

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 656-PORT-OF-SPAIN

TRINIDAD AND TOBAGO

QUARTER: 1

001-AGRI & FOOD PRODUCTS & SERVICE
PROVIDE SUPPORT & LIAISON BETWEEN CANADIAN COMPANY & LOCAL INVESTOR/IMPORTER TO ENSURE ESTABLISHMENT OF MEAT PROCESSING FACILITY IN TOBAGO USING CANADIAN EQUIPMENT.

AS A RESULT OF OUR INTERVENTION WITH T&T CENTRAL BANK, FOREIGN EXCHANGE COMPONENT OF PROJECT (CDN. \$500,000) WAS APPROVED BY GOVERNMENT.

012-PETROCHEM & CHEM PROD, EQP, SERV
CORPORATE LIAISON WITH SIGNIFICANT PLASTICS MANUFACTURERS IN TRINIDAD TO DETERMINE IMPORT REQUIREMENTS.
MEETING WITH NEW CHAIRMAN OF NATIONAL GAS CO.

MET WITH 8 MANUFACTURERS TO EXPLORE POTENTIAL BUSINESS & IDENTIFY MARKET REQUIREMENTS.
-LOCAL CO. PREPARED TO MEET WITH EXECUTIVES OF NOVA CORP & POLYSAR TO STUDY POTENTIAL JT VENTURE IN PETROCHEMICAL COMPLEX.

011-OIL & GAS EQUIPMENT, SERVICES
ONGOING LIAISON WITH MAJOR IMPORTERS OF EQUIPMENT.

INTRODUCTION TO VELAN INC. OF MONTREAL. INITIAL SALE OF CDN. \$14,000 OF STAINLESS STEEL VALVES FOR OIL INDUSTRY.

008-TRANSPORT SYS, EQUIP, COMP, SERV.
MEETING WITH NEW CHAIRMAN OF NATIONAL GAS CO.

LOCAL COMPANY WILL STUDY PROPOSALS BY SEALAND HELICOPTERS TO PROVIDE TRANSPORT SERVICES.

001-AGRI & FOOD PRODUCTS & SERVICE
MEETING WITH MAJOR CHICKEN GROWERS & PROCESSORS TO IDENTIFY NEED FOR INTEGRATED CHICKEN PROCESSING FACILITY.

DISCUSSIONS HELD WITH 3 LARGEST CHICKEN PROCESSORS & ALL SHOWED INTEREST IN INITIATING DISCUSSIONS WITH QUAN CARRUTHERS KING & QUAN OF TORONTO TO DETERMINE FEASIBILITY OF SCALED DOWN PROCESSING FACILITY IN T&T.

001-AGRI & FOOD PRODUCTS & SERVICE
MEETING WITH CHAIRMAN OF ASSOCIATED BRANDS LTD.
-T&T SUBSTANTIAL FOOD CONGLOMERATE.

IDENTIFIED INTERESTS TO DEVELOP RECIPROCAL LICENSING ARRANGEMENTS FOR CHOCOLATES WITH GANONG OF N. B.