REPORT 4 88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 531-WELLINGTON

013-CONSUMER PRODUCTS NEW ZEALAND

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

JEWELERY & GIFTWARE

SURVEY OF GIFTWARE MARKET IN NEW ZEALAND

PUBLICIZE RESULTS OF MARKET SURVEY TO CANADIAN SUPPLIERS

PROVISION OF INFO ON CDN SOURCES OF SUPPLY TO N Z INDUSTRY.

LEISURE PROD. TOOLS HARDWARE

ADVISE NEW ZEALAND IMPORTERS OF CANADIAN CAPABILITIES

DISTRIBUTION OF SURVEY QUESTIONAIRE TO DELIVEATE N Z REQUIREMENTS FOR SUBSEQUENT DISTRIBUTION TO CDN SUPPLIERS.

FURNITURE & APPLIANCES

ADVISE LOCAL IMPORTERS OF CANADIAN CAPABILITY

DELIVEATION OF N Z FURNITURE REQUIREMENTS AND COMPLETION OF REQUIREMENTS OF SURVEY FOR DISTRIBUTION.

ANTICIPATED RESULTS:

INFO ON MARKET OPPORTUNITIES

INCREASED AWARENESS OF OPPORTUNITIES

IN NEW ZEALAND

ELEVATE PROFILE OF CDN SUPPLIERS.

DOUBLE CANADIAN MARKET SHARE IN 3 YEARS.

INCREASED AWARENESS OF SUPPLY/DENAND OPPOR-

TUNITIES.

INCREASE CANADA'S MARKET SHARE TO USA

POSITION.

BETTER IDENTIFICATION OF MARKET OPPORTUNITIES

FOR CON SUPPLIERS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 PREPARATION OF LIST OF BUYERS TO ATEND TOR

JEWELLERY SHOW.

QUARTER: 2 CONDUCT MARKET SURVEYS AND COMPLETE REPORTS ON

TEXTILE, TOYS, FURNITURE AND HARDWARE.

QUARTER: 3 DISTRIBUTE MARKET SURVEY COMPLETED LAST QUARTER.

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED:

PARTICIPATION IN SHOW CANCELLED DUE TO

SHORTAGE OF TIME.

ALL SURVEYS ARE COMPLETE. REPORTS ON ALL HAVE

BEEN FORWARDED TO OTTAWA AND TO TRADE ASSOCIA-

TIONS.

DISTRIBUTED RESULTS OF MARKET SURVEY TO VARIOUS GOV'T DEPARTMENTS & INDUSTRY WHICH STIMULATED

ENGUIRIES FROM CANADIAN INDUSTRY.