of these three combined 6.88.

Respectfully submitted,

WILLIAM HENDRY,

Manager.

Waterloo, April 8, 1884.

The President was pleased to congratulate the members of the Company on the satisfactory progress made during the year 1883 and said it

give him much pleasure to point to the growing interest manifested by our policy holders in the continued welfare of the Company, as was evident from the very large number present on this occasion.

Having explained for the information of the meeting various items in the financial statement, which had been printed and distributed among the members; and having directed attention to the surplus which, for the fiscal year ending 31st Decr. 1883, amounted to the handsome sum of \$43,761.95, the president said that apart from any credit which might be fairly claimed by the management for the conduct of the Company's affairs, its steady growth in popular favor must necessarily very much depend on the exertions which our agents may continue to put forth to secure new and desirable business. He had a very great deal of pleasure in complimenting them on the marked success which had attended their labors in the past; and, if the largely increased volume of new assurance secured during the last three months of the current year, as compared with former years, be an earnest of what we may expect, he had no hesitation in stating that the new business for 1884 would be the largest, by no inconsiderable amount, ever secured in any one year since the establishment of this Company, and he felt convinced he would not be disappointed at the close of the year when the results of their beneficent labors would become known. He concluded by moving the adoption of the several Reports.

Alderman W. E. Brown, of Ottawa, felicitated the management on the very satisfactory reports presented to the meeting and said as the representative of the Company's policy holders in the Ottawa district he had great pleasure in stating that the true principles of mutuality in life assurance were being better understood now than in the past in his part of the country; and in proportion to the dissemination of correct ideas on that subject the Company advanced in public estimation. He predicted that the time was not far distant when "The Ontario" would stand second to none in the Dominion of Canada.

He then read the minutes of a meeting of policyholders held in Ottawa on 22nd ultimo, appointing him their representative at the Annual Meeting, in which the following passage occurs: "A vote of thanks was passed to the directors and officers and agents of the Company, including Mr. T. D. Rattan, our energetic district agent, for the substantial condition of the Company and the large amount of new business secured during the past year. The assembled policyholders observe with satisfaction that notwithstanding the large increase in the business of the Company in 1883 over that of 1882 as shown in the 'approximate statement,' placed in our hands, the expenses of the former have been even less than those of the latter year." He took more than ordinary pleasure in seconding the adoption of the report.

Professor Mills, President of the Ontario Agricultural College at Guelph, desired to say that as a heavy policyholder, as one who had been canvassed by many of the best agents of the most prominent Companies doing business in Canada, he confessed a preference for "The Ontario." He had investigated the statement which appeared in a Toronto paper some time ago, to the effect that this Company had not given as large profits as the Stock Companies, but found it to not only misleading but false. His investigations convinced him—in fact he was entirely satisfied—that "The Ontario" was giving better results to its members than were given by other Companies, without in any way impairing its stability.

B. M. Britton, Esq., Kingston, in reply to repeated calls, said he enjoyed the "bad pre-eminence" of having lost more money in insurance of one kind or another than perhaps any other man in Canada. He carried \$28,000 on his life, and like his friend, Prof. Mills, he was better satisfied with the policy he held from "The Ontario" than with those he had in any other company. He did not think, however that a mutual company should be in any sense a mutual admiration society. All should aim at practical results—to increase the efficiency of the management—to entertain a profound conviction of the merits of the Company—to inspire the agents with zeal in the prosecution of their labors (the agents in his part, he was glad to say, were enthusiastic) and to instruct the public in the true principles of mutual life assurance. He believed the mutual system as practiced by "The Ontario" to be the correct one and, therefore, should be encouraged. There was nothing in the contention that the subscribed capital of Stock Companies made assurance in them more