the next four years, this market is expected to continue increasing at an average
nual rate of five percent, in close relationship to the general increase in the number of
s sold in the country. The trend of most shops and service agencies of motemaking
y equipment in order to service recent car models will also continue driving demand.
tal equipment consumption is expected to reach $39.2 million in 1994, of which $32
illion, or 82%, will be of imported origin.

TABLE 6
TOTAL APPARENT CONSUMPTION OF MAINTENANCE EQUIPMENT
(000 of dollars)

	1987	1988	1989	1994
roduction	4,907	5,215	8,504	9,500
imports	5,214	12,494	23,804	32,000
xports	868	1,078	1,263	2,300
OTAL	9,253	16,631	30,845	39,200

Mexico is highly dependent on imports in this branch, since local production is limited to
a small number of relatively simple tools, and, in general, repair shops prefer imported
quipment and tools due to their quality and reliability. This is shown in the fact that, in
988, imports of equipment amounted to $12.5 million, representing a 75% share of the
total market, as opposed to a local production of only $5.2 million. In 1989, imports
increased to $23.7 million, or 77% of total demand. By 1992, they are expected to grow
o $32 million.

TABLE 7
IMPORTS OF MAINTENANCE EQUIPMENT
(000 of dollars)

	1987	1988	1989
Car washing machines	942	2,944	8,182
Wheel alignment systems	984	1,227	2,944
Jacks and hoists	156	1,090	877
Tyre removing equipment	181	333	516
Compressors*	40	90	158
*General purpose equipment	1,427	2,676	4,900
Gas analyzers	287	1,592	6,805
Ignition analyzers	392	882	303
Motor checking equipment	43	312	1,058
*General purpose instruments	1,062	1,602	1,623
TOTAL	5,214	12,494	23,804

* Note: General purpose equipment includes wrenches, pneumatic and hydraulic tools. General purpose
instruments include oscilloscopes and multimeters.