DEPARTMENT OF EXTERNAL AFFAIRS

Page: 53

Market Share

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: UNITED STATES

Mission: 602 CHICAGO

Market: 577 UNITED STATES OF AMERICA

Sector: 008 TRANSPORT SYS, EQUIP, COMP, SERV.

Subsector: 082 URBAN TRANSIT

Statistical Data On Next Year Sector/sub-sector (Projected		rent Year stimated)	1	Year Ago	2	Years Ago
Mkt Size(import) \$ 400.00h	1 \$	50. 00M	\$.	50. 00M	\$	180. 00M
Canadian Exports \$ 36.00M	1 \$	O. COM	\$	2. 00M	\$	2.00M
Canadian Share 9.00%	<u> </u>	0. 00%		4. 00%		1.00%
of Import Market			j			

Major Competing Countries

i)	577 UNITED STATES	OF	AMERICA		060	7.
ii)	128 GERMANY WEST				020	7.
iii)	265 JAPAN			•	020	%

Cumulative 3 year export potential for CDN products 60-100 \$M in this Sector/Subsector:

Current status of Canadian exports: Small but expanding

Products/services for which there are good market prospects	Current Total Imports In Canadian \$
	\$ 0.00 M
i) LIGHT RAIL CARS	⇒ 0.00 H
ii) SUBWAY CARS	\$ 0.00 M
iii) PASSENGER RAIL CARS	\$ 0.00 M
iv) BUS REPLACEMENT PARTS	\$ 0.00 M
v) FARE BOXES	\$ 0.00 M
vi) BUS SHELTERS	\$ 0.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: ST. LOUIS LIGHT RAIL PROJECT Approximate Value: \$ 360 M Financing Source: 025 OTHER For further info. please contact: ST. LOUIS TRADE OFFICE R. CROUGH, 314/862-4903

ii) Project Name: RTA HANDICAP ACCESS RETROFIT

Approximate Value: \$ 10 M Financing Source: 025 OTHER For further info. please contact:

CHICAGO CONSULATE N. CORNELL, 312/427-1031