REPORT 4 87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM

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AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 326-ALGIERS

004-DEFENCE PROGRAMS, PRODUCTS, SERV ALGERIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ARMAMENTS & VEHICLES

MEETINGS AND DISCUSSIONS BETWEEN OFFICIALS IN THE TRADE SECTION OF THE EMBASSY AND EXTERNAL RELATIONS OFFICIALS IN THE MINISTRY OF DEFENCE.

VISITS BY BUSINESS PEOPLE FROM CANADIAN COMPANIES.

IF POSSIBLE, ENCOURAGE COOPERATION BETWEEN THE CANADIAN MINISTRY OF DEFENCE, WITH A CANADIAN MILITARY ATTACHE.

OFFER A TRAINING PROGRAM TO ALGERIANS.

ANTICIPATED RESULTS:

OBTAIN MORE INFORMATION ON SPECIFIC NEEDS OF THE MINISTRY AND EXPLAIN THE EDC LINE OF CREDIT.

TO BECOME MORE FAMILIAR WITH SPECIFIC NEEDS.

MAINTAIN RELATIONS BETWEEN OUR TWO COUNTRIES AND WORK TOWARD COOPERATION IN THIS AREA.

GREATER FAMILIARITY ON THE PART OF ALGERIAN WITH CANADIAN TECHNOLOGY & PRODUCTS; DIRECT ALGERIAN CHOICE TOWARD CANADIAN PRODUCTS. ULTIMATELY INCREASE OUR MARKET SHARE.

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ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ---QUARTER: 2 ---QUARTER: 3 ---QUARTER: 4 ----