

In Mexico City – Telecommunications, Computers

Mexico City — External Affairs and International Trade Canada now is recruiting companies to participate in its Canada Stand at EXPO COMM MEXICO '93, being held here February 9 to 12, 1993.

Participation in the 2nd Annual International Telecommunications, Computer and Office Automation Exhibition and Conference for Latin America could help companies break into Mexico's telecommunications infrastructure which is being upgraded and in which foreign investors are expected to invest \$30 billion over the next 10 years.

The growth of the Mexican market—imports currently account for 25 per cent of the equipment used

on an annual basis — has been sparked by the privatization of Telmex and the opening up of the market in cellular, fax, paging, data transmission and networking fields.

The event, first held last year, attracted participants from 13 countries, including 22 companies from Canada.

For further information on EXPO COMM MEXICO'93, contact Carlos Munante, Latin America and Caribbean Trade Division (LGT), Fairs and Missions, External Affairs and International Trade Canada, 125 Sussex Drive, Ottawa K1A 0G2. Tel.: (613) 996-2268. Fax: (613) 944-0479.

Taiwan – Catalogue/Video Shows

Taiwan — Interested parties have until December 21, 1992 to apply to participate in annual catalogue and video shows being held during March 1993 in Taiwan's four largest cities.

Participation in either the Industrial Materials/Machinery/Components C & V Show or in the Agent-Seeking C & V Show costs US\$100.00.

In return, a company's catalogues and/or promotional video are

exhibited to thousands of specially-invited potential buyers — whose inquiries will be forwarded to company participants shortly after the shows.

For further information, contact Far East Trade Service Inc. (Taiwan's official trade promotion organization, CETRA), 1800 McGill College Avenue, Suite 2108, Montreal, Quebec H3A 3J6. Tel.: (514) 844-8909. Fax: (514) 844-9246.

Machine — from page 3

horizontal drilling machines.

Other products with good sales prospects include gear-cutting and finishing machines; polishing and moulding machines; copying machines; shaping machines; sawing machines; cutoff machines; arc welding machines; wire-drawing machines; presses; cutting pliers; saws; wedges; knives; blades; special dies; and tools.

For information on METAL EXPOMEX'93, contact Paul Schutte, Latin America and Caribbean Trade Division (LGT), Fairs and Missions, External Affairs and International Trade Canada, 125 Sussex Drive, Ottawa K1A 0G2. Tel.: (613) 996-5358. Fax: (613) 944-0479.

BUSINESS AGENDA

Vancouver (January 12); Toronto (January 14); Montreal (January 15) — African Development Bank (AFDB) Seminar. Organized by External Affairs and International Trade Canada, topics will focus on the policies and procurement cycle at the AFDB and will be presented by Mr. B. Merghoub, the AFDB representative in Washington and Mr. Namoko, Deputy Director of the London, U.K. office of the AFDB. The Canadian Executive Director

at the Bank, Mr. M. Belanger and the Trade Commissioner resident in Abidjan will also participate. The International Trade Centres in each of the cities visited will be able to advise those interested in attending of the location. For further information you may also contact Linda McDonald, Deputy Director, Africa and Middle East Trade Development Division, (EAITC), Ottawa. Tel.: (613) 993-6593.

InfoExport

Info Export is a counselling and reference service for Canadian exporters. Canadian companies interested in exporting are invited to contact Info Export (toll-free) at 1-800-267-8376 (Ottawa area: 944-4000). To order EAITC publications, fax (613-996-9709) your requests on company letterhead. Include the publication code (in brackets).

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