

REPORT 4
BB/03/15

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST 1987-KINGSTON

008-TRANSPORT SYS, EQUIP, COMP, SERV.
BAHAMAS

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

TWO OFFICIALS FROM BAHAMASAIR TO BE INVITED TO CANADA IN
SEPTEMBER 1987 UNDER INCOMING BUYERS PROGRAM TO TOUR DHC
FACILITIES.

MINIMUM THREE AUTO PARTS MANUFACTURERS TO BE INCLUDED IN PROPOSED
CANADIAN SOLO SHOW 10/87.

ANTICIPATED RESULTS:

PURCHASE OF 3 DASH 8 AIRCRAFT.

THREE NEW AGENCY AGREEMENTS, FIRST YEAR SALES
OF \$250,000.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----

QUARTER: 2 PROMOTE SALE OF DASH 8 TO BAHAMASAIR

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

ACCOMPANIED DEHAVILLAND AND ECD ON MARKETING
TRIP TO BAHAMAS. MAJOR PRESENTATION MADE TO
GOVERNMENT AT AIRLINE. DASH 8 FAVOURED
CONTENDER.