

## BRITISH COLUMBIA

Products: Prawns — Frozen  
Annual Sales Range: 1 — 2M  
Percent of Sales Exported: 100%  
Number of Employees: 3  
Type of Business: Exporter,  
Wholesaler/Distributor

### **PACIFIC CANADIAN FISHERIES**

P.O. Box 39  
Bella Bella, BC  
V0T 1B0  
Contact: William S. Gilbert, V.P. Productions  
Cheryl Hanslien, Office Manager  
Telephone: 604-957-2414  
Fax: 604-957-2655

Products: Salmon — Fresh, frozen, roe, dressed,  
troll-caught; Herring — Frozen, roe; Halibut —  
Fresh, frozen, dressed, troll-caught  
Annual Sales Range: 2.5 — 10M  
Type of Business: Processor  
Production Period: 8 months

### **PACIFIC COAST PROCESSORS**

3600 Viking Way  
Richmond, BC  
V6V 1N6  
Contact: Barry L. Tyren, President  
Bruce McCartney, Sales Manager  
Guy Dean, Asian Manager  
Telephone: 604-276-0802  
Fax: 604-273-0192  
Products: Groundfish (all cods) — Fresh, frozen;  
Flatfish (soles) — Fresh, frozen; Black Cod —  
Frozen; Hake, Pollock — Fresh, frozen, surimi  
Annual Sales Range: 8.5 — 10M  
Percent of Sales Exported: 75%  
Number of Employees: 135  
Type of Business: Processor  
Production Period: Year round  
Countries of Interest: Japan, Korea, Taiwan,  
Hong Kong, United States

### **PACIFIC NATIONAL GROUP LTD.**

Suite 760 — 999 Canada Place  
Vancouver, BC  
V6C 3E1  
Contact: Ian Bouchard, Sales Manager  
Joe Collins, Sales  
Telephone: 604-687-4291  
Fax: 604-687-8094  
Products: Chinook (King) Salmon, Atlantic

Salmon — Fresh, portioned, dressed, value  
added, fillets, steaks, sashimi, salted smoked roe,  
portion control, kirimi, and fresh vacuum packed  
Annual Sales Range: 20 — 60M  
Percent of Sales Exported: 90%  
Number of Employees: 170  
Type of Business: Aquaculture, Processing,  
Direct Sales  
Production Period: All year  
Brands: Pacific National, Docks  
Countries of Interest: Japan, United States,  
Taiwan, Korea, United Kingdom, Italy, Hong  
Kong, France

### **PACIFIC RIM SHELLFISH CORP.**

(D.B.A. THE LOBSTER MAN)  
1807 Mast Tower Road  
Vancouver, BC  
V6H 3X7  
Contact: Brian Yip, Partner  
Bruce MacDonald, Partner  
Telephone: 604-687-4228  
Fax: 604-687-5099

Products: Geoduck Clams, Dungeness Crab,  
Manila Clams, Oysters, Lobster — Live  
Annual Sales Range: 5 — 10M  
Percent of Sales Exported: 35%  
Number of Employees: 30  
Type of Business: Wholesaler/Distributor,  
Exporter  
Production Period: Year round  
Brands: Lobster Man — Select  
Countries of Interest: China, Japan

### **PACIFIC SALMON INDUSTRIES INC.**

8305 — 128th Street  
Surrey, BC  
V3W 4G1  
Contact: Virginia Sato, President  
Bruce Sato, Vice President  
Telephone: 604-591-3361  
Fax: 604-591-2333  
Products: Salmon — Fresh, frozen, smoked, por-  
tioned, dressed, speciality pack, gift pack, troll-  
caught; Halibut, Black Cod — Fresh; Herring  
— Roe  
Annual Sales Range: 10 — 50M  
Percent of Sales Exported: 70%  
Number of Employees: 160 (peak season),  
60 (off season)

Type of Business: Processor,  
Wholesaler/Distributor, Exporter  
Production Period: Year round

### **PACIFIC SEAFOODS INTERNATIONAL LTD.**

10210 Bowerbank Road  
Sidney, BC  
V8L 3X4  
Contact: Mick Farup, President  
Todd Harman, Director — Marketing & Sales  
Telephone: 604-656-0901  
Fax: 604-656-7615  
Products: Salmon — Frozen, smoked, portioned,  
speciality pack, gift pack  
Annual Sales Range: 0.5 — 2.5M  
Percent of Sales Exported: 25%  
Number of Employees: 20 — 25  
Type of Business: Processor  
Production Period: Year round  
Brands: Treasure Island, St. Laurent

### **PACIFICWILD SEAFOOD LTD**

3422 West 37th Avenue  
Vancouver, BC  
V6N 2V6  
Contact: Peter Browne, General Manager  
Blake Tipton, Sales Manager  
Telephone: 604-261-2480  
Fax: 604-263-1004  
Products: Salmon (wild) — Fresh, frozen, roe,  
troll-caught; Halibut — Fresh, frozen; Albacore  
Tuna — Frozen, troll-caught; Spot Prawns —  
Fresh, frozen  
Annual Sales Range: 2.5 — 10M  
Percent of Sales Exported: 90%  
Number of Employees: Varies  
Type of Business: Processor, Exporter  
Production Period: Year round  
Brands: Pacificwild  
Countries of Interest: Japan, United States,  
European Union

### **PARADISE BAY SEAFARMS**

P.O. Box 162  
Heriot Bay, BC  
V0P 1H0  
Contact: Ron Gowan, General Manager  
Mark Asman, Production Manager  
Richard Finch, Production Manager  
Telephone: 604-285-2664