

\$3.50 ROOM \$3.50 —FOR— FIVE TOES

A BOOT THAT IS A BOON FOR MEN who suffer from sore and tender feet—especially elderly men whose feet are somewhat distorted from Rheumatism etc.

A Plain Toe Dongola Kid Laced or Elastic Side Boot, Good-year Welt no tacks, stitches or lumps on inside Wide Roomy Lasts, Good Heavy Soles and Low Flat Heels.

\$3.50 A PAIR

WATERBURY & RISING

KING STREET UNION STREET

Striped Scrim for Windows, 8c, 10c, 15c yd.
Unbleached Scrim, Colored Stripes quite new 14c yd.
Dotted Muslin, Frilled Edge, 15c yd.
Plain White Net, Lace Edge 15c yd.
Wide Curtain Lace, Double Border, 20c yd.

A. B. WETMORE, 59 Garden St.

SERVICEABLE CLOTHING
See Our \$3.50 Pants

Good long wearing Suits, the latest in style and fabrics. These suits fit perfectly and are made by expert tailors.

W. J. HIGGINS & Co. 182 Union Street.

Reliable AND Durable

ROOFING

G. S. FISHER & CO.,
SOUTH SIDE KING SQUARE.

Wood Working Factory

OUR MOTTO: Prompt delivery.

Satisfaction guaranteed. Anything in wood for Building Purposes.

HAMILTON & GAY

Phone 211

St. John, N. B.

Ignition Supplies.

Last year's test proves our Battery to be the best on the market. We also have a high grade Spark Plug.

St. John Auer Light Co., 19 Market Sq. Tel. 873.

EDDY'S IMPERVIOUS SHEATHING

will outwear any other. Can be painted, tinted or varnished. The best for outside, inside or 'tween sides.

Schofield Paper Co., Ltd.
Selling Agents, St. John, N. B.

TIPS FROM HOTEL GUESTS

PUT GIRLS THROUGH COLLEGE

Three young women studying music in New York have paid their expenses for the last three years with money earned as waitresses in a summer hotel. They leave the city the first week in June, and return the last of September and have always been employed by the same hotel.

"Our wages are \$20 a month and tips. That is what we were told when we were first engaged," one of the girls

told the reporter. "As we are all three of American birth and parentage we had our doubts about accepting tips when we started out, but before we had an opportunity to put our theories of upholding the profession in practice the head waiter interviewed us."

"He offered to put the hotel guests known to give the most generous tips at our table, with the understanding that 50 per cent. was to be given to him. Of course that was a new phase of the business to us, but on consultation with several of the girls who had there been before professional waitresses, we learned that unless we accepted these terms we would lose our places within a month."

"The fact that the head waiter had made the same promise to each and every one of the girls under him didn't seem the least bit unusual to one of the waitresses we talked to. She assured us that they all did the same thing—that is, all head waiters. This particular specimen, according to her experience, was a real gentleman. Others under whom she had served demanded often as much as 75

Words Can't Tell

how WELL you feel 10 days after quitting **CUTIE** and using

POSTUM
"There's a Reason."

Tonight and Monday

F. W. DANIEL & CO., LTD.

Great Bargains in All Departments

Clearance Sale—Odds and Ends in White Wear

All goods marked to clear—some less than half the regular price. Amongst this lot you will find a line of Waists that are marked at a clearing price.

Extreme Curtain Special

For Tonight and Monday

This Curtain is a handsome design, made of double and twisted Irish Net.

Sale price 97c

500 Yards Stripe Muslin

There are only 500 yards of this handsome stripe muslin, in five distinct designs to select from. They are all white.

Sale Tonight and Monday, 12 1-c yd

Cashmere Hose

A Special purchase of 500 pairs Cashmere Hose, 50 to 60c.

Sale price 38c

Children's Ribbed Hose

In a fine ribbed superior quality. Any size, 5½ to 10 inches.

Sale price 19c

Ladies' Vests

We will place on sale another lot of those most popular Summer Vests.

Sale price 2 for 25c

Stock Collars

A lot of Odd Stock Collars will be placed on sale for Saturday night shoppers.

Choice 29c

46 Inch Robe Lawn

One of the best values we have offered this season. A beautiful imported White Robe Lawn, a firm, even weave, a very handsome fabric, appropriate for Summer Gowns, Waists, etc.

46 in. wide, Sale price 22c

EXTRAORDINARY SALE OF UNTRIMMED HATS

We will place on sale 300 Untrimmed Hats, up-to-date in style, in large, medium and small shapes, in Black, White, Burnt Copenhagen, Old Rose. All this season's shapes and of the finest material. Regular price \$1.75 to 2.50.

Sale Price 79c.

Black and Col'd Dress Goods

Goods for Monday Shoppers.

We will place on sale a varied selection of handsome black and colored goods. The assortment includes:

Serges, Panama, Venetian, Satin Cloths

Natural Pongee Silks

At 39c and 55c Yard

They are all silk and very popular for spring and summer wear. Nice heavy quality and bright finish.

26 and 34 in., 39c. and 55c. yd

Notions for Saturday Night Shoppers

Collar Supporters,5c set
Feather Stitching,8c bunch
100 Hair Pins for,5c
Wide Garter Elastic,5c yard
Hat Pins,3 for 5c
Hair Brushes,20c
Val Laces,5c yard
Curtain Loops,10c pair
Hook and Eyes,1c card
Boot Laces,2c pair
Hair Nets,8c
Hair Rolls,20c
Pearl Buttons,5c card
500 Pins for,5c

Children's Mannish Gloves

Sale price 75c. pair

Ready-to-Wear Skirts

We will place—Saturday night and Monday—a lot of Skirts, many of this season styles, to sell at Half-price.

Battenburg D'Oylies,

Choice, 10c. each

SATURDAY NIGHT BARGAINS IN MEN'S DEPARTMENT

Men's Handkerchiefs,35c. half dozen
Men's Hose,5 pairs for \$1.00
Extra Value in Shirts, \$1 and \$1.25 for 79c
Men's Working Shirts, Sale price 49c

per cent. One whom she remembered with disfavor was accustomed to let every fifth girl off with 50 per cent. but she was to act as spy on the other girls.

"After this talk of course we realized the utility of attempting to refuse tips. We fell into line with the other waitresses and on the first day, though the dining room was less than half filled, I collected more than \$8 in tips. Several girls received twice as much."

"As we were assured that this was an every day occurrence and later on we would take in much more we decided that our first move should be to open a bank account in the nearest town. You see the principal reason for our electing to go to this particular hotel was that the waitresses were expected to lodge out. This would give us an opportunity of lodging together and having a piano for practice when we were not required to be on duty in the dining room."

"When at the end of our first week we all went down to open our bank account we found the bank beset by hotel waitresses. They were not only from our hotel but from all the others."

"When the teller learned that it was my first experience he assured me that it would prove a very paying business if I could only succeed in keeping in with a few desirable hotel guests as well as the head waiter. He explained that a head waiter was always quick to show extra consideration to a waitress who had a few persons who demanded her services."

"On reporting this bit of advice to my two friends we decided to put it to the test. The head waiter hadn't been particularly nice to the largest member of our party. On the first day he had allowed her to be seated at one of the tables offered them by the head waiter and elected to take one of those assigned to this girl."

"This old lady appeared to have the tipping habit. She not only tipped the waitress when she settled for her meals but often when on taking her seat she declared she was in a hurry. As she was the leader of the tribe who sat at that table what she did the others did."

"They were new to the hotel, and it took the head waiter some few days to find out just how generous they all were to the waitress. Then, if you please, he tried to induce them to change their table. When this was refused he had our friend change tables with a waitress in another part of the room."

"If this had happened before I received my tip from the bank teller my friend might have lost her fine steady family and her best tips. She had provided against just such a move. She had given that table her special attention."

"In consequence the old lady positively refused to be served by any other waitress. Of course there was nothing for the head waiter to do but give her back to them. From that minute his manner of treating that girl was so changed that all the waitresses noticed it. He had found that she had not only gained a customer who preferred her services but one that would speak up and refuse every one else."

"After that episode we had no fur-

ther fear of losing our positions in the hotel, for it soon began to fill up so rapidly that we all had as much as we could possibly do. The work of a waitress is not easy. A girl who is either delicate or unwilling to do strenuous work should never undertake it."

"We went on duty at 7 in the morning and seldom got off before midnight. Of course these hours seemed very long, but when you remember that we had the afternoon to ourselves and every other morning I didn't feel that we had too much to do for what we got out of it. Excepting our room rent and two waitresses' dresses we had no extra expense. Our food, which was very good, we got at the hotel, and they also supplied us with aprons and caps."

"Last year we had a large room in a very nice house near the hotel, for which we paid \$2 a week. Our piano cost us \$4 a month and each of us managed to get two hours a day practice."

"Being three together we didn't need to make friends to keep ourselves from getting lonely, but as many of the waitresses were students working their way we have made some very pleasant acquaintances. Some summer hotels make a specialty of only taking students to wait in their dining rooms, but the hotel where we go takes any self-respecting young woman with the necessary qualifications. These are the words used by the management when we applied."

"So far as taking tips goes I have now come to take the custom in a different light. The people who frequent such hotels are well to do and expect to pay something besides the actual cost of the meal they consume. They can afford it, and I believe in the majority of cases they give it quite willingly. It is one of the little extras which they elect to pay for the style of the place."

"They could go to another hotel and have exactly the same food for less money; it would not be served with the same degree of elegance. They show the same taste when they buy their clothes at an exclusive shop when they might get the same garment for less money at a department store. The great difference is that at the exclusive shop they have to pay extra, while with us they don't have to tip the waiter."

"Of course the amount of the tips

largely depends on the character of the house. Even with ten cents a person which is the least I have ever heard of being given, the amount soon becomes worth while to the woman who is working for her living."

"At our hotel each girl had assigned to her four tables seating four each. From the first we always counted on having those tables filled twice during each meal, while in the afternoon to ourselves and usual for us to have three times and often five times as many. The usual tip was twenty-five cents a head. You see what it amounted to as the end of the day."

"Our head waiter was a married man, who, I understood, kept his family in style. His wife certainly wore handsome clothes, and I understood that his son was in college."

"We are all three going back this summer for the last time. We will finish our course in music next winter and start out as teachers in our home towns. At least I will and so will one of the others, but the third has decided to remain New York as an accompanist."

"We have been asked why we didn't tide over our summers by teaching instead of waiting in a hotel. The answer is that we all felt the need of a change, and besides there is no one in the city during the summer who cares to pay more than starvation prices for lessons."

"By becoming waitresses we not only earned five times as much money as we ever could by giving music lessons during the summer, but we also got good sea bathing and time enough for rest to make us feel refreshed and ready for work in the summer."

"As for being humiliated by being in domestic service I never felt it. If I had broken dishes, slashed the food about and ruined a few dresses for the people I was pretending to serve then I would have felt humiliated at being a servant. That is what we call a servant in the section of the country where we come from—a person who can't or won't take the trouble to make herself proficient in her work. For girls who are strong and willing to work and mind their own business I don't know of any better plan to tide over the summer than by getting in a good hotel at a respectable summer resort."

JUST AN UNKNOWN HUSBAND

OF / WELL KNOWN WOMAN

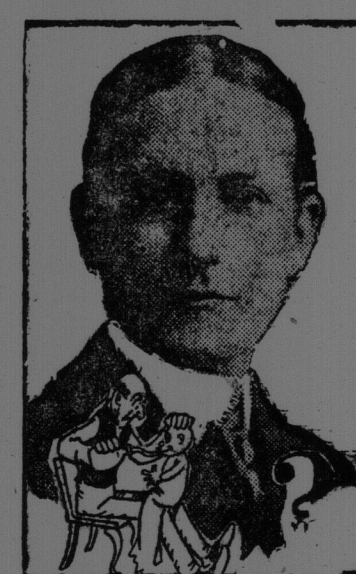
The public is well acquainted with Wm. A. Brady. Also with Grace George. In a vague, indefinite way, the public knows that there is a "Mr. Grace George. But the public generally doesn't know that he is Wm. A. Brady. There's a baby in the Brady family, but Brady doesn't stay home and mind it while his wife is on the road. He delegates that duty to a nurse and busies himself with producing new plays for Miss George and other actresses on his pay roll, by no means a small one.

Brady is rated the shrewdest man in the theatrical business, barring not even Shuberts and the famous Klaw & Erlanger. He has come up from below, running the scale of call box, actor, promoter of prize fights, manager and now producer.

He first really came into the public eye when managing Jas. J. Corbett, the erstwhile pugilist champion. It was while directing Corbett's destinies that he became rich and his principal famous. Then he went back to the world of the theatres, which before had known him as actor graduated from call box.

It was a couple of years or so after that he married Miss George—in 1899.

Brady's address is the Manhattan theatre, New York.



new love affairs of the stage, and it is a love affair yet. There is one child, the aforementioned baby. Brady's address is the Manhattan theatre, New York.

AT LEAST A PLAUSIBLE GUESS



LITTLE WILLIE'S IDEA OF A TOTEM POLE

I always drive a GENDRON

Because every part of the car is built in the Toronto factory, and of the very best materials—the double curve springs cannot break; the specially welded wheels cannot warp; the tops are of the best satin for paraol and the best leatherette for hoods, and the body of finest wood or prime German reed. They're Canadian made, so if there should be an accident it can be easily and quickly remedied.

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