

- iv. IC, in concert with other partners including MITT, will provide strategies for industry sectors and DFAIT will provide the international framework within which such needs can be assessed and addressed.
- v. MITT on behalf of Manitoba, will support, participate in and provide timely input into the CIBS development and review process, including sectoral strategies and provincial priorities in international business development activities.
- vi. The Parties will exchange sector strategies and initial listings of proposed activities related to the CIBS early in the planning process. Updated activity lists will be exchanged each quarter.
- vii. Recognizing the importance of investment and the development and acquisition of technology to international business development efforts, the Parties will examine ways of reflecting these activities more fully in the CIBS.
- viii. Copies of the CIBS will be made available to the business community early in the first quarter of the year.

b) MANITOBA INTERNATIONAL BUSINESS PLAN

- i. The Parties will coordinate the Manitoba International Business Plan (MIBP) and the Canada's International Business Strategy.

c) WESTERN CANADA TRADE OFFICIALS (WCTO)

The Parties will participate in and support the Western Canada Trade Officials (WCTO, a group of western provincial trade officials and invited federal representatives) in its efforts to develop coordinated market development strategies amongst the four western provinces. Efforts will be made to make the western strategy complementary to the CIBS and MIBP.

2. INFORMATION SHARING

Recognizing that timely information and market intelligence are essential to business development, the Parties will collaborate in collecting, synthesizing, assessing and disseminating business, market and sector information and intelligence on a timely basis. The Parties will work towards greater information sharing in the following manner:

a) DATABASES, INFORMATION SYSTEMS AND DIRECTORIES

- i. The Parties will share and exchange information on the following databases and information systems, and assist in updating information including non-confidential firm specific information, sectoral information, current international business capabilities, trade, technology and investment activities and interests:
 - World Information Network (WIN), DFAIT;
 - Fax Link, DFAIT;
 - Manitoba Business Capabilities Database (MITT); and
 - Other federal and provincial databases.