

to convert them into Alberta mutton without delay. In addition to these several carloads were brought in on Sunday from Maple Creek and eight carloads on Thursday from W. Ish. P. Burns and Co. are holding a band of 10,000 sheep at their sheep camp north of the Bow and will draw from this bunch as supplies are needed for the abattoir.

On Wednesday, A. C. Sparrow, agent for Gordon & Ironside, shipped three train loads of prime Alberta steers to the Old Country.

Burns & Co. exported 100 head of primo beef to the Old Country market on Tuesday.

P. Burns & Co. shipped a train load of cattle from Wetaskiwin this week and three train loads from Strathmore were shipped by Gordon & Ironside, which are destined for the Old Country market.

A. J. McLean shipped 300 head from Gleichen to Medicine Hat this week for the Medicine Hat Rancho Co.

During the past week the importation of stockers shows an increase of 300 per cent over the best preceding season. Over 20,000 head of cattle in all have been exported from Alberta this season. H. Glichrist shipped 300 head of prime cattle to the Old Country markets last week.

Winnipeg Board of Trade.

A meeting of the council of the board of trade was held Wednesday afternoon. Although the members of the board had attended the funeral of the late Mr. Nairn, an ex-president of the board, in a body, this being the first meeting of the council held since his death, a resolution expressing the regret of the members and sympathy with the family, was passed.

The action of the president in appointing a committee in the matter of the proposed Strathcona banquet was endorsed, and the hope expressed that Lord Strathcona would be able to accept the invitation later on.

A letter from the Vancouver board of trade was read, in which the request was made that the Winnipeg board would endeavor to obtain a promise from each candidate for the Dominion House that he would support any equitable bankruptcy bill, which may be introduced during the next session. This request had been before the legislative committee, but had been returned to the council without comment.

A report was received from the editor of the Labor Gazette, Ottawa, notifying the board that copies of the Gazette would be mailed regularly, and asking for copies of the board's reports and all other records of its work.

As the result of correspondence between the board and a gentleman in Sioux City, Iowa, in regard to the establishing of a tannery in Winnipeg for tanning robes and furs, Mr. Frank J. Glenn wrote the board that he would likely visit Winnipeg shortly to look over the ground.

Notice was received from Mr. Frank T. Shutt, chemist at the Dominion experimental farm, Ottawa, that, as requested by the board, he has secured and was analyzing sugar beet roots from the experimental farms at Brandon and Indian Head, and also beets sent by the Manitoba department of agriculture at the request of the board, from the small plots which had been sown in the neighborhood of Winnipeg last summer under the direction of the department.

A copy of all the resolutions passed at the late congress of chambers of commerce of the empire, held in London, was received from the London chamber.

A letter was read from Ald. D. A. Ross, chairman of the city board of works, endorsing Mr. Curry's report on the cost of waterworks buildings, with the valuator's itemized report, also the report sent by Road Commissioner Campbell. Ald. Ross stated that both these reports showed that day labor, as handled at present, is far from satisfactory, and that he considered that the board should take an interest in the matter without delay. As the waterworks matter is now being investigated by a commission the council contented itself at present with taking action as defined in the following resolution:—"That it is the opinion of this council that in the investigation re waterworks, both sides should be represented before the commission appointed, in order that the whole facts should be thoroughly brought out, and that the president appoint a committee to interview the finance committee of the city council to endeavor to have proper persons present at the sittings of the commission to bring out such facts." The

president appointed the following as a committee in the above matter.—Messrs. Jas. H. Ashdown, Wm. Whyte, John McKechnie, John Galt and William Brydon.

The committee on the Northwest Assignment Act reported that they were in correspondence with the Hon. Mr. Haultain, and hoped to have an interview with him on his next visit to the city.

The committee appointed to endeavor to have the railroad companies to grant regular return tickets from Manitoba to eastern points, reported that their efforts had been successful, and that return tickets were being issued.

The committee appointed some time ago to act in co-operation with the Manitoba board of fire underwriters reported that some of their requests had been granted and others were under favorable consideration.

Brandon Board of Trade.

A meeting of the Brandon board of trade was held last evening in the city council chambers. President McHattie occupied the chair. The minutes of the previous meeting recalled to those assembled some of the advantages the board had secured during the year. Vice-President Nation explained what had been done in the effort to secure a reduction in the rates of insurance and plate glass insurance. Although a reduction had not been secured he believed it would be. Messrs. Hanbury, Fraser, Nation, Inglis and Campbell were appointed a committee to meet the officials of the C. P. R., to discuss one or two matters in connection with freight rates, also to secure if possible excursion rates to Brandon from surrounding towns during the Christmas season. A committee was appointed to meet Mr. Clifford Sifton to discuss with him the attitude of the railway companies towards traffic over the switch put in at the crossing of the C. P. R. and N. P. R. near Wawanesa. It is entirely impracticable for the public to make any use of this connection, secured after much difficulty.

Paint Grinders Advance Prices.

In our last issue, Oct. 29, says the Oil, Paint and Drug Reporter, of New York, we referred at some length to the effects of the advance in linseed oil upon trade, and we predicted that, notwithstanding the slowness of the trade to adopt such a course, a change to higher prices for liquid paints and colors in oil would shortly ensue unless oil took a sudden and decided drop. The announcement, therefore, that the grinders in the local market had advanced the price of their standard grades of mixed paints and colors in oil did not take any one by surprise, though it was generally thought that the change would have been deferred until the meeting of the National Paint Grinders' Association, which will be held here during the present month.

Demand has been fairly steady and manufacturers began to feel the tax of supplying goods at what might be classed as impossible figures, in view of the extraordinary high cost of raw materials. It, therefore, did not require much urging on the part of some prominent members of the trade to bring about the much needed change to higher values. Prices for standard grades of liquid paints were advanced from one dollar and fifteen cents to one dollar and twenty-five cents a gallon, subject to usual terms. The increase in colors in oil is equivalent to a ten per cent advance all around.

Even at the higher prices the margin will be sufficiently close to warrant a further upward movement should oil, turpentine and lead be maintained upon their present basis of value. As there is considerable uncertainty about the course of these markets, it was not deemed wise to make too radical a change at once. Grinders, however, are more than usually firm in their views, and it will be, indeed, a most desired and favored customer who obtains manufactured paints at any concession from the new scheduled list.

Counterfeit Bills.

Some counterfeit bank notes are in circulation. One is a counterfeit of the \$1 issue of March 31, 1898, Dominion of Canada, check letter A, signed J. M. Courtney, for the minister of finance, and countersigned W.

C. Barrie. The other is a counterfeit of the \$10 issue of Molson's Bank, Montreal, dated January 2, 1900, and bears the check letter B. It is signed by Wm. M. Macpherson, president, and T. Jefferson, general manager.

Counterfeit U. S. bank bills are being circulated in the city. Persons accepting American paper money should scan it very closely as the counterfeiters are cleverly executed.

The average counterfeit bill shows better work on the right hand side than of the left. More care is taken to make the work accurate, because unless a man is left-handed it is customary in counting a pile of bills to hold the left ends down and turn up only the right ends.

His Trade Paper.

I was in a hardware store the other day, and noticed several up-to-date innovations that were somewhat out of keeping with my previous knowledge of the proprietor.

"How did you happen to think of that?" I asked, pointing to an attractive showcard.

"Oh," said he, laughing, "I didn't think of it, that's one of George's hobbies."

"That is an excellent hobby," I said; "where did George get that idea?"

"Oh, he got it out of his trade paper. Nothing would do but I must get that paper, and now it's George's bible, he looks up all the new ideas and I let him go ahead."

"Well, they're good ideas; you find they help trade, don't you?"

"Yes, that's so, they're all right, George is a good boy."

I thought as I walked away that George would be a partner there be-

fore many years. A clerk who studies his trade paper and avails himself of every hint to gain business will not be a clerk forever.

A travelling salesman was telling me of his experience with a clerk who reads. He said: "I had just taken Mr. B's order for a nice line of goods, and good quantities of each size, when the clerk came in. Mr. B. said: 'Tom I am getting a line of —, see if this is your idea of quantities.' I opened my book and showed Tom the order as I had written it down. He suggested one change which his employer at once ordered to have made, and Tom then asked what the discounts was. I said 60 per cent. He left us without a word and went to the desk, turned over some papers for a minute or two, and then brought a trade journal to Mr. B. They looked it over together and Mr. B. said to me: 'See here, these goods are quoted at 65 per cent. discount; if you can't give me the bottom price I don't want them. I had to come down as gracefully as I could, for I wanted the order. That's what we get from these trade journals that quote bottom prices to Tom, Dick and Harry!'"

I fancied that I could also hear Mr. B. saying to his clerk: "That's right, Tom; post yourself up as to prices, and keep a sharp lookout for the extra five per cent."—St. Paul Trade Journal.

On the evening of the 15th the power house of the N. P. R. coal dock at Belmont caught fire. The fire was carried to the coal dock itself, and ran up the building. It was eventually put out with the loss of the engine house and the scaffolding on the outside of the dock.

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