

Terms.

My terms are cash with order. This rule will be rigidly adhered to, except with those whose order is accompanied with one half the cash, the balance to be remitted any time before the goods are shipped. I believe this to be the best for both buyer and seller, and the only rule upon which I can do business safely on a small margin.

In ordering goods I prefer that the cash should be sent by postoffice order or registered letter, either are safe. Individual checks will have the cost of collection deducted from their face value. I shall acknowledge all money received by return mail. All mistakes made by me in sending goods ordered, or acknowledging money sent, will be cheerfully righted as soon as made known to me.

In ordering, always state to what express or freight office you wish your goods shipped; this is especially necessary should they be different from your postoffice. In order to avoid the rush, and often consequent delay and loss, it is desirable that you should send in your order as early as possible.

The New Hive and its Management.

The cut on the cover of Mr. Heddon's 1890 circular is quite a correct representation of the New Heddon Hive, except the honey-board, which it does not show. Want of space forbids me here giving a description of it, or its system of management. Both of these will be found given quite fully in Mr. Heddon's book, "Success in Bee Culture." I consider it quite necessary that those who get these hives should also get a copy of this book, if they have not already done so, and carefully read it, especially the chapter on hives and those parts relating to the New Hive and its management. It is well worth reading all through, and should be read, and its methods carefully noted by all who use the New Hive, if they would be successful in its use. This I consider the best way of "getting on to" the peculiar system of management adapted to these hives. Besides this, the work is full of practical and much original matter not found elsewhere. All its methods are outlined with a view of making apiculture a FINANCIAL SUCCESS, not a past-time; and being