POOR DOCUMENT

THE EVENING TIMES AND STAR. ST. JOHN, N. B., WEDNESDAY, MARCH 30, 1921

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baying gone so high we would not have as far to fall. Referring to the United States, he said his observation recently of conditions there indicated that the business men do not yet know just where they are, and though hopeful are a eral manager. Both are widely known in bit uncertain as to the revival of busi- trade circles. With regard to their mis-

bit uncertain as to the revival of busi-ness. Mr. Stewart believes that it will take a period longer than that of the war to effect a complete readjustment of business conditions. Out of that pro-cess, however, he sees arising samer and war to effect a complete readjustment of business conditions. Out of that pro-cess, however, he sees arising samer and the trade organisations to secure such more satisfactory methods of doing busi-ness. He urges very strongly that man-data and information as would be of nore satisfactory methods of doing busi-ness. He urges very strongly that man-ufacturers and merchants, both whole-sale and retail, get into closer touch with each other, to the end that there may be a better understanding and more ufacturers and merchants, both whole- use to Australian and New Zealand with each other, to the end that there may be a better understanding and more of confidence. There is force in his re-mark that what is good for the retailer oversea merchants and manufacturers.

mark that what is good for the retailer oversea internants and is good for the manufacturer, and that. The tour has been thoroughly organised, the latter would be very unwise to do and is undoubtedly the most powerful anything to injure the business interests and comprehensive effort to directly inof the former. The question of trans- crease the inward and outward trade of portation was also discussed, and the Australia and New Zealand yet inaugurspeaker declared that the government ated. There is thus presented to the should lose no time in making such merchant, manufacturer, importers and changes as would reduce the burden of exporters of Australia and New Zeachanges as would reduce the burden of heavy charges, and also make easier the traffic east and west rather than north and south. There was much food for thought in Mr. Stewart's clear cut ad-dress, and it is gratifying that he was able to sound a note of optimism in re-able to sound abread with instructions to deliver com-mercial lestures on the potentialities of trade and commerce with Australia and New Zealand, would have been easy of accomplishment, but would have been dent McLean and the members are to be congratulated on the success of last evening. The addresses delivered were keyed to a lofty conception of business ethics, and suggestive of the co-opera-tion and good fellowship which are so casential to right results. It was not difficult for speakers to present striking contrasts between the old system of in-dividual competition, often bitter and <text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text>

ONE PIECE OF GOOD WORK WON BIG JOB. THE HOME LANKEI know a lane where pine-trees sway, and
tall, red roses sleep,BIG JOB.The path is lined with velvet moss, there
twining lichens creep —James Stillman, upbuilder of the
largest national bank in America, one
day telephoned a firm of accountants
and asked one of the partners to come
and see him. Mr. Stillman explained
that fifteen years previously this firm
audited the books of a certain company.
He wanted to locate the young man who
did the work. The partner couldn't, of
course, recall such an everyday inci-
dent, but he dug the information out of
the records and forwarded it to Mr.
Stillman. Mr. Stillman then wrote the
man he was after. Special Advertising Representatives-NEW YORK, Frank R. Northrup, 303Fifth Ave.—Chicago, R. j. Fower, Manager, Association Bidg.
The Audit Burape of Circuiation audits the deviculation of The Evening Times.A NOTABLE DINNER.
In measured sentences, Mr. F. W.
Stewart of Montreal, addresséd the St.
John Branch of the Retail Merchantz'
Associated Press of Australiasia is send-
ing a great drive for world trade. The
Associated Press of Australasia is send-
ing out two commissioners on a world
four for which preparations have been
going on for eighteen months, to tell com-
mercial bodies in other countries all about
the import and export trade of the two
received from several hundred Cham-
delivered the workt was sover, so far as
radige. The inflation here was never as
great as in the United States, and not
having gone so high we would not have
as far to fall. Referring to the UnitedNorthrup, 303
the several budges in other countries all about
the import and export trade of the two
received from several hundred Cham-
deit the outlook on the whole as encour-
aging. The inflation here was never as
great as in the United States, and not-
having gone so high we would not have
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the several hundred Cham-
the import and export trade of the two
received from several hundred to the several hundred to the
the received from several hundred Cham-
the set of Commerce in Great Britain, Cam-
at, the United States, and other coun-
as far to fall. Referring to the UnitedI'm home again.
The home-lane, the lowe-lane, the chell.
The home-lane, the lowe-lane, the chell.
<

"Well, my boy, any college debts?" "Nothing, sir, but what with diligence, conomy, and stern self-denial your will able to pay."

And it came about through a piece of superior auditing done fifteen years be-fore when the accountant was totally un-known and receiving little better than a clerk's salary.—Forbes Magazine (N. Y.)

SHIPPING'S SLUMP.

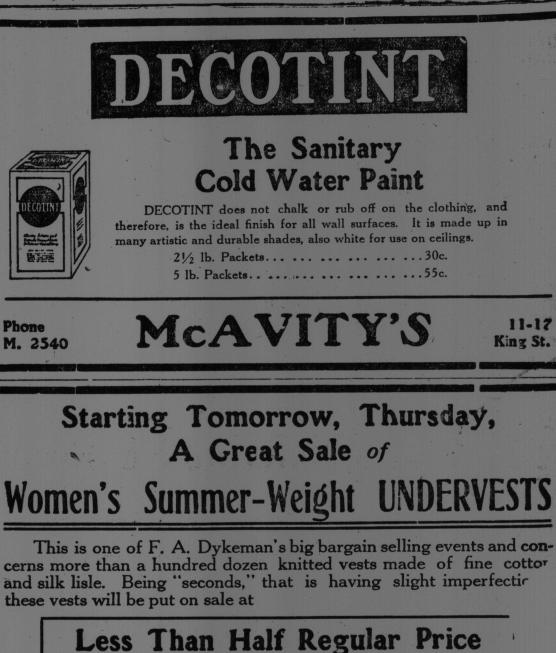
Not Up to Sample. "It was a case of love at first sight when I met Billy." "Then why didn't you marry him?" "I met him again so often." THE BERGDOL CASE.

Only One Lemon

THE HOME LANE.

THE BERGDOL CASE. (Bangor Commercial.) We surely hope that the request of the American Legion to the war depart-ment in the Bergdoll case will bear fruit. The situation as now presented is a very unpleasant one for loyal Am-ericans to contemplate. Most will re-member the unsavory facts surrounding the Bergdoll matter. The young man, a wealthy Philadelphian, of German connections, dodged the draft and re-mained for a long period in a foreign country during the war. He was at last apprehended and sentenced, but made his escape from custody, due either to the stupidity or worse of his guards. He got away to Germany where he has been Ottawa Journal: Representing him-self to be the owner of an orange grove in California, a stranger asked an Illi-

No Game



Medium and O. S. sizes. Short sleeves and sleeveless styles Prices run—25c, 35c, 45c, 55c, and 65c.

E. . .

mation that if times were normal he course. Some very interesting facts the lade of the two common provide needed improvements, will be about the trade of the two common provide needed improvements, will be trade of the two common the way of improvements. The trade commissioners are as watchul and prudent as the statement now submitted proves them to be, the city: its context of the finances are as watchul and prudent as the statement now submitted proves them to be, the city: its context of the main sound. Indeed it is only the question of taxes that stands in the way of a much larger city debt incovered for the benefit of the city: its context of the more as units and under the way of a much larger city debt incover a surplus for latter context. The Canadian Merchant Marine are improving in the Mother Country. $\psi \oplus \psi \oplus \psi$ The Canadian Merchant Marine Activity of a two can surplus for latter context. The context is the state of the seaker of the country. $\psi \oplus \psi \oplus \psi$ The Canadian Merchant Marine Activity of a two can surplus for latter correct as that stands in the despection of taxes that stands in the way of a much larger city debt incover a surplus for latter correct as that stands in the despection in the country. $\psi \oplus \psi \oplus \psi$ The Canadian Merchant Marine Activity and the difficult of the finance of the two in the country. $\psi \oplus \psi \oplus \psi$ The contain Merchant Marine Activity and the difficult of the despect of the transe of the st. John people will be interested in the second for an area for a nimingration and the provision will be search for an immigration and the two provision will be more the the two interesting chain context is the difficult on building to handle a thousand the the anone series and cit the will as the port, and that provision will be mark that bout and the provision will be mark that bout and the provision will be mark that borotion building to handle a thousand the the invision, marking the the invision marking the the invision mark the provision will be mark that bout and the second to be

"No, my son, I believe not." "Why didn't they, Pop?" "Wet grounds, I guess, Harold."-Yon-ters Statesman.

At the Party.

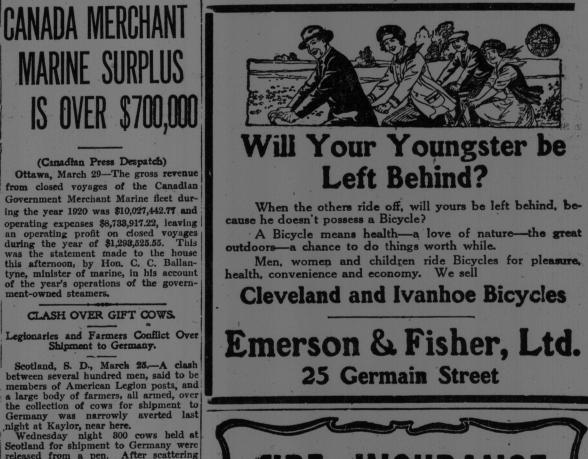
enjoying himself. Recently a couple of young American sergeants, who have been engaged in ap-prehending American fugitives from justice, attempted to arrest Bergdoll, but made the mistake of making the effort on German soil and so aroused the anger of the German authorities. The ser-geants are now being tried while Berg-doll, the deserter, remains at liberty. We consider the situation as one de-manding a remedy and heartily sympath-ize with the attitude of the American Legion which calls upon the war de-partment to demand from Germany the surrender of Bergdoll and to make ef-forts to secure the release from jail of the two American sergeants.

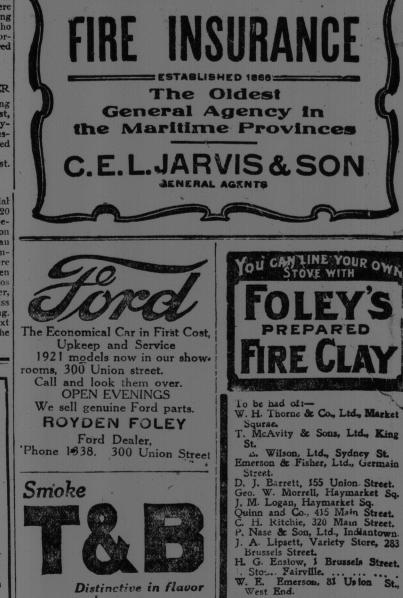
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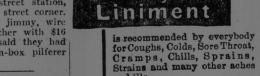




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for internal and external use that has a nation wide reputa-tion for great merit. Johnson's Anodyne





USE The Want Ad War USE The Want Ad Wa Ad Way