

To obtain advance information and technical notes on projects considered for Bank financing, one may subscribe to the following, at the cost of US\$250 per year:

*The World Bank's International
Business Opportunities Service
c/o Le Diffuseur
C.P. 85, 1501 Ampere Street
Boucherville, Quebec
J4B 5E6*

Consultants wishing to register with the World Bank should write:

*World Bank
DACON Receiving Center
1818 H Street N.W.
Washington, D.C.
20433*

These registrations would be entered in the DACON system, which is used by a number of the international organizations. Interested firms should note that registration by itself will not suffice to win contracts. Repeat visits to the executing agencies would also be necessary in most cases.

Consultants wishing to be retained by the Bank on an individual basis should write:

*World Bank
Chief, International Recruitment Unit
Employment Division, Personnel
1818 H Street N.W.
Washington, D.C. 20433*

Assistance in arranging contacts with appropriate Bank officials can be provided by:

*Counsellor (Commercial)
Office for Liaison with International Financial Institutions
Canadian Embassy
501 Pennsylvania Avenue N.W.
Washington, D.C. 20001
Tel.: (202) 682-1740*

The Inter-American Development Bank

The Inter-American Development Bank (IDB), headquartered in Washington, is a large regional institution which operates in Latin America and in the Caribbean. The annual lending program exceeds \$3 billion. The 25 regional members of the Bank include many with excellent growth potential, and these markets have already had a significant degree of penetration by Canadian suppliers. The IDB is presently supported by 18 non-regional members, including Canada.

Contacts

Companies wishing to obtain information on IDB project opportunities should consult the business edition of the Development Forum (Development Business) or contact the South America and the Caribbean and Central America Trade Development Divisions. The regional offices of the Department of Industry, Science and Technology would also be useful points of contact. Addresses and telephone numbers are listed in Section III.

Assistance in arranging contacts with appropriate IDB officials is available from:

*Counsellor (Commercial)
Office for Liaison with International Financial Institutions
Canadian Embassy
501 Pennsylvania Avenue N.W.
Washington, D.C. 20001
Tel.: (202) 682-1740*

The African Development Bank Group

The African Development Bank Group (AfDB) comprises the African Development Bank (AfDB), the African Development Fund (AFDB) and the Nigerian Trust Fund (NTF). Headquartered in Abidjan, Côte d'Ivoire, it has regional offices in Yaounde, Harare, Rabat, Addis Ababa, Nairobi, Conakry and London (UK).

AFDB members are comprised of 50 African (regional) countries and as of 1982, 25 non-regional countries including Canada. Since 1973, Canada has been a contributing member of the AFDB which provides concessional funds to its poorest members as compared to AFDB near-commercial terms of lending. Canada, on par with France, is the fourth largest non-regional contributor to the AFDB Group after the USA, Japan and Germany (FRG).

Canadian companies are eligible to participate on all AFDB group-financed project. Lending by the Bank for the five-year period of 1987-1991 is targeted at 5.65 billion bank units of account (1UA=\$1.68 CDN). The funds three-year lending program, 1988-1990 is targeted at 2.22 billion fund units of account (1FUA=\$1.54 CDN). Priority lending sectors for the bank are by descending order of importance: agriculture, industry, public utilities, transportation and, finally, health and education. The fund sectoral lending priorities are: agriculture, public utilities, education and health, transportation and industry.

Contacts

Companies wishing to obtain information on project opportunities with the African Development Bank Group should consult the Africa and Middle East Trade Development Division. The regional offices of the Department of Industry, Science and Technology would also be useful. Addresses and telephone numbers are listed in Section III. For arranging appointments with AfDB officials, consult:

*Commercial Division
Canadian Embassy
C.P. 4104
23, rue Nogues
Abidjan 01, Ivory Coast
Tel.: (225) 32-20-09
Telex: (Destination code 983) 23593
(DOMCAN CI)*

The Asian Development Bank

The Asian Development Bank (AsDB) is a large regional bank headquartered in Manila, the Philippines. The AsDB is supported by 31 regional members and 14 non-regional members. A number of the regional members have excellent growth prospects, notably some of the Association of South East Asian Nations (ASEAN) countries of which Thailand, the Philippines, Malaysia, Indonesia, and Brunei are currently borrowers of Bank funds.

Contacts

Companies wishing to obtain information on AsDB's project opportunities should contact the Trade Development Divisions for East Asia, Asia and Pacific South. The regional offices of the Department of Industry,