

FOREWORD

Minister for International Trade



Canada

Ministre du Commerce extérieur



CANADA STANDS AS A PIONEER in telecommunications developments. The invention of the telephone, the first long-distance telephone call and the first nation-wide domestic satellite communication system have put Canadian ingenuity to the service of a large country and of other parts of the world. Canada has thus entered the "information age" with a state-of-the-art telecommunication network and an industry well-known for its innovative capabilities.

"Telecommunications Products for World Markets" presents an overview of Canada's achievements in telecommunications and profiles of some of its most active exporters of systems, equipment and services. The managers, engineers and other personnel of Post, Telegraph and Telephone authorities will no doubt find it particularly useful.

I am proud to associate the Department of External Affairs with the Canadian telecommunication exporters in this endeavour, and wish them and you, the reader, continuing success in your business relationships.

A handwritten signature in cursive script that reads "Jim Kelleher".

James Kelleher