

The Automobile on the Farm

The prosperous farmers of the country are those who have taken advantage of every possible means of saving time and money. On their farms you will find gasoline pumping engines, telephones, the most modern and practical agricultural implements and every other known device that saves time and makes men and things move and produce more quickly, and with greater efficiency. It is a fact that on the majority of these same prosperous farms you will find an automobile in service helping these men make and save their money. Don't make a mistake of thinking that automobiles are merely a luxury. To be sure the fellow who runs it gets twice the pleasure out of life, but sum up the practical uses he can put it to. To-day the farm minus an automobile is handicapped. Thousands of shrewd farmers all over America own and operate cars, but there are still thousands of farmers who can't grasp the idea of their various economical uses. It is only us farmers who own automobiles that can tell how much quicker and better we can get to town and back with one of them. The farmer who owns a large dairy herd can make use of his auto by transforming it into a box back and can thus carry his milk and cream to market. But this is not all that he can haul. He can also carry all farm products, including grain, hay, hogs and wood. Then in a twinkling of an eye the car can be transformed into a passenger touring car. It is an all around power machine.

From my own observation and experience the various profitable uses of the automobile can be summed up as follows:

1. The automobile saves heavy expense of keeping surplus horses for use only in rush season. Because it will save from one-quarter to one-half the expense of feeding and keeping the horses necessary to do the same amount of work. It saves money, besides being much easier to care for and handle.
2. The average car will furnish just the right amount of power for the averaged sized farm and for the lighter work on the large farm.
3. It does not consume anything

when not in use. Statistics compiled by the agricultural schools show that on a farm a horse is used only on an average of three hours per day. This means that a horse has to be fed and kept twenty-one hours every day for nothing.

4. The automobile is a one man machine. One man can do as much or more work with one of them as two or three men can with teams. You can often save the wages and board of at least one hired man.

5. They require less than one-tenth the storage room necessary for horses and hay, corn and oats necessary to feed them.

6. They will haul a load in from one-third to one-half the time and even faster if necessary. You can haul your grain and live stock to market quickly when the roads are good and the prices are right. It saves overheating your hogs on a hot day. It is just the real thing for hauling cream, milk or fruit.

7. Cars are more reliable than horses—have a good frame and can be made mechanically perfect—while horses are subject to diseases and accidents, many of which are beyond control of the owner.

8. Hot weather doesn't make you stop or slow down or get the auto overheated.

9. They are easier to take care of than teams. It takes about as much time as to care for one horse.

10. You don't have to feed, water, unharness and bed a lot of tired, sweaty horses at night.

11. It does not have to be fed and taken care of when not in use. With a horse on the farm you have to take care of him three days in order to get an average of one day's work out of him.

12. It does not have to be taken care of at regular hours on Sundays or holidays. Also the automobile is the finest thing you could think of for hauling big picnic parties.

13. It is ready for work, day or night. No harnessing and hitching up in order to get started. Turn the crank and you are ready to go.

14. It doesn't wear out when idle. An average automobile is in just as good condition after a day or month standing idle, while with a horse every day's time means that it is older and less efficient, whether it stands idle or works.

15. It is easier and more pleasant to handle than horses.

16. It backs up easier and quicker and just where you want to go.

Again, everybody admits that life on the farm is best if you have an automobile and it is a fact too.

We farmers who own cars have certain privileges, certain advantages, which the city gives that every normal person craves. There is the theatre, the social life, the educational institutions. Formerly, owing to the lack of suitable or rapid transportation, the farmer was obliged to forego some of the pleasures and profitable ideas that otherwise might have been gained. Today they have been placed within easy reach by the advent of the motor car.

We farmers can truthfully tell how much quicker and better we can get to town. How we can take a small gang of men—pack them off to work and be back in a jiffy. How the women folks can use the machine for marketing or for making social calls. How quickly a broken fence or something else at a distant end of the farm can be mended. How trains are caught—business appointments are kept. How much nearer it brings all the surrounding territory and neighborhood.

Happiness is one of the chief things in a real true home. Drudgery is a curse and incessant work without recreation is wrecking thousands of lives. True, by working early and late, day in and day out, one may make money. But often and in many cases the work is all done in the old-fashioned, back-breaking way, and not in the modern way, as it should be done, and with modern implements, one of which is the automobile. It is a constant source of comfort to the farmer.

C. R. SCHWAMM in Farm, Stock and Home.

THE MIDDLEMAN

Has Always Discouraged the Organization of Fruit Growers

Whenever producers on the farms have attempted to organize for the purpose



FARMERS

DO YOU PICKLE YOUR SEED GRAIN?

Just load your wagon through this Automatic Pickler every morning and the job is done. A day's seed pickled in fifteen minutes, all thoroughly and evenly done, all done without wasting a drop of solution and all done by one man. Perfect satisfaction or your money back and you are to be the judge. It will last a life time. Shipped direct from factory to farmer, freight prepaid. If you wish to see the Pickler in actual operation call on your local dealer, he will be pleased to fully explain it. Price with a guarantee to do perfect work with any kind of grain, flax included, for using formaldehyde, \$17; made of an acid-proof metal, guaranteed to stand bluestone or any other solution, \$20. Send in your order today or write for fuller particulars.

THE DOMINION SPECIALTY WORKS, Winnipeg, Man.

TALK TO TWENTY THOUSAND FARMERS for a few cents a day through a little "Want" Ad in The Guide. Think of it! Try it if you have any farm produce, lands or machinery you wish to sell.

of getting better prices for their crops, they have been opposed, misrepresented and cheated by the middleman. This has been the experience when the farmers organized the grange, when the tobacco growers organized against the trust, when the cotton growers tried to protect themselves against speculators, and when the wheat growers tried to reap the profit due them rather than let it go to the pit gamblers. The organization of the growers of oranges and grapefruit in Florida has met with the same opposition and misrepresentation. It was to be expected, as the selfishness of human nature is the same, and the middlemen who were making their money out of the traffic would very naturally fight a movement which was calculated to eliminate them.

That the Citrus Exchange has done a great work for the growers is certain, and it is surprising that so many growers will listen to the words and yield to the wiles of the middleman who wants a "rakeoff" from their year's labor in growing the crop. The records show that

the exchange has shipped four hundred and twenty-five carloads of citrus fruit this season; that the grapefruit as it came from the grove has been sold at from \$3.50 to \$4.00 per box on the cars here, oranges at \$3.20 in Boston or other northern markets. Tangerines at \$4 here—a better price than before received at this season. Florida has already shipped a million boxes, and will ship a quarter of a million more by Christmas—more than the same date last year. The Florida crop is now estimated at three and a half million boxes, as against four and a half million last year and seven million two years ago. This exceeds the supply, and the prices are held stiff by the exchange, without the old annoyance of close selection.

The benefits of organization and co-operation are so apparent that it is astonishing that any grower would hesitate to lend his support and encouragement to it.—St. Petersburg Independent, Florida.

Buy Coal Direct from Mines

To ensure a certain and permanent market for the output of a fully equipped and operating Coal Mine, producing one hundred tons daily of high carbon domestic and steam plow coal, I will sell one-quarter of my shares at the par value of twenty dollars per share to Consumers who will agree to buy their coal direct from the Mines at wholesale prices. I have recently bought ninety per cent. of the stock of these Collieries, and believe this to be a plan that will be mutually profitable.

When sending for particulars say what your coal requirements will be per year.

WILLIAM E. CLARK

66 King St., Winnipeg

WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE

IT'S PLAY WITH A B.T. LITTER CARRIER!

If you are using a plank and a wheelbarrow as the means of carrying the stable manure to the pile, the picture above shows you how you might do it.

Isn't it easy? A boy can do it with a B.T. Litter Carrier and never turn a hair. He'll make a quicker, cleaner job of it, too. Four barrow-loads every time.

IT'S DONE BETTER

It's done better with a B.T. Litter Carrier because there is a big wide-mouthed bucket lowered right down to the floor into which you throw the manure. It is water-tight. With a wheelbarrow some of the refuse falls off while you are loading, and some more falls off on the trip to the pile. You can't help it!

WHERE IT PAYS

The boy doing the work of a man (or two men) saves money. Improved cleanliness of the yard means better conditions all round. You get the manure well away from the barn so that it is not rotting out the sides and sills of the barn and injuring the health of the animals with the ammonia fumes constantly pouring off the manure pile.

Our catalogue will interest you.

BEATTY BROS.

5th Street, BRANDON

We also make HAY CARRIERS and COW STANCHIONS

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