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THE GRAIN GROWERS' GUIDE

"Equal Rights to All and Special Privileges to None"
A Weekly Journal for Progressive Farmers

Published under the
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Organ of the Manitoba
Grain Growers'
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Growers' Association
and the United
Farmers of Alberta.



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GRAIN COMMISSION MEETING

The Board of Grain Commissioners will hold a meeting in the Grain Exchange, Winnipeg, on July 26 at 10 a.m. to hear the organized farmers' case on the question of the "Subject to Grade and Dockage" ticket, more commonly known as the "Hybrid" ticket.

The Board of Trade of the city of Fort William are making a proposal to the Board of Grain Commissioners for a joint terminal scheme at the head of the lakes. The idea is to have the terminal elevators and railway accommodation for the same worked out so that it will be cheaper and more satisfactory than it is at the present time. For this purpose the Board of Trade will present the case before the Grain Commissioners at a meeting at Fort William on July 18.

The Board of Grain Commissioners is urging all grain firms who are making collections for seed grain and relief indebtedness to remit the same promptly to the Department of the Interior as it is reported that some grain firms are not doing so.

ELEVATORS TO BE REPAIRED

Last week Premier Norris announced that Manitoba government elevators would be leased to The Grain Growers' Grain Company for another year. The government has also decided to sell the extra elevators at points where they own more than one. In five cases also elevators are to be taken down and reconstructed at other points. A number of obsolete elevators will be replaced by new ones large enough to serve the needs of the district in which they are located.

The government has also decided to paint 70 out of the 164 elevators in the system, the balance to be put in shape next year. It is announced that the representative of the Canadian Appraisal Company has arrived in the West to make an actual valuation on all the elevators in the government system. It is expected the appraiser will show that the elevators are not worth anything like what was paid for them by the late government.

REDUCING PRICES

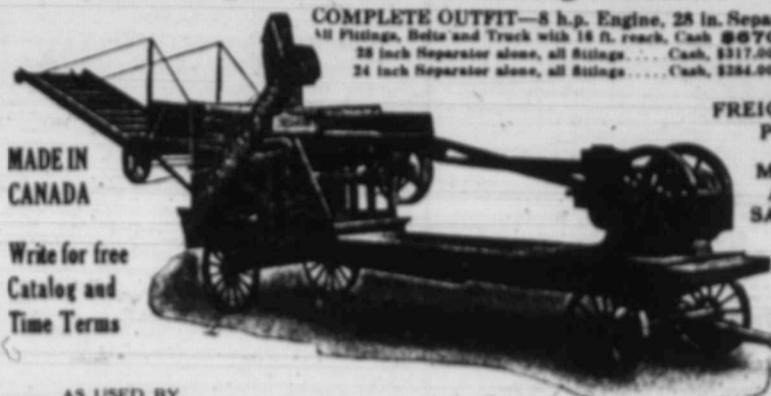
A circular letter from a Deloraine merchant and one of the members of the Merchants' Consolidated, Limited, recently organized in Manitoba has just reached The Guide office. The 300 merchants in this association do an annual business of \$7,000,000. The orders of all are consolidated in Winnipeg and go direct to manufacturers, sometimes the same ones as the mail order houses buy from. The organized jobbing and wholesale business is fighting this new diversion from establishing trade channels with the same bitter opposition that the grain monopoly set up against The Grain Growers' Grain Company nine years ago. Nevertheless considerable progress has been made and the products of several of the largest and most important factories in Canada have been secured.

This merchant strongly emphasizes the necessity of working towards the cash payment basis as the only successful means of competing with the mail order houses. He also offers to help farmers make arrangements for cash transactions thru the bank, realizing that the proper office of the bank is in establishing a credit for the farmer which will enable him to save the enormous prices added on account of the over duplicated credit business. Farmers are realizing that they must get goods cheaper and if the merchants do not supply them, someone else will. The squeeze is on the retailer, but

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