

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 4TH QUARTER OF 1986 (B64)

Summary for POST: Quito

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	19.0	0.0	30.5	0.0	0.80	176 (Enquires)
	from Territory	10.0	0.0	24.5	0.0	0.59	243 (Enquires)
B. Export Promotion Projects and Events		2.0	0.0	1.5	0.0	0.05	0 (Projects/Events)
C. Other Trade Development Activities		10.0	0.0	16.5	0.0	0.43	
D. Promotional Projects		5.0	0.0	4.0	0.0	0.13	1 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada		0.0	0.0	0.0	0.0	0.00	0 (Enquires)
	from Territory	0.0	0.0	0.5	0.0	0.01	1 (Enquires)
F. Service to Government	External Affairs	15.0	0.0	13.0	0.0	0.41	10 (Reports)
	OGDs,Provinces,ETC	7.0	0.0	5.5	0.0	0.18	12 (Contacts)
G. Administration	Program Management	10.0	0.0	1.0	0.0	0.12	
	Leave,Professional Dev.	21.0	0.0	3.0	0.0	0.27	
Total TID Program		99.0	0.0	100.0	0.0	2.99	
H. Other Programs		1.0	0.0	0.0	0.0	0.01	

Canadian Business Visitors: 34  
Local Business Visitors: 82

Trade Officers: 3

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS