

## Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights  
Submitted by Posts by Region

Region: WESTERN EUROPE

Mission: 402 ATHENS

Market: 159 GREECE

Sector: 004 DEFENCE PROGRAMS, PRODUCTS, SERV

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	3000.00M	\$ 2000.00M	\$ 2000.00M	\$ 0.00M
Canadian Exports \$	13.00M	\$ 13.00M	\$ 1.80M	\$ 1.00M
Canadian Share of Import Market	0.43%	0.43%	0.06%	0.03%

## Major Competing Countries

## Market Share

i) 577 UNITED STATES OF AMERICA	000 %
ii) 112 FRANCE	000 %
iii) 051 UNITED KINGDOM	000 %
iv) 128 GERMANY WEST	000 %

Cumulative 3 year export potential for CDN products  
in this Sector/Subsector: 30-60 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are  
good market prospects

## Current Total Imports

	In Canadian \$
i) CL-215 AIRCRAFT	\$ 13.00 M
ii) NAVAL SHIPS ARMAMENTS	\$ 0.00 M
iii) AVIONICS	\$ 0.00 M
iv) NAVAL PATROL A/C	\$ 0.00 M

Projects or portion of projects which are still in the planning  
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: ARMAMENTS-ELECTRONICS FOR HELLENIC  
NAVY (ASW)(INCL AIRCRAFT)

Approximate Value: \$ 200 M

Financing Source: 028 TO/DETER

For further info. please contact:

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