

## REFERENCE

that all the Canadian steamship lines operating to Sault Ste. Marie had to put on additional steamers and they were still unable to carry all the freight we required; that our works sent over \$300,000 in cash to Georgian Bay ports last year for purchases; that we sent nearly as much to Hamilton, and nearly as much to Toronto; that the machinery and electrical supplies that we have purchased from Peterborough have amounted to over \$100,000; that Brantford, Galt, Dundas and every other Ontario town engaged in mechanical manufactures had received from twenty-five thousand to two hundred thousand dollars of patronage from us; that our requirements had advanced the price of horses and nearly all the farm products in that part of Ontario tributary to Sault Ste. Marie. In fact for the year 1900 we expended in farm products and manufactured materials more than one million of dollars in the province of Ontario alone, besides a very large sum in the province of Quebec. By looking over our estimates for the year 1901 he would see that our requirements of a similar character from southern Ontario will amount to more than two millions of dollars and that additional steamship lines are being inaugurated from Georgian Bay and Lake Huron points to Sault Ste. Marie on the opening of navigation. That the railways entering the American Soo have announced additional passenger train service to bring impatient travelers to Sault Ste. Marie, and that the Canadian Pacific railway is putting on an additional passenger service to Sault Ste. Marie for the same purpose. Looking over our office staff he would find scientific and classical graduates from every college in Canada, clerks from nearly every bank in Canada and accountants from almost every city in Ontario. Among the artisans, mechanics and laborers he will find nearly every town and city in Ontario represented, and all of these people have assembled here because they found the rewards of labor greater here than elsewhere. With this information acquired, the critic will naturally ask, "What great compensation has induced this astonishing display of effort and energy?" An investigation of our accounts will show that these expenditures commencing