

- performance security insurance
- performance security guarantees
- consortium insurance
- surety bond insurance
- bid-security insurance
- specific sub-supplier insurance
- equipment (political risk) insurance
- bid bond guarantees
- medium-term agricultural guarantees

b) Export Financing and Related Guarantees

- loans
- line of credit allocations
- note purchases
- protocols
- loan guarantees
- specialized credit

The EDC head office is in Ottawa. Regional offices are maintained in Montreal, Toronto, London, Calgary, Winnipeg, Vancouver and Halifax. General enquiries regarding EDC services can be channelled through these offices. Export services are handled only by the Ottawa office. Enquiries about export financing should be addressed to the Export Financing Group in Ottawa. Addresses for all EDC offices are located in the "Useful Addresses" section at the end of this guide.

In order to facilitate the sale of Canadian goods and services to Israel, EDC has signed lines of credit with three Israeli banks at \$10 million each. In addition, EDC is prepared to consider opening direct lines of credit with Israeli corporations such as Israel Electric Corporation and Israel Chemicals Corporation.

Program for Export Market Development (PEMD)

The main objective of PEMD is to increase export sales of Canadian goods and services. The program accomplishes this by sharing the costs of activities that companies normally could not or would not undertake alone, to reduce