

The major suppliers of cranes are:

- Mannesman Demag
- Kone Cranes
- Johns Perry
- Vettler Trittler

Mannesman Demag is the market leader in this field.

b) Hoists

Domestic manufacturers produce 3,000 - 4,000 electric hoists per annum worth between \$50m and \$65 million per annum.

In addition around \$12m - \$13m worth of hoists are imported.

Both chain and wire rope hoists are widely used. The large majority (75%) of hoists are in the 0-5 tonne capacity class.

Other Hoists & Cranes
 (Imports)
 Hoists
 Cranes

Mannesman Demag Pty Ltd (Travelling Cranes, Jib Cranes)
 93 Long Street
 4512445, 3881
 4512445 (20) 3881
 4512445 (20) 3881

Lloyd British Pty Ltd
 The market for new hoists and cranes has expanded significantly in recent years with domestic production almost doubling from around \$180 million in 1984/85 to around \$350 million in 1987/88.

Johns Perry Cranes Pty Ltd
 MARKET FOR HOISTS AND CRANES
 VALUE \$ MILLION
 5581 807 (20) 1855 (FAX)
 5581 807 (20) 1855 (TEL)

A.P. Millon Pty Ltd
 82/83 83/84 84/85
 1982 WSN
 7799 018 (20) 1217 (TEL)

	1982 WSN	1983 WSN	1984 WSN	1985 WSN
Domestic Production (20)	180	350	450	550
Electric Hoists	120	250	350	450
Other Hoists & Cranes	60	100	100	100
Imports	12	13	14	15
Hoists	12	13	14	15
Cranes	0	0	0	0

1781 227 (20) 1811 (FAX)
 1781 227 (20) 1811 (TEL)