

**Appendix C - News Indexing Codes**

These terms can be used on their own or combined with regional and/or industry terms.

| <b>News Term</b>                   | <b>Code</b> |
|------------------------------------|-------------|
| Acquisitions, Mergers & Takeovers  | ns=tnm      |
| Companies & Finance                | ns=cfn      |
| Contracts, Government, Non-Defense | ns=gvc      |
| Contracts, Non-Government          | ns=ctc      |
| General News                       | ns=gen      |
| General Business Stories           | ns=bzz      |
| Joint Ventures                     | ns=jvn      |
| Major Newspaper Headlines          | ns=hed      |
| Real Estate Transactions           | ns=rle      |
| Research & Development             | ns=rnd      |
| Trade Issues                       | ns=trd      |
| Venture Capital Financing          | ns=vcf      |