

REPORT 4
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :640-BOGOTA

008-TRANSPORT SYS,EQUIP,COMP,SERV.
COLOMBIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

PUT PACKAGE TOGETHER FOR RAILWAY REHABILITATION (DECISION WILL BE
MADE SOON WHETHER PROJECT GOING AHEAD) \$ 200 MILLION

TRAINING AIRCRAFT FOR COLOMBIAN ARMY (FINAL DECISION TO BE MADE
SOON BY COLOMBIA) \$ 40 MILLION

REHABILITATION OF COLOMBIAN PORTS

VISIT TO CANADA OF COLOMBIAN HIGH LEVEL OFFICERS TO LOOK AT
RAILWAY SYSTEM, PARTS SUPPLIERS, ETC. CANADIAN PARTICIPATION IN RAILWAY REHABILITA-
TION PROJECT IN COLOMBIA AT COST ESTIMATED AT
\$ 800 MILLION

CONTINUE DISCUSSION WITH COLOMBIAN MILITARY RE PURCHASE OF CL-125
AIRCRAFT SALE OF 4 CL-125 TO COLOMBIAN ARMY

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 COL-REINFORCE SENIOR CONTACTS IN COL RAILWAYS
REHABILITATION PROJECT.

COL-POST SENT PRESIDENT & DIRECTOR OF COL NAT'L
RAILWAYS ON ONE-WEEK MISSION TO CANADA TO DIS-
CUSS RAILWAYS REHABILITATION PROJECT.

QUARTER: 2 Promote training aircraft sale to Col. Air
Force.
Promote Bogota metro project.

Col-Second tech'l evalua'n of Bogota metro con-
firmed that Cda has lost proj. to Italy,primari-
ly because of financing. Col-Cdn co. involved
in trainer aircraft proj. indicated it might no
longer be able to supply aircraft.

QUARTER: 3 -----

QUARTER: 4 -----