

REPT4D
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

69

POST :303-NAIROBI

004-DEFENCE PROGRAMS, PRODUCTS, SERV
KENYA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

AEROSPACE

BOEING/DE HAVILLAND CDA NEGOT W/MOD COULD RUN INTO 1989/90
CONTRACT FOR SUPPLY OF 3 DASH.8 VALUED AT APPROX. US\$ 40 MILLION.

ASSIST SALES PROMOTION BY CDN COS OF REPLAC PARTS & ASSEMBL
CONTRACTS TOTALLING C\$ 4 MILLION.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Assistance to boeing de/De Havilland Cda in fin-
alising contract with defence for sale of 3 Dash
8 aircraft.

Contract has now been signed by all parties.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----