

On the basis of the above process, the following products and product groups were selected to be the subject of this report:

- Telephone switching equipment, and parts thereof, nspf (Schedule A 7644010);
- Telephone instruments and parts (Schedule A 7644020);
- Telephone apparatus, nspf, and parts thereof, nspf (Schedule A 7644030);
- Telegraph apparatus and instruments, nspf, and parts thereof, nspf (Schedule A 7644050);
- Radiotelephonic apparatus, nspf, and parts, nspf, of radio telephonic apparatus (Schedule A 7649350);
- Radio remote control apparatus (Schedule A 7648360).

A full description of these products in terms of Canadian trade classification, CITC, is presented in Appendix 4.

U.S. IMPORTS 1982-87

A breakdown of 1987 imports by country of the product groups above is presented in Appendix 5. For these six product groups, Europe and Japan captured just under half of the U.S. import market which totaled approximately \$4.04 billion (U.S.) in 1987. France accounted for almost 25% of European exports of these products to the United States in 1987. Other European countries exporting telecommunications products include Sweden, the United Kingdom, Italy and West Germany.

Chart 1, below, shows the value of total U.S. dollar imports for the six product groups which are the focus of this study and the value of imports from Japan, Europe, Canada and other countries for the 1982-1987 period.