

See the Exhibit of **Shorthorns** from the Salem Herd

At the Leading Fairs of 1907

J. A. WATT, Salem.

Elora Stations, G.T.R. and C.P.R.

Talks on..

**Banking by Mail**

**IN the Fat Years**

In the fat years when money is plentiful, it is the part of wisdom to set aside something to help out the lean years, which are sure to come.

Do you know?—It is when we are most successful that we need to be most careful!

4% Compounded Quarterly

You should save—you have no doubt about that. And when you save you should make every dollar work up to its fullest capacity.

Do you realize?—That if your money is earning only 3 per cent. when it could just as well be earning 4 per cent., you are actually losing one-third of the interest you should be getting?

Our booklet sent free on request, gives full information on Banking by Mail at 4 per cent. interest. Write for it to-day.

**The UNION TRUST Company Limited**

TEMPLE BUILDING, TORONTO  
Capital and Reserve, \$2,900,000

**Don't Let Your Cattle Injure Themselves.**

OUR STANCHIONS protect horses and cows from kicks, hooks and bruises in the barn. They allow the animals perfect freedom—keep stock clean. They do away with stalls and partitions—save the floor space—make barns light, airy and easily cleaned—and a boy can fasten up all the stock in a few minutes.

OUR WATER BOWLS let cows and horses drink when they want to. The bowls work automatically—supply an abundance of fresh water. They are clean, won't rust, and so made that the water can't slop over the edges.

Catalogue of these and other new inventions for farm work, mailed free if you mention this paper. Write to-day.

METAL SHINGLE & SIDING CO. Limited.  
PRESTON, Ont. 59



**The Railway Call**

for operators deserves the attention of young men. We train you well in short time for a good salary. Sample lesson and particulars sent free. Write:

**Central Telegraph School,**  
3 Gerrard St., East, Toronto.

W. H. SHAW, President. R. T. JOHNSTON, Principal.

GOSSIP.

Mr. Geo. G. Stewart, Howick, Que., is now in Scotland selecting Clydesdales and other stock, which he expects to land at Howick during the first week in September, notice of which may be looked for in these columns.

Henry Arkell & Son, Arkell, Ont., write: "Our annual importation of Oxford Down sheep arrived from England last week in good shape, and are as good a lot as we ever imported. They are from noted English breeders, namely, Messrs. J. T. Hobbs, George Adams, James Horlick, H. H. Stilgoe and W. A. Treaweke, men of the highest reputation as Oxford breeders in England; and amongst them are some Royal winners. One yearling ram, especially, is the best all-round sheep we ever owned, and we have owned some good ones. They will be exhibited at Toronto, Sherbrooke, London and Ottawa; and were selected for us by that veteran Oxford breeder, George McKerrow, of Wisconsin."

Mr. H. J. Davis, Woodstock, Ont., writes: "I have recently sold to Mr. E. V. Norton, the well-known breeder of Shorthorns, of Coaticook, Quebec, the yearling heifer, Golden Bracelet 2nd, sired by the Mayflower imported bull, Prince of Navarre, and having for her dam the fine breeding cow, Golden Bracelet, sired by Auditor. Mr. Norton also bought the show heifer calf, Verbena's Rose, sired by Imp. Prince of Navarre, and of the famous Verbena family of Shorthorns. To Mr. Thos. Hart, Jr., Inkerkip, Ont., the red bull calf, Robust Chief, sired by De-side Chief (imp.), second-prize winner at the Dominion Exhibition, Halifax, dam Tillbouries Duchess (imp.), of the well-known Jilt family of Shorthorns. Have some good show bull and heifer calves still on hand for sale."

The number of breeders and business men who are going to advertise, when they can conveniently get around to it, is legion.

And observation proves that most of those who are eternally going to, never do advertise.

There is something easing to the conscience in the reflection that one means to do the right thing, and will, when conditions are more favorable.

As Horace Greeley said, "The way to resume is to resume."

This is especially true in advertising.

The longer one delays in making a start, the longer one may, for it is ten times as easy as doing something.

"Just the right time" is more a condition of the mind than of fact, and rarely happens.

Obviously, the thing to do, then, for progress is to get in and make a start as soon as one is convinced that "something should be done,"—as soon as the spirit quickens, taking circumstances and conditions as one finds them and turning them to the best account possible.

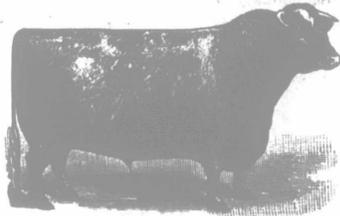
Not that one should act first and think afterward, for no one will question the value of carefully laying one's plans before entering upon an advertising campaign, but there can be too much deliberation, too much waiting, as well as not enough, and only the most robust enthusiasm can withstand the debilitating effects of constantly "putting off."

Business life is, after all, very short, and one really can't afford to wait very long in anything, for the time that is just suited for the work to be done.

If the successful advertisers of to-day had waited for everything to be exactly to their liking before making a start, it is safe to wager that they would be "going to" yet.

**DISPERSION SALE OF HIGH-GLASS Scotch Shorthorns and Clydesdales**

At the Farm Rosedale,



4 Miles West of Owen Sound, on

**FRIDAY, SEPT. 6, 1907,**

without the slightest reserve, there will be sold the entire herd of 33 HEAD OF IMPORTED AND CANADIAN-BRED SCOTCH AND SCOTCH-TOPPED SHORTHORNS, the property of

**W. J. Shean & Son,**

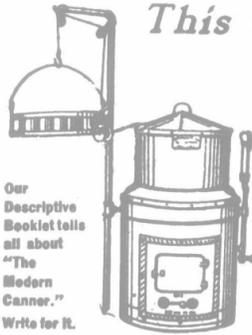
representing the

Miss Ramsden, Jessamine, Duchess of Vittoria, Juanita, Missie, Roan Lady, Bellona, Gem of Ballechin, Stamford, Crimson Flower, Village and Lavinia tribes,

Including the stock bull, Derby, Imp., a Cruickshank Secret, one of the best stock bulls alive. There are about 15 one, two and three year-old heifers, and several young bulls. This is a strictly high-class offering. Many of them cost big money. Toronto winners among them. Also some Imp. and Home-bred CLYDESDALES. All are registered. **TERMS:** Cash, or 8 months on bankable paper with 6%. Conveyances will leave Seldon House and Queen's Hotel, Owen Sound, at 10.30 a. m. and 1.15 p. m. on day of sale.

**CAPT. T. E. ROBSON, Auctioneer.**

**This Canner Cans at Home**



Our Descriptive Booklet tells all about "The Modern Canner." Write for it.

You operate the Modern Canner right on your own farm or in your own store.

Fruit growers, vegetable growers and grocers use it. Saves all waste. Profits are large.

Put up your surplus perishables and market them to the best advantage.

**THE MODERN CANNER CO.,**  
Canadian Branch, St. Jacob's, Ont.

**Modern Farming Requires Modern Methods**

We can supply you with a wide-tire steel wheel, low, handy wagon, or a set of wide-tire steel wheels for your old wagon, which will place you in the front position. They save a lot of labor, and will last for years without any cost for repairs. Wheels are made any size, with any width of tire desired, and to fit any axle.

Sold under a positive guarantee. Write to-day for illustrated catalogue.

**DOMINION WROUGHT IRON WHEEL CO., LIMITED, ORILLIA, ONTARIO**

