

### WANTED

#### WANTED-FEMALE

WANTED - BOOKKEEPER AND stenographer, preferably one having newspaper office experience. A rather exacting position, out of town, requiring a girl with sound, practical mind and initiative, who would enjoy helping a rapidly developing business. Apply by letter to Box 82, St. John, and an interview will be arranged. 24438-4-7

WANTED - GIRLS TO SEW BY MACHINE and by hand. Apply Union Clothing Co., 54 Union. 24416-4-3

WANTED - SMART INTELLIGENT young lady to work in flower store. Apply to K. Pederson, Ltd., 36 Charlotte St. 24421-4-7

WANTED - NURSE, IMMEDIATELY. References required. Apply Matron Home for Incurables. 24423-4-10

WANTED - YOUNG WOMAN Bookkeeper to assist as clerk. Phone Main 128. 24474-4-8

WANTED - WOMAN TO DO LIGHT scrubbing and cleaning by the day. Apply Royal Hotel. 24486-4-7

WANTED - GIRL AS MOTHER'S helper. Apply 74 Winter. 24450-4-11

WANTED - PANTS AND VEST makers, also one to help at coat making. W. J. Higgins & Co., 182 Union St. 24403-4-11

WANTED - GIRLS, EXPERIENCED on sewing machines. Also dressmakers. Apply at once, Maritime Clothing Mfg. Co., 108 Union St. 24406-4-7

WANTED - YOUNG GIRLS HANDY in embroidery and sewing by hand. Apply at once, Maritime Clothing Mfg. Co., 108 Union St. 24406-4-7

GIRL - WANTED - CONFECTIONERY store, for nights. Apply 257 Water. 24418-4-7

WANTED - COMPETENT NURSE Maid to care for child 2 1/2 years old, and willing to go to Rotherham for summer months. Apply with references to M. S. Simons Jones, 28 Garden St. 24404-4-8

#### COOKS AND MAIDS

WANTED - MAID FOR EIGHT house work in small family. Apply Mrs. J. H. Doody, Carville Hall Apt., Phone 4518. 24417-4-7

WANTED - MAID, APPLY ST. JOHN County Hospital. 24420-4-12

WANTED - COOK, GENERAL, IN family of two. Apply with references. Mrs. A. Pierce Crockett, Fredericton, N. B. 24439-4-8

WANTED - ASSISTANT FEMALE cook. Victoria Hotel. 24412-4-7

WANTED - GENERAL MAID FOR family of three, satisfied to go to Italy. References. Mrs. M. M. Smith. 24437-4-8

WANTED - GENERAL MAID, WILLING to go to Duck Cove for summer. Mrs. G. S. Macdonald, 78 Mecklenburg. 24424-4-6

WANTED - HOUSE MAID WITH references. Mrs. K. W. Epstein, 4 King Square. 24416-4-10

WANTED - YOUNG WOMAN FOR general work and to assist in dining room. Apply Matron General Public Hospital. 24418-4-8

WANTED - IMMEDIATELY, GENERAL Maid, Apply Mrs. W. H. Fisher, 46 Mt. Pleasant, Phone 4664. 24418-4-7

#### FLATS WANTED

WANTED - MAY 1ST, FLAT, 7 rooms, modern. Phone M. 413. 24403-4-10

WANTED TO LET - COMFORTABLE flat containing 3 bedrooms, etc., for family three (no children), at reasonable rent, payable monthly. King street east or Germain street not wanted. Box D 44, Times. 24423-4-11

WANTED - SMALL FLAT, CENTRAL. Particulars, apply Box J 65, Times. 24408-4-7

#### ROOMS WANTED

WANTED - THREE UNFURNISHED rooms or small flat, North End. Phone H. E. T. M. 2390-11. 4-6

WANTED - BY THREE YOUNG ladies, one or two rooms in country house for summer months. Would consider renting small cottage. Must be near beach and within easy reach of city. For further particulars write Box D 8, Times Office. 23708-4-8

#### SITUATIONS WANTED

WANTED - GOOD SIDE LINE BY experienced traveler. Manufacturers must be willing to allow enough commission pay for selling their class goods. Correspondence confidential. Box D 55, Times. 24429-4-6

WANTED - BY MAN, GOOD APPEARANCE, speaks 6 different languages, as salesman or agent, small salary and commission. Special experience in automobiles. Apply Box D 34, Times. 24414-4-7

WANTED - POSITION AS NIGHT watchman or fireman. Best references. Box D 52, Times. 24472-4-12

WANTED - EXPERIENCED STENO- grapher desires position. Has law experience. Answer Box D 50, Times. 24482-4-7

WANTED - STENOGRAPHER Bookkeeper, High School education, five years' experience, best references, direct change of position, May first. Salary \$15. Box D 29, Times. 24080-4-8

OPPOSED TO OUR CLAIMS. Montreal Gazette: In the course of an argument before the Railway Board in support of a plea for low freight rates on the Intercolonial, Mr. Finn, a member of the government of Nova Scotia, said: "The Intercolonial was built for the people of Canada, it is owned by the people of Canada, and the interest charges are paid by the people of Canada." Mr. Finn

### WANTED

#### WANTED-MALE HELP



JANITOR WANTED for Office Building. Apply by letter, giving reference. P. O. Box 309, City. 4-11

WANTED - MAN TO REPAIR FURNITURE. Apply Royal Hotel. 24485-4-8

WANTED - TRAVELER FOR wholesale grocery business. Must be experienced. Give age and experience. Apply Box D 49, Times. 24276-4-6

MAKE MONEY AT HOME - \$15 TO \$60 paid weekly for your spare time writing show cards for us. No canvassing. We instruct and supply you with work. West Angus Showcard Service, 87 Colborne Bldg., Toronto. 1-5-T.

SITUATIONS VACANT

WANTED - YOUNG LADY STENO- grapher for Mercantile House. Must be able to take dictation and handle all correspondence and filing. Furnish references with application. Apply P. O. Box No. 798. 24462-4-7

ATTENTION - POSITIONS OCCUR- ing soon offer good opportunities. Inspectors, Clerical. Full information free. Canadian Civil Service Institute. Mail Box 995, Toronto. 24162-4-8

MAN OR WOMAN - DO NOT RE- main unemployed, handle well known line household necessities; tremendous demand; territory arranged; work pleasant; pay liberal even for spare time; experienced or capital unnecessary. -Betty Garrettson, Brantford, Ont. 823

THE PETRIE MFG. CO., LIMITED, makers of the famous Magnet Cream Separator invite applications from hardware dealers, implement men, farmers and salesmen for exclusive territory to handle the Magnet Cream Separator. Special terms to firms or others able to purchase in lots of ten or more. A very large income can be earned. Apply in confidence to Box 995, St. John, N. B. 24468-4-8

WANTED - PERSONS TO GROW mushrooms for us at home; from \$15 per week upwards can be made by using waste space in cellars, yards, gardens, etc. (start now); illustrated booklet sent free. Address Montreal Supply Com- pany, Montreal. 24432-4-7

WANTED ROOM AND BOARD about April 26, state hours for meals; terms; within fifteen minutes walk of business section. -P. O. Box 1150. 24461-4-8

WOMAN WANTS HOUSE WORK by day. Good plain cook; used to children. Box D 47, Times. 24280-4-11

WANTED - USED 1921 FORD by private party. Give cash price and full particulars. First letter Box D 61, Times. 24281-4-7

WANTED - WICKER GO-CART - M. 4641. 24279-4-7

WANTED - 50 GOOD USED CARS. M. B. Used Car Exchange, 179 Marsh Road, Phone 4078. 24128-4-8

HOUSES WANTED

WANTED - TO RENT YEAR- round house at Hampton. Box D 48, Times Office. 24291-4-7

Travel the

WHITE STAR DOMINION Way

The new Regina - the largest steamer sailing from Montreal, carrying cabin and third-class passengers only, via Quebec to Liverpool - the Canopic, Canada, Vedic, Poland and Megantic offer an unrivalled service to Europe. Make your reservations now for summer sailings. Return passage guaranteed. Sailings every Saturday.

White Star, Red Star and American Line Service to France, Belgium, Baltic ports and the Mediterranean is also justly famous for its high standard in all classes. Sailings Every Saturday.

A. G. JONES & CO., 147 Hollis St., Halifax, or Local Agents.

Repair that Roof Now

The longer you leave it the more it will cost. The first of May will soon be here, and leaky roofs give new tenants a cause to complain.

Call us for Quotations on Rubberoid Roofing and White Cedar Shingles of which we have a good stock for immediate delivery.

Phone Main 3000.

MURRAY & GREGORY, LIMITED

Cutting Mill - Aladdin Co.

on the Intercolonial, for the advantage of the maritime provinces, cannot be justified. The road must be operated in the but of the people of Canada, who, as Mr. Finn rightly says, as the owners and interests, not of the lower provinces only, have to pay the bill."

It is quite right, and that is why the establishment of an arbitrary freight rate

### SHOPS YOU OUGHT TO KNOW

Designed to place before Our Readers the Merchandise, Crafts- manship and Service Offered by Shops and Specialty Stores.

#### ACCOUNTANTS

FIRMS NOT EMPLOYING A PER- manent accountant will find this service convenient and economical. Income Tax Returns a specialty. First class refer- ences. Box D 10, Times Office. 24283-4-18

#### AUTO STORAGE

WIRED STALLS TO LET. CARS washed and repaired at Thompson's, 55 Sydney St., Phone 688.

#### BABY CLOTHING

BABY'S BEAUTIFUL LONG Clothes. Delicately made of the finest material, everything required; ten dol- lars, complete. Send for catalogue. Mrs. Wolfson, 672 Yonge street, Toronto. 11-1-1921

#### BARGAINS

GOOD FITTING CORSETS; CON- sidered from \$1 pair up. At Wetmore's, Garden St.

BARGAINS IN READY-TO-WEAR suits, this month. -W. J. Higgins & Co., 182 Union street.

#### CONTRACTORS

J. H. DOCKERTY, CARPENTER and Building Contractor in all household alterations and store work promptly attended to. Office, 168 Mil- ledge Ave., Phone M. 470. 24112-4-20

#### DANCING

BADMINTON "STUDIO" COURT. Reserved by the hour or monthly priv- ilege. 24201-4-7

PRIVATE DANCING LESSONS. -Bain 4282, R. S. Seale. 24248-4-11

"STUDIO," SATURDAY DANCING. Usual prices. Also special offer series (5 dances), half usual price. 24202-4-7

#### DYERS

NOTICE TO MOURNERS - FAST black returned in 24 hours. Phone 4700, New System Dye Works.

#### ENGRAVERS

WEDDING INVITATIONS, AN- nouncements and Cards. For correct forms and styles see A. G. Plummer, 7 Charlotte street, up-stairs.

F. C. WESLEY & CO., ARTISTS. Engraving, 59 Water street. Tele- phone M. 982.

#### FURNITURE MOVING

FURNITURE HAULED AND ASHES removed. -M. 4102. 24068-4-8

#### IRON FOUNDERS

UNION FOUNDRY AND MACHINE Works, Limited. George H. Waring, manager, West St. John, N. B. En- gineers and Machinists, Iron and Brass Foundry.

#### LADIES' TAILORING

EVERYTHING IN LADIES' AND Gents' Tailoring and Fur. Made to order. A. Morin, Artist Tailor, 52 Ger- main.

#### MARRIAGE LICENSES

MARRIAGE LICENSES ISSUED, 8.30 a. m. to 10.30 p. m. daily. -Wessons, 711 Main St. and 19 Sydney St.

#### MATRESS REPAIRING

ALL KINDS OF MATRESSES AND Cushions made and repaired; Wire Mattresses re-stretched. Feather beds made into mattresses. Upholstering nearly done, twenty-five years' experience. -Walter J. Lamb, 61 Third street, Main 687. T.L.

#### MILLINERY

MILLINER MAKES AND RENOV- ates ladies' own shapes and materials. Silk, also flower hats a specialty. -Phone 2313-21. 24484-4-6

#### PAINTING

PAINTING, PAPER-HANGING, White-washing, etc., work promptly attended to anywhere. -West 68-41. 23557-4-8

#### PAINTS

H. B. BRAND PAINTS, \$3.50 TO \$4.00 per Gal. Send for Color Card. -Haley Bros, Ltd. 6-9-1922

#### PIANO TUNING

PIANO AND ORGAN TUNING AND repairing. All work guaranteed, rea- sonable rates. -John Haisall, Phone Main 4421.

on the Intercolonial, for the advantage of the maritime provinces, cannot be justified. The road must be operated in the but of the people of Canada, who, as Mr. Finn rightly says, as the owners and interests, not of the lower provinces only, have to pay the bill."

It is quite right, and that is why the establishment of an arbitrary freight rate

#### PIPE ORGAN TUNING

PIPE ORGAN REPAIRER AND Tuner. All work guaranteed; reason- able rates. -L. P. Morin, Phone M. 1011-11. 24402-4-17

#### PICTURE FRAMING

PICTURES FRAMED AND EN- larged at lowest prices at Kerrett's, 222 Union (opposite Opera), Main 6884. 22315-6-1

#### PIANO MOVING

PIANOS MOVED BY EXPERI- enced men, up-to-date gear, at reason- able rates. -W. Yeoman, 7 Rebecca St., Phone M. 1738. 22146-4-6

HAVE YOUR PIANO MOVED BY Auto, modern gear and experienced men. Orders taken for M&S Ltd. General cartage, reasonable rates. -Phone A. Stackhouse, M. 4421.

PIANO MOVING BY EXPERI- enced man at reasonable rates. Orders taken for May 1-J. A. Springer, Phone M. 4765.

#### PLUMBING

C. R. MURRAY, PRACTICAL Plumber, Steam and Hot Water Heat- ing a specialty. Repair work promptly attended to. Satisfaction guaranteed. Address 25 Clarence St., Phone 4601.

CHAS. H. MCGOWAN, SANITARY Plumbing and Heating Engineer. Sat- isfaction guaranteed. Repair work promptly attended to. -8 Castle street.

G. W. NOBLE, PLUMBER AND Gas Fitter, Jobbing promptly at- tended to. -85 St. Paul street, M. 3082.

#### PROFESSIONAL

BELVEA AND MACNICE, CHART- ered Accountants and Auditors. Ex- pert assistance in compiling all income tax returns. -42 Princess St., Ban- hall Bldg., Phone Main 4268. 23008-3-8

#### ROOFING

GRAVEL ROOFING, ALSO GAL- vanized Iron and Copper Work. Joseph Mitchell, 198 Union street, Tel- phone 1401. 24248-4-10

TAR AND GRAVEL ROOF, GAL- vanized Iron and Copper work. -J. E. Wilson, Ltd., 17 Sydney St., Phone Main 856. 24106-4-21

WILL PAY MORE FOR SECOND HAND goods at 10 Waterloo St. Call or write. 24262-4-7

WANTED TO PURCHASE - LADIES' and Gentlemen's cast off clothing, boots; highest cash prices paid. Call of write Lampert Bros., 555 Main street. Phone Main 4463.

WILL PAY MORE FOR SECOND HAND Clothing, etc. -People's Second Hand Store, 578 Main street. Main 4466.

WANTED TO PURCHASE GEN- tlemen's cast off clothing, fur coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid or write H. Gilbert, 14 Mill street, Phone 3932-11.

WANTED TO PURCHASE GEN- tlemen's cast off clothing, boots, musical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write I. Williams, 16 Dock street, St. John, N. B., Phone Main 4489.

#### SILVER-PLATERS

GOLD, SILVER, NICKEL, BRASS and Copper Plating. Automobile parts made at good as new. -24 Waterloo street, J. Grondines. T.L.

#### UPHOLSTERING

PHONE WEST 31 ABOUT THAT Chair and etc. about that upholstered as good as new. 24203-4-7

#### WATCH REPAIRERS

PINE WATCH REPAIRING A specialty. Watches, Clocks, and Jew- elry. Ernest Law, Est. 1885, 3 Colbu- rg. 24402-4-7

DIAMONDS BOUGHT AND SOLD. Watch and Clock Repairing a specialty. -G. D. Perkins, 48 Princess street.

RINGS, WATCHES, CLOCKS FOR Sale, watch repairing. Seven years in Waltham factory. -G. B. Huggard, 67 Peters street. T.L.

#### WELDING

ACETYLENE WELDING OF AUTO and Machinery Parts. -J. H. McPart- land and Son, 108 Water street. 24404-4-7

WELDING AND CUTTING OF ALL kinds of metals by Oxy-Acetylene pro- cess. -C. J. Morgan & Co., Ltd., 48 King Square.

#### WOOD AND COAL

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#### ACCUMULATIVE BONDS

are a medium of investment especially attractive to those having a sum of money on which they are prepared to allow the interest to accumulate. We issue these Bonds for \$100, or any multiple thereof. They bear interest at 5% per cent per annum, COMPOUNDED HALF-YEARLY, and the fol- lowing table shows the amounts required to purchase Bonds for specified sums payable at the end of five years:

\$ 76.24 will purchase a Bond for ..... \$100  
\$152.48 will purchase a Bond for ..... \$200  
\$381.20 will purchase a Bond for ..... \$500  
\$762.40 will purchase a Bond for ..... \$1000.

Money invested to return simple interest at 5% per cent per annum, payable half yearly, will double itself in a little over 16 years, whereas if it is invested to return the same rate compounded half yearly it will double itself in less than 15 years.

We particularly recommend these Bonds to those not in need of an immediate return on their investment or to anyone wishing to provide an amount for a specific purpose at some future date.

Any further information desired will be gladly furnished on request.

Canada Permanent Mortgage Corporation  
New Brunswick Branch, 63 Prince William Street, St. John.  
Capital (paid-up) \$4,000,000. Reserve Fund (earned) \$6,000,000.

shares fell to a new low of 12, a recession of four points, in trading on the local stock market yesterday.

THE BUSINESS COLUMN

School for Clerks

The store school not only educated the sales force regarding merchandise in detail, but it built up a feeling of good will and eagerness to co-operate that has been very beneficial.

The success of this school is not of theory or abstract conceptions of salesmanship. It deals with plain facts, unadorned, facts which come up every day in the store because they relate directly to the merchandise carried. Lessons frequently are assigned and they are fol- lowed by quizzes to test whether or not the employees or students have gotten the facts they were counted on to impart in their minds.

The Young store school meets once a week, beginning Tuesday at nine a. m. Then one-half of the selling force is called into the conference room. They remain there from a half to three quar- ters of an hour. There is an inflexible rule that the class shall not be disturbed.

At the end of this session the other half of the selling force is called in for a sim- ilar period of study and recitation.

For some time before the new plan was put into practice the store regarded the sending of two men out on every truck as inefficient and costly. So at the suggestion of Mr. Strauss a meeting of the drivers was called and the plan of having one man in sole charge of each delivery vehicle was discussed. The store explained that the plan added con- siderably to operating expenses, and that the government used but one man in op- erating its parcel post wagons.

The drivers were also informed that the dropping of the helpers would mean more work for them and that the store would compensate them accordingly by increasing their salaries. In order to facilitate loading the wagons more em- ployees were added to the department.

Several objections were raised that the doing away with the helper would add to the danger of having packages stolen from the trucks, but the store figured that the reduction in expenses and the increased efficiency would overcome the risks of losing merchandise.

Use the Want Ad. Way