

not ruled, gross weight, 0.15; without borders, unglazed, gross weight, 0.15; papers of all kinds, ruled in any way, gross weight 0.30; wall papers of all kinds, but without gilding, silvering, or velveting, weight, with cover, 0.20; papers of all kinds, without borders, for cigarettes, gross weight 0.30, tracing paper, weight with envelope, 0.20; tissue papers; weight with packing, 2.00; colored papers for flowers, weight with packing 0.20.

BICYCLES IN STRAITS SETTLEMENTS.

The importation of cycles into Straits Settlements would appear to be profitable under certain conditions. Last year Great Britain sold about \$70,000 worth of cycles there. High-class cycles would alone have any chance of success.

TASTES OF PURCHASERS SHOULD BE OBSERVED.

Year in and year out have we been told that the English manufacturers will not conform to the wishes of buyers; but what does the United States Consul-General at Cape Town say? He makes the same complaint as regards American exporters:—"Our manufacturers," he remarks, "object to carrying out the wishes of foreign customers when such views conflict with their own; they dislike to change methods, and consequently do not cater to foreign wants as do the manufacturers of other countries, particularly England and Germany. If the foreign trade desires nails packed in kegs of 112 pounds, instead of the American keg of 100 pounds; if it desires certain cheap cloths dyed in the yarn instead of the piece; if it wants vehicles with seats six inches wider, and with no wider 'track'; if it desires the boxes in which goods are shipped dovetailed at the corners or strapped with iron; if it wants goods sent in bags of a certain quality, when barrels have previously been used; if it desires a change of style of package—all these wishes should be complied with."—British Trade Journal.

ORNAMENTED POST CARDS.

Sir Charles Oppenheimer, British Consul-General at Frankfurt-on-the-Main, in the course of his last report refers to the great increase in the number of post cards passing through the German post office. This is attributable, he says, mainly to the fancy people have taken for sending post cards with views as souvenirs. The number of these cards posted from spots frequented by visitors is enormous—in a single season