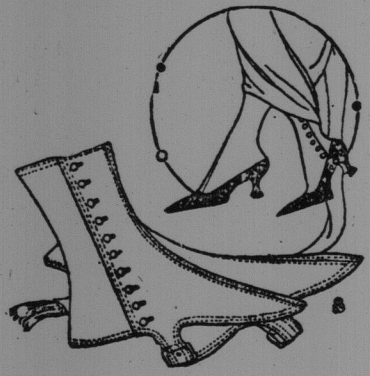


THE EVENING TIMES AND STAR, ST. JOHN. N. B., TUESDAY, SEPTEMBER 30, 1919

"Elegance" To Which Is Added "Quality"



Our Garters and Spats are absolutely the last word in Garter and Spat Making.

The choicest materials—Finest skill—Perfect fitting, all combined to make the lines we carry exceptional.

In all prevailing heights, colors, with several exclusive styles.

Colors from\$2.00 to \$5.00
Black from 1.00 to 2.35
Children's Leather and Felt Leggings.

"THE HOME OF RELIABLE FOOTWEAR."

Waterbury & Rising Limited
61 KING ST. 712 UNION ST. 577 MAIN ST.

COAL

All Kinds - Hard and Soft
TELEPHONE 1913
CONSUMERS COAL CO., LTD.

RECENT DEATHS

Mrs. M. T. Josselyn.
Mrs. M. T. Josselyn died at 12 o'clock last night at the home of her daughter, Mrs. W. A. Shaw, 2 Golding street. The late Mrs. Josselyn was eight-two years of age and besides her daughter she leaves to mourn two sons, Frank E. of East St. John and Albert E. of Silver Falls, besides a host of sorrowing friends.

Alexander MacFarlane, of Chatham Head, died on Sept. 26 and was buried at Newcastle on Saturday. His death took place in the Miramichi Hospital. He leaves his wife, four sons and two daughters.

ONE OF THE PILOTS.



The pilots who navigate vessels up the St. Lawrence do a great service to the business community. Here is their representative at the Industrial Conference, J. L. Gauthier.



USE The Want Ad Way

It's An Advantage to Buy Fine Furs During Our Great Exhibition Sale



For our Exhibit in Fredericton last week we had on order many Exclusive Imported models. Some of these have only arrived. These with many new articles, just completed in our factory, will be shown for the first time in St. John, Saturday the 27th and Monday the 29th, September. Every article in our store is specially priced for this Fall Opening.

Black Russian Muskrat Coat, 42" long—Large Shawl Collar and Cuffs and Belt, \$295 For \$250
Full Furred Canadian Muskrat Coat, 45" long—Collar and Cuffs of Raccoon, \$220 For \$187
Full Furred Canadian Muskrat Coat, 45" long—Shawl Collar and Cuffs of Muskrat, \$175 For \$145
Black Pony Coat, self trimmed, 38" long, with a nice Silk Lining, \$145 For \$114
Black Caracul Coat, 42" long, 6 only to clear At \$95
Elec. Seal Coat, 40" long—Austrian Opossum Collar and Cuffs, \$225 For \$192
Hudson Seal Coat, Style 73, 36" long—Large Collar and Cuffs and Belt of Seal, \$365 For \$310
Hudson Seal Coat, 32" long—Large Skunk Collar and Cuffs, \$375 For \$318
Hudson Seal Coat, Style 695, 45" long—Slightly fitted, Seal Collar and Cuffs, \$385 For \$338
Other Hudson Seal Coats, 30" to 48" long, priced from \$345 up to \$650 LESS 15% during our Exhibition Sale.

In addition, our showing of Coats, Coatses, Scarfs and Muffs has never been surpassed in St. John.

The September Raw Fur Reports show advances of 15% to 135% over last April prices. Furs are getting to cost more as the season advances. Your selection should be made at an early date.

H. Mont. Jones, Ltd.
St. John's Only Exclusive Fur House

GREATEST SALE OF FURS TOTALS \$15,000,000

Pelts Numbering 1,320,000,000
Were Disposed Of

NEW RECORDS AT ST. LOUIS

Volume of Sales Twelve Times
Greater Than Three Years Ago.
With 600 Buyers From All
Parts of World in The Bidding

(St. Louis Globe-Democrat, Sept. 21.)

The largest fur sale the world has ever known ended at five o'clock yesterday afternoon, when the doors were closed at the offices and display rooms of Fursten Bros. & Co. International Fur Exchange. The astounding total of \$15,394,548 was received during the sale for a collection of pelts that was gathered from the Antipodes to the equator and from the equator to the Arctic circle. Sables and chipmunks, the one representing hundreds of dollars the pelt and the other a few cents, each found contending bids and appreciative buyers. More than 1,320,000,000 pelts, including the Australian and New Zealand rabbits, which average about ten to the pound, were sold. The Australian and New Zealand rabbits being the single exception to the accepted order of selling by the pelt, irrespective of size or weight. Seal skins from Alaska and rabbits from New Zealand, white fox from the Yukon territory and red fox from Australia; foxes from Japan, Patagonia, the Balkan territories, and war-stricken areas; foxes from Texas and from Siberia; from Macedonia and New York were listed in the sales catalogue.

House-cats and mountain lions appeared side by side in the catalogue. Moles and monkeys, representing the under-ground and upper air; Polar bears from beyond the Arctic Circle and tigers from the tropics, lay alongside each other in the warehouse shelves.

And the buyers, assembled to bid on this marvelous collection—they came from well-nigh as many quarters of the globe as did the furs themselves. Buyers from Australia, New Zealand, the Argentine, Japan, Siberia, London, Paris, Amsterdam, Lodz (Poland), Russia, Sweden and even Italy sent a representative to the international fur sales at St. Louis.

It was said that an appreciable number of foreign orders executed by local bankers were for German hoods, but there is no doubt that France, Sweden, London and Switzerland also placed a substantial buying order, in addition to those placed by representatives who had traveled thousands of miles to be present in person at the sales.

7,000 Russian Sables.

Perhaps the highest testimony to the dominance of the St. Louis market in the estimation of world-wide fur buyers was the presence of over 7,000 Russian sables, many of them of the finest quality that have been the title of Imperial Crown Russian sables, that quality formerly reserved for the then imperial family of all the Russias. Scarcely, practically never, did such quality sables get out of Russia except as a gift from the reigning sovereign to the representative of some other government. Today the American woman can buy them on Fifth avenue, on Michigan boulevard, on the leading shopping thoroughfare of any important city clear across this continent. Sold raw, the choicest brought \$1,200 each, and a collection of ninety sables sold for an average of over \$500 each. A tidy fortune for some one.

One little canvas-covered and sewed box came through from Irkutsk, Siberia, a box about two feet long by two feet high and perhaps a foot wide; and this precious package was insured for \$800,000. It was filled with Russian sables—and not such a great number of them at that. Australia alone got over \$1,500,000 returns from her fur sale, and the fall sale. The United States government profited just about \$1,000,000. One Siberian agricultural association sold furs to the

The Very Latest Thing

In Ladies' Umbrellas can be seen amongst the new season's models which have just arrived. To attempt to describe all the styles is an injustice to the complete selection. Sufficient to say that all the new modes are, fancies in the matter of handles are included in the selection, with trimmings of gold, sterling silver and bakelite. The shades come in a generous assortment of colors, featuring many exclusive effects not seen elsewhere.

The Man's Umbrella, of course, always has been more for utility than appearance, but even in these, one or two novelties are observed.

Walking Canes for both ladies and gentlemen are also part of a showing which is distinctly up-to-date.

Birks
Goldsmiths Silversmiths Diamond Mounts MONTREAL

Stores Open 8.30 a.m., Close 5.50 p.m.—Saturday 10 p.m. (Daylight Saving Time)



Special Notice

Our Westfield Suburban Delivery Service will be discontinued October first—Rothsay and Fair Vale route continued as usual until further notice.

New Georgette Blouses

Latest Styles, Admitting Many New and Charming Interpretations For Fall

The Assortment is Unusually Large and Attractive

THE RUSSIAN BLOUSE is a decidedly new feature, and is seen in many variations, developed in Georgette Crepe in such shades as navy, white and taupe, with embroidery and pipings of contrasting color. These are made full and loose, girded in at waist with pretty cord girdle.

Other smartly cut Blouses are in collarless style or have deep sailor collar. Loose, flaring sleeves are seen, and two material models in rich combination effects. Embroidery, beading, groups of fine tucking and frills are all among the favorite fashions. Colors are prettier than ever, prominent being sand, pearl, orchid, African brown, navy and distinguished color blendings.

(Blouse Section—Second Floor)

Buy Your Winter Bedding Now

While Assortments Are at Their Best—The Kinds Showing Are the Very Choicest Varieties

Bed Comforters Down Filled

with rich coverings of satin or flowered sateen. Many have panels and borders in new and different designs. A splendid variety \$14.25 to \$34.00

Down Comforters with dainty coverings of silk mull; exceptionally pretty with floral pattern, in light colors and border in solid shade to match, \$10.00 and \$11.00 each

Fancy Silk Covered Comforters, filled with lambs' wool. Colors are rose, blue or yellow \$26.50

Celebrated Esmond Blankets

in many desirable light and darker colors, \$9.00, \$9.50 and \$10.00

Splendid Quality White Blankets, with borders and silk bindings of pink, blue or yellow, extra large sizes, \$10.00 to \$15.00 pair

Extra Heavy Plaid Blankets in light colors, as pink, blue, grey and fawn, \$9.50 each

"Our Own Make" Comfortables, filled with best grade carded cotton. Size 6x6 ft., 9 in. \$4.50 to \$6.50 each

(House Furnishings Section—Second Floor)

Manchester Robertson Allison Limited
KING STREET • GERMAIN STREET • MARKET SQUARE •

amount of practically another \$1,000,000, and invested the resulting profits in agricultural machinery, shoes, clothing and other manufactured goods for shipment to Siberia. Canadian fur shippers found most profitable transactions in St. Louis, and shippers from every state in the Union announced themselves as well satisfied with the conditions prevailing here.

Home Furs in Demand.

Home furs, as well as foreign furs, found due appreciation—and that financially, too—at the hands of both domestic and foreign buyers. The transcendental flight of muskrat—as a petically inclined buyer phrased it—was subject for conversation wherever and whenever two fur men got together. From the fifty cents of a few seasons ago to an average of around \$3 a piece—what though one exceptionally large and heavily furred lot did go to \$5.10 apiece—has the muskrat steadily mounted, until now the buyers fear that the public will not pay the high price for the "rats" as they call them when they are sheared, plucked and dyed, to be presented under the guise and uphym of Hudson seal.

In these days of change and industrial unrest, it is good to note that the high prices paid in the \$15,000,000 sale were paid about equally by home and foreign buyers. That high prices prevail is taken that the financial state of the country is satisfactory, in open market competition no man pays any more for goods than he sees surely coming back in trade. That \$115 a pelt for government seal skins, \$1,200 a pelt for Russian sable, \$44.50 apiece for beaver, \$5.10 for muskrat—and these prices represent the ultimate cream of each offering mentioned; and must not be taken as the average selling price by any means—but that such prices can be and are paid in open market is sure announcement that the fur trade is on a sound and stabilized basis.

Prices Were High.

Fursten Bros. & Co.'s circular quotes changes in prices as follows at these sales:

Alaska seal skins (9,000). Dressed, dyed and machined, for account of the United States government, 30 per cent higher than April.
Blue fox (695)—For account of the United States government, 138 per cent higher than April.
Blue fox (387)—For account of other shippers, 100 per cent higher than April.
Kolsinsky (68,000)—40 per cent higher than April.
Russian squirrel (1,500,000)—30 per cent higher than April.
Moles (900,000)—10 per cent higher than April.
Bear (1,400)—40 per cent higher than April.
Red fox (58,000)—15 per cent higher than April.
Japanese Mink (110,000)—17½ per cent higher than April.
Flying Squirrels (66,000)—20 per cent higher than April.
White Fox (6,000)—20 per cent higher than April.
Marten (11,000)—10 per cent lower than April.
Stone Marten (8,000)—15 per cent lower than April.
Ermine (189,000)—American, 40 per cent higher than April. Russian, 50 per cent higher than April.
Silver Fox (700)—75 per cent higher than April. Black foxes were neglected.
Lynx (6,500)—20 per cent higher than April.
Lynx Cat (15,000)—40 per cent higher than April.
Wild Cat (18,000)—10 per cent higher than April.
Wallaby (22,000)—10 per cent higher than April.
Australian Red Fox (26,000)—5 per cent higher than April.
Muskrats (565,000)—70 per cent higher than April.

Marmots (230,000)—75 per cent higher than April.
Australian Rabbits (500,000 pounds)—125 per cent higher than April for furriers' sorts; 50 per cent higher than April for hat makers' sorts.
New Zealand Rabbits (100,000 pounds)—100 per cent higher than April for furriers' sorts; 50 per cent higher than April for hat makers' sorts.

Badger (15,000)—10 per cent higher than April.
Civet (150,000)—15 per cent higher than April.
House Cat (26,000)—50 per cent higher than April.
Wolverine (200)—10 per cent higher than April.
Raccoon (75,000)—25 per cent higher than April.

Wolf (55,000)—15 per cent higher than April.
Chinchilla (375)—100 per cent higher than April.
Chinchilla Rats (6,500)—100 per cent higher than April.
Russian Sables (7,000)—Best sorts unchanged. Lower grades 25 per cent lower than April.
(Continued on page 6; seventh column)

Paris Declares This is a Season of Brown for Outer Apparel

Wood Brown

Seal Brown

Faisan Brown

Maduro Brown

Mocha Brown

Cinnamon Brown

Tobacco Brown

Beaver Brown

Reindeer Brown

Moose Brown

Cordovan Brown

Auyac Brown

Cocoa Brown

Walnut Brown

Is it not the most natural thing to adopt brown suits and coats for the autumn, when the leaves are turning russet brown, when country gardens are full of old-fashioned brown-gold, zinnias, and florists' windows are full of new-fashioned yell-brown chrysanthemums?

There is first the favorite of the season, Faisan brown, colored and named after the pheasant, with a richness and warmth like, nothing so much as the brown of its wings.

Next, perhaps, in popularity is Maduro, the soft and harmonizing shade of the ripe tobacco leaf.

Then there is Cordovan, a dusky brown inspired by the leather effected in shoes.

There are satisfying Mocha and Reindeer browns for the conventional, sumptuous Moose brown for the luxuriously inclined. Bronze brown for the practical, and for those who like novelty, the Beaver shade.

The variety of models, fabrics and shades of brown makes possible a particular suit or coat for every woman and miss.

WOMEN'S "APPAREL SHOP"

DANIEL

LONDON HOUSE

HEAD OF KING STREET

SOLE AGENTS FOR FRANCO-AMERICAN TOILET REQUISITES

Chameleon Cloth

Fortune Cloth

Silk Duvetyn

Cordovan Duvetyn

Peachbloom

Silvertone

Yalama Cloth

Suede-de-Laine

Wool Velour

Tricotine

Tweed

Homespun

Serge