

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Manila

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	30.5	0.0	52.5	0.0	1.66	506 (Enquires)
from Territory	3.5	0.0	12.5	0.0	0.32	138 (Enquires)
B. Export Promotion Projects and Events	11.5	0.0	7.5	0.0	0.38	10 (Projects/Events)
C. Other Trade Development Activities	13.0	0.0	7.5	0.0	0.41	
D. Promotional Projects	6.5	0.0	7.5	0.0	0.28	2 (Fairs/Miss/Conf.)
E. Servicing Investment Development						
from Canada	1.0	0.0	0.0	0.0	0.02	4 (Enquiries)
from Territory	0.5	0.0	0.0	0.0	0.01	2 (Enquiries)
F. Service to Government						
External Affairs	7.5	0.0	2.5	0.0	0.20	29 (Reports)
OGDs, Provinces, ETC	5.0	0.0	6.0	0.0	0.22	9 (Contacts)
G. Administration						
Program Management	6.0	0.0	0.0	0.0	0.12	
Leave, Professional Dev.	2.5	0.0	4.0	0.0	0.13	
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Total TID Program	87.5	0.0	100.0	0.0	3.75	
H. Other Programs	12.5	0.0	0.0	0.0	0.25	

Canadian Business Visitors: 148  
Local Business Visitors: 80

Trade Officers: 4  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS