

It will be obvious from this tabulation that a very large part of the time of Trade Commissioners is occupied upon enquiries affecting manufactured articles (hair pin wire, clothes pins, furniture, electrical appliances, jam, woollen goods, motor cars, etc.). The Trade Commissioner at Bristol for the period under review has dealt with 15 enquiries or conferences relative to Agricultural products as compared with 24 manufactured articles. His observations upon dairy produce, hay, etc. are in effect that transportation costs and conditions are against the Canadian trade at present.

Trade reports are rendered frequently, and during this period reports have been forwarded dealing with: Leather Trade; Egg Trade; Aluminium Trade; and Increased Export of Wheat.

Systematic efforts are made to "follow up" interviews, introductions, etc., but with unsatisfactory results, and principally because firms and individuals in Canada and United Kingdom are disinclined to assist with information upon business which may have developed from enquiries, etc. made on their behalf by the Trade Commissioners. It will be noted that four instances have been traced during the period.

Pensions Board and Soldiers' Civil Re-establishment expenditure represents the administrative costs only. There are approximately 8,000 pensioners dealt with in the United Kingdom, and of this number there are about 300 receiving treatments. The administrative cost is, say, \$4.00 each per annum. In most instances this office acts as a Post Office or Clearing House. The administrative work is, however, heavy in connection with cases for treatment; vocational training; mental; new claims; reviewing claims, etc. This expenditure will decrease from year to year.