REPORT 4 89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :639-LIMA

010-MINE, METAL, MINERAL PROD & SRV
PERU

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

CIDA LINE OF CREDIT

DEVELOP A LIST OF CANADIAN MINING PRODUCTS WHICH COULD HAVE MAR-KET IN PERU BUT NOT CURRENTLY BEING EXPORTED HERE.

SECTORAL REPORTS SUCH AS ON: COPPER, TIN, GOLD AND SILVER

PRELIMINARY STUDIES ALMOST COMPLETED. LINE OF \$14 M SHOULD BE APPROVED.

INCREASE THE VARIETY OF MINING PRODUCTS SALES

INFORM CANADIAN GOVERNMENT AND INDUSTRY OF PERU MINING SITUATION.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 A)ASSISTED CDN COS INTERESTED IN PARTICIPATING
IN HIERRO PERU TENDER FOR MINING TRUCKS. B)ORGANIZED ASBESTOS SEMINAR. C)ASSISTED SNC IN NEGOTIATIONS WITH CENTROMIN FOR OXYGEN PLANT PROJECT IN LA OROYA.

QUARTER: 2 Organization of Mining Seminar to be held in Lima from Nov. 27 - 30, 1988. Coordinated participation of Cdn speakers in Peruvian Mining Convention (Tacna, Peru, Oct.88)

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

A)INFORMED THE CCC RE THIS TENDER

B)SEMINAR HELPED TO BETTER UNDERSTAND HARMLESS
USE OF ASBESTOS.

C)STUDY WAS PRESENTED BY SNC TO CENTROMIN.

50% of organization already completed.

Provide Cdn technology transfer to Peruvian miners.