

TRADE TRACKING SYSTEM

88/03/16

WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1987

POST : SANTIAGO

		NUMBER	% OFFICER-TIME CANADA	LOC-ENG	TOTAL-TIME PERSON-QTR
A. EXPORT ENQUIRIES	FROM CANADA :	526	30.00	33.00	1.26
	FROM TERRITORIES :	510	22.00	27.50	0.99
B. VISITS TO CLIENTS IN TERRITORY	VISITS :	36	4.00	9.00	0.26
C. EXPORT PROMOTION PROJECTS & EVENTS	FAIRS :	3	23.00	26.00	0.98
	MISSIONS :	3	7.50	1.00	0.17
	OTHER :	0	0.00	0.00	0.00
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED	:	0	0.00	0.00	0.00
E. INVESTMENT/PROMOTION ENQUIRIES	FROM CANADA :	0	0.00	0.00	0.00
	FROM TERRITORIES :	0	0.00	0.00	0.00
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA	:	0	0.00	0.00	0.00
	CONNECTIONS ARRANGED :	0	0.00	0.00	0.00
G. PARTICIP'TN IN PROG-RELATED EVENTS IN CANADA	:	1	7.50	0.00	0.15
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS	:	6	1.00	0.50	0.03
	FROM OTHER GOV'T SOURCES- CONTACTS :	17	1.50	3.00	0.09
	- REPORTS :	0	0.00	0.00	0.00
I. ADMINISTRATION:	PROGRAM MANAGEMENT & ADMIN.:		2.50	0.00	0.05
	LEAVE, PROFESSIONAL DEVELOP :		0.00	0.00	0.00
J. SERVICE TO OTHER MISSION PROGRAMS	:		1.00	0.00	0.02
***** TOTALS *****			100.00	100.00	4.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 98
FROM TERRIT : 54

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 13

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 2
- LOCALLY-ENGAGED : 2