



Jewelers throughout Canada will oblige the Editor by sending into this office, not later than the 20th of the month, any item of news that they think would be of interest to the Jewelry trade generally. Address all communications to The Trader Publishing Co., Ltd., Toronto, Ont.

"The Trader" is issued on the first of every month. In order to insure the insertion of new advertisements, or changes in those already standing, copy must be received at this office not later than the 20th of the month previous to date of issue. In all cases they should be addressed to The Trader Publishing Co., Ltd., Toronto, Ont.

DEAD.—Mr. D. W. Young, jeweler, of Red Deer, Alberta, N.W.T., is dead.

MR. C. BRAUD, who formerly carried on business at McGregor Station, Man., has left that place.

REMOVAL.—Jeweler J. B. Rogers has removed his business from Woodville, Ont., to Belhaven, Ont.

D. A. Merrick of Simpson, Hall, Miller & Co., spent his Christmas and New Year holidays in Toronto, amongst his old friends.

MR. E. CULVERHOUSE, optician with Messrs. Ryrie Bros., was laid up last month with a severe attack of Grippé, but is around again.

MR. F. LEFEBRE, recently with Messrs. H. & A. Saunders of this city, has left Canada in order to engage in the jewelry business in New York.

REMOVAL.—Mr. F. W. Vickers, formerly of Gladstone and Plumas, Man. has removed his jewelry business to Dauphin, Man., where correspondents will please address him in future.

MR. HANAN LAZARUS has taken the position of stock clerk for the Cohen Brothers Limited, formerly occupied by Mr. Frank Poulter, who at present represents the same firm on the road.

MR. W. K. McNAUGHT, Secretary-Treasurer of the American Watch Case Company, of Toronto, Limited, was confined to the house for the first three weeks of January through illness, but is now about again as usual.

MANAGER WALTER J. BARR, of the Goldsmiths' Stock Company, spent two weeks among the jewelry factories of the United States looking up the latest novelties in every line. He reports a very fine selection at very reasonable prices.

MR. CHAS. E. ELLIS, of P. W. Ellis & Co., paid a visit to Montreal last month for the purpose of looking over the affairs of the company's branch office in that city, and making arrangements for their business campaign during the present year.

MR. LEVETUS is again on the road; much refreshed from his holiday, and reports business in the optical line to be very satisfactory, although the orders are not so big as he would like them to be, but "Uncle" aims high.

RE-ELECTED.—Mr. M. C. Ellis, of P. W. Ellis & Co., Toronto, was last month unanimously re-elected first vice-president of the Commercial Travellers' Association of Canada. Next year we hope to see him occupying the presidential chair.

PROSPERITY BRINGS STABILITY IN PRICES.—The Dueber-Hampden Watch Companies announce to the retail trade that no discount will be allowed from their list, hereafter, by jobbers, except a trade discount of ten per cent., and usual cash discounts.

A NEW PARTNERSHIP.—Mr. W. E. MacPherson, formerly of Annaprior, Ont., has entered into partnership with Mr. W. E. Spratt, of Greenwood, B.C. The new firm will carry on business in Mr. Spratt's old stand under the style of Spratt & MacPherson.

THE STANDARD SILVER COMPANY, report that the new year has opened up in good shape and that they are more than usually busy for this season. Manager George says that the new line of goods they have in hand will not only please but surprise the trade.

MR. WILLIAM ALLEN YOUNG, of London, Canadian representative of the Dueber-Hampden Watch Company, spent a couple of weeks amongst the jewelry factories of New York, Attleboro, and Providence, during the early part of January, selecting goods for his wholesale jewelry business.

IN CONNECTION with the extension of their factory, we hear that Mr. Julius Saunders of H. & A. Saunders has just returned from the United States having completed the purchase of a large amount of the latest improved machinery for the manufacture of their new line of fine gold jewelry, etc.

MR. GEORGE ANDREW, the well-known jeweler of Winnipeg, Man., spent his vacation in Toronto last month, and combined business and pleasure. Mr. Andrew is probably the pioneer jeweler of Winnipeg, having located there in 1874, when it was a very small, but as now, a very pushing place.

THE COHEN BROTHERS, LIMITED have mailed to the trade an attractive booklet on the Prentice Retinoscope. It tells of an ingenious instrument which overcomes all the difficulties that Retinoscopy once presented. They will be pleased to mail a copy to any optician who has not received a one.

THE Annual Meeting of the American Watch Case Company, of Toronto, Limited, was held on the 17th January, when a very satisfactory statement of the affairs of the company was submitted by the board. The old officers and directors were unanimously re-elected to serve during the ensuing year.

MR. CHAS. E. BACHLEY, the missionary of the American Watch Case Company, of Toronto, left about the 20th of January, for a trip through Manitoba and the North-West Territories. He expects to be gone about two months, during which time he will visit every live jeweler between North Bay and Victoria, B.C.

RETIRING FROM BUSINESS.—Mr. Arthur Pequegnat, the well-known jeweler of Berlin, is retiring from the retail business and is offering it for sale as a going concern. As this is one of the oldest and best established businesses in Berlin, it offers a good opportunity for some enterprising jeweler to get a good start.

MESSRS. H. & A. SAUNDERS, whose advertisement appears on the second page of this issue, have now the largest and best equipped chain factory in Canada. In this department alone they employ some forty to fifty hands, making a specialty of fine rope chains in both solid gold and high grade seamless gold filled.

SAUNDERS, LORIE & Co. report that the year 1900 has opened up exceptionally brisk, and that they have been obliged to employ six additional new hands last week in order to get out their work. Even with this increased staff they have been compelled to work at nights since the 22nd of January, in order to fulfil engagements.

MR. R. Y. ELLIS, of the firm of P. W. Ellis & Co., has been selected by the Manufacturers' Association of Canada, as one of their representatives on the Technical School Board. Mr. Ellis has always taken a deep interest in technical work and art of all kinds, and we do not think that the association could have made a happier choice.

MR. C. A. MERITT, who has been well and favorably known on the road for the past eight years by the jewelry trade, has made an engagement with the firm of H. & A. Saunders, manufacturing jewelers, Toronto, to represent them in the Maritime Provinces during the present year. Mr. Meritt represents a first-class firm with a large line of new and seasonable goods, and the trade in those provinces can depend on getting good value from him whenever he so represents it.