

do luchd ceannachd. Is Gaidheal Mr. Camaran a thanig a mach a Inbhirnis, ach tha e nise ri ceannachd ann an Ontario. Bha e gle bhuidheach de thurus do Cheap Buntuinn. Mac Talla, Sidney, C.B.

It is stated that as soon as the Fall River mills open up for business they will all announce a cut of twenty per cent. in the wages of all employees. Officers of the various trade unions in Fall River state that it would be useless to combat a cut-down under the present conditions, but at the first opening they would demand an increase and enforce their demands as far as possible.

The Post Office Department has notified Postmasters that any envelope coming under their observation indicating that it is from a bad debt collecting agency or a "collecting and detective agency," must be sent to the dead letter office if addressed to any person in the United States, as under a recent act of congress postal matter of this kind is not allowed to go through the mails on the ground that it may be defamatory to the person to whom addressed.

The Board of Trade of St. John, N.B., is calling attention to new facilities for receiving and despatching freight which that city now has. The citizens have purchased the short line of railway running from the C.P.R. to Sand Point wharf, and the C.P.R. are allowed to use it free of charge, this giving the city equal advantages with any on the main line. The harbor has been improved, and \$40,000 spent on grain elevators. The St. John people are anxious that as many business men in Canada as possible should know this, and bear it in mind while shipping.

A Windsor, Ont., paper says. "N. Clark Wallace, M.P., Comptroller of Customs for Canada, was in Windsor Wednesday. Respecting the order recently issued by the department stating that hereafter all papers must be filled in by the clerks at the custom houses in order to do away with the custom brokers, Mr. Wallace said only applied to settlers' effects in the North west, and the brokers there would be the only ones that would suffer by the change." What a pity it would not do away with the brokers all over. They aggravate the weight of the duties imposed.

Many United States houses are asking their customers in this country to cancel their orders for pocket books, memos, blank books, iron toys, etc., because they are unable to continue manufacturing under the pressure of the financial stringency. They cannot get money to go on. Their circulation per head if \$23, Canada's is \$10. They cannot get money, we have lots of it. The difference lies in the superiority of the Canadian banking and currency system. The Canadians go steadily, and go forward. The Americans go fast, but occasionally they go backward, as they have done this year.

The Hamilton Herald says. The tendency of the age is towards specialism in most walks of life, and an interesting development of late years has been the increase in the number of trade papers published in Canada. Most of these owe their birth and prosperity to the clear head and untiring energy of J. B. McLean, for many years commercial editor of the Mail, and latterly commercial editor of the Empire and president of the J. B. McLean Publishing Co. He is the proud parent of the Canadian Grocer, Hardware, Books and Notions, Printer and Publisher, and the Dry Goods Review, all excellent and prosperous trade journals. The growth in public favor has been so steady that Mr. McLean has resigned his position on the Empire

to give them more direct supervision. Mr. McLean is a level-headed and popular business man, a bright and capable writer, and a recognized authority on questions of finance and commerce.

THE DRY GOODS REVIEW was favored by a call this month J. T. James of International Bridge, Ont. Mr. James is a live, progressive merchant and has advanced ideas on business methods. He thinks Toronto is away ahead of Buffalo as to the solidity of its structures and the cleanliness of its streets. Mr. James sees many good points in the Americans, but although living in a border town, he is strongly adverse to anything savoring of Annexation. He thinks it would be a downward instead of an upward movement.

The flooding of a large number of stores and houses during the flood of June, 1891, was the occasion of a number of suits, in all involving some \$30,000, brought against this city. They were defended on the ground that the rainfall was abnormal. One of them, that of Allan C. Thompson, has been carried to the Privy Council, but the city has decided to abandon it, because it was a weak case or which to obtain a test decision. The abandonment of this particular case does not mean that the city will settle all the other claims. Appeal may be made to the Privy Council on some of the others.

Some of our contemporaries have an item going the rounds to the effect that Perth merchants close their stores at noon every Saturday. Perth merchants are not such fools. Saturday is their best day and they keep open until 8 o'clock or later on Saturday evenings. Early closing in moderation may be all very well, but some people seem inclined to run it into the ground. We believe that this town has lost a lot of money and business by the stores being closed even on three evenings in the week, as it is about the only time that farmers can get into town to do business in summer. The tendency is to build up small country stores. Expositor.

Hon. Mr. Bowell, Minister of Trade and Commerce, who has gone to Australia to discuss closer trade relations between those colonies and Canada, has taken copies of the McLean Publishing Co.'s papers—THE CANADIAN GROCER AND GENERAL STOREKEEPER, THE CANADIAN HARDWARE MERCHANT, THE CANADIAN DRY GOODS REVIEW, THE CANADIAN PRINTER AND PUBLISHER, and BOOKS AND NOTIONS. He will use them in discussing matters with the various trades represented. The quotations in each paper are the only complete ones published in Canada, while the announcement of the various advertisers will give the Australians an idea of what the leading manufacturers of Canada in the various lines produce.

About a year ago a man named Henry W. Loeb came from Chicago and started the Montreal Supply Co. in the latter city. The idea was to get clubs of 35 each, and these 35 were to pay a dollar each for 35 weeks. Each week there was a drawing, and the winner of this, no matter whether he had paid one dollar or more, is entitled to \$35 worth of goods without any more payments. The others are entitled to the same a month after they have paid up their amount in full. The scheme seemed to work well, but recently a number of people who have paid up their assignments have been clamoring for the bonus, but could not get it. One of Loeb's patrons took out a warrant for Loeb's arrest, but found that he had left for Chicago two weeks before, after selling out his business to a former Grand Trunk constable named Robertson. According to the statement of an employee, Loeb must have made a great haul. He states that there were