

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 347 RIYADH

Market: 322 SAUDI ARABIA

Sector: 004 DEFENCE PROGRAMS, PRODUCTS, SERV

Subsector: 041 AEROSPACE & MARINE

| Statistical Data On Sector/sub-sector | Next Year (Projected) | Current Year (Estimated) | 1 Year Ago | 2 Years Ago |
|---------------------------------------|-----------------------|--------------------------|-------------|-------------|
| Mkt Size(import) \$ | 2000.00M | \$ 2000.00M | \$ 4000.00M | \$ 500.00M |
| Canadian Exports \$ | 10.00M | \$ 6.00M | \$ 2.00M | \$ 3.50M |
| Canadian Share of Import Market | 1.00% | 1.00% | 0.00% | 1.00% |

Major Competing Countries

Market Share

| | |
|-----------------------------------|-------|
| i) 051 UNITED KINGDOM | 000 % |
| ii) 112 FRANCE | 000 % |
| iii) 577 UNITED STATES OF AMERICA | 000 % |
| iv) 354 NETHERLANDS | 000 % |
| v) 128 GERMANY WEST | 000 % |

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 60-100 \$M

Current status of Canadian exports: No Export results to date

Products/services for which there are good market prospects

Current Total Imports

| | In Canadian \$ |
|-----------------------------------|----------------|
| i) STOL AIRCRAFT | \$ 0.00 M |
| ii) REMOTE RECONNAISSANCE VEHICLE | \$ 0.00 M |
| iii) PILOT TRAINING | \$ 5.00 M |
| iv) WATER BOMBER | \$ 0.00 M |
| v) OVERHAUL OF RSAF ENGINES | \$ 5.00 M |

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: INVOLVE P&W CANADA IN MAINTENANCE AND OVERHAUL OF PT6 ON PILATUS

Approximate Value: \$ 2 M

Financing Source: 012 DOM

For further info. please contact:

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