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MUSIC BUSINESS OF WESTERN CANADA,  
STRONGER THAN EVER IN THE EYES

# GRUNDY

HAS STOOD FOR ALL THAT IS BEST IN  
AND TO-DAY THE GRUNDY MUSIC IS  
OF THEIR CUSTOMERS AND THE PUBLIC

This all by reason of their fair dealings and the following unparalleled assortment of instruments:

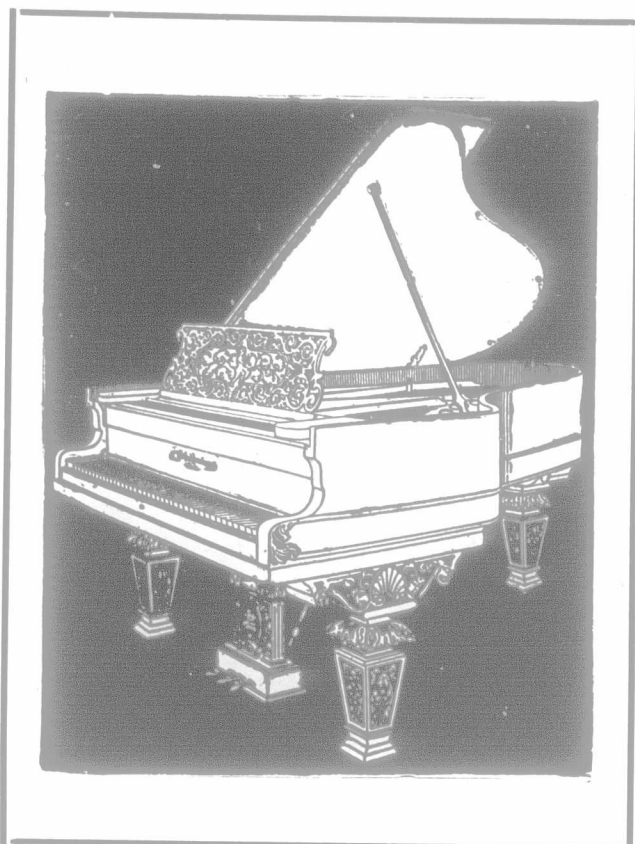
## The Gerhard Heintzman Piano

ranges in price from \$400 upwards, according to the size. Each Piano of the very highest quality. Some unscrupulous dealers, unable to attack the impregnable position of the Gerhard Heintzman Piano, have been circulating the untruthful report that we are selling Pianos purporting to be Gerhard Heintzman Pianos, but really made in another factory. Every Piano sold by us or our agents as a GERHARD HEINTZMAN is a Genuine GERHARD HEINTZMAN, made by GERHARD HEINTZMAN, the King of all Piano Builders, in his factory of Shelbourne Street, Toronto.

## The Mendelssohn Piano

handled by us for sixteen years with great satisfaction to ourselves and our hundreds of customers.

Prices, \$325 to \$400.



## The Palmer Piano

The best Piano for the money-manufactured in Canada. Strictly high grade.

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for six years our leader.

Prices, from \$60 upwards.

We also carry the largest stock of  
Edison Phonographs and Records,  
Small Musical Instruments  
and Sheet Music  
IN WINNIPEG.

We would be pleased to forward our Catalogues, with prices and terms, upon application.

# THE GRUNDY MUSIC COMPANY,

LIMITED,

Nearly Opposite Post Office.

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# The London Life Insurance Co.

Head Office, - London, Ont.

INSURANCE IN FORCE, - - - \$8,000,000.00

THE INTEREST EARNINGS OF THE  
COMPANY SHOW A RECORD FOR  
THE PAST TWENTY-NINE YEARS,  
FAR AHEAD OF ANY OTHER COM-  
PANY DOING BUSINESS IN CANADA

WE SELL THE WHOLE-LIFE,  
LIMITED-PAY-LIFE AND EN-  
DOWMENT POLICIES TO CHILDREN  
ONE YEAR OLD UP TO ADULTS 70  
YEARS OLD

SEE OUR POLICIES BEFORE PURCHASING  
ELSEWHERE

WE WANT SOME GOOD LIVE AGENTS IN THE DIFFERENT PORTIONS OF THE PROVINCE

## JAMES DICKSON, PROV. SUPT.

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WINNIPEG, MAN.

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