Burroughs' business is information processing and data communication — the essence and government.

of today's complex society. Throughout Canada you will find our products serving the needs of industry, education Rick up a telephone call one of our

branch managers and tell him you are interested in a sales career with Burroughs. He is there to tell you all about us.

What qualifications do you need? First of all, you do not have to be an expert on data processing or industry applications. We will teach you all you need to know about them. What we are asking for is that you have a good academic background, with preferably a degree in business, commerce or economics.

What will you be doing? During your training period you will receive in-depth education in our computers - how they work and what they do for Canadian industry. At the same time you will learn how to sell to top management.

What about pay and opportunities? You will be paid a high fixed salary plus excellent opportunities for accelerated remuneration. With our complete sales and management training there is no limit to how far you can go. Our company - a leader in one of the world's largest industries — is managed by people who started in exactly the same way.

Burroughs **Turning talent** into success.

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