



DE LAVAL

CREAM SEPARATORS

THE WORLD'S STANDARD

The De Laval Cream Separators cost no more than other separators, considering actual capacity. They save an average \$50. — per year over other farm sizes of separators and an average \$100. — per year over other creaming systems, and they last twenty years as against two to five years for other machines. They are sold for cash or on terms that enable their paying for themselves, and there is no payment of any kind in advance that practically binds the buyer to his bargain.

De Laval Cream Separators are the highest type of farm implement made and invariably prove the most profitable of farm investments. They are guaranteed to be in every way as represented and to fulfil every claim made as a condition of their acceptance by the purchaser. They are sold on as sound a basis as a government bond and their prestige is as solid as the Rock of Gibraltar.

The buyer who puts his money into any other separator today and continually wastes some of his product through its use must surely do so without knowledge of the up-to-date De Laval machine, the opportunity for which knowledge is free to him for the asking.

THE DE LAVAL SEPARATOR CO.
MONTREAL WINNIPEG VANCOUVER

Canadian Northern Railway

SHORT LINE



FASTER TIME BEST SERVICE

"Alberta Express"

Running Time Reduced 2 Hours

21:00K. Lv. Edmonton Ar. 7:00K. 11:00K. Lv. Saskatoon Ar. 16:50K.
9:00K. Ar. Winnipeg Lv. 21:00K.
Canadian Northern Sleeping Cars, Longer, Higher, Wider Berths. Unexcelled Dining Car Service.

CHOICE OF LAKE ROUTES "Lake Superior Express"

17:10K. Lv. Winnipeg Ar. 9:25K. 10:04K. Ar. Fort William Lv. 16:30K.
10:15K. Ar. Port Arthur Lv. 16:20K.
Connects at Port Arthur with all Lake Lines.

CHOICE OF RAIL ROUTES "The Duluth Express"

17:10K. Lv. Winnipeg Ar. 9:25K. 7:30K. Ar. Duluth Lv. 19:10K.

Low Summer Holiday Fares

Fulllest information will be gladly furnished by any Canadian Northern Ry. Agent, or write: C. W. COOPER, General Passenger Agent, Winnipeg.

A Sale of Pianos from the Studios of Eminent Professors and Teachers.

We have the exclusive contract to supply Instruments for the Imperial College of music, and as they have closed for the season the pianos have all been returned and are being put through our cleaning up and refinishing department, and it would be difficult for even a trained piano man to detect that they had been used.

Those who know with what painstaking care a musician selects his piano, and how well he uses it after it is secured will appreciate such an opportunity as this.

You have a chance to get the Piano used personally by that splendid artist, SOKOLOFF or the eminent vocal teacher, SAVINE besides those from the studios of the other professors and teachers. Most of the pianos are the NEW SCALE WILLIAMS, famous for their tone, and a season's use under favorable conditions by an artist improves rather than injures a good piano.

TO EXHIBITION VISITORS

These instruments will all be on the Sales floor tagged, and ready for the early callers.

We specially invite every out-of-town visitor to come to our ware-rooms to hear that wonderful instrument, the New Scale Williams Player Piano.

In addition to the College Pianos, which are too numerous to specify, we have a large stock of Students' Rental Pianos also the many fine uprights taken in exchange for New Scale Williams Player Pianos. We mention a few from the entire list:—

- | | |
|--|----------|
| 1—Allen & Jewett, square piano, rosewood case, in good condition | \$68.00 |
| 2—Foucke Upright. Ebony case, ivory keys, sweet mellow tone and good action .. | \$105.00 |
| 3—Chickering Square Grand. Magnificent toned piano, splendid action, one of the best makes in America, in first-class condition | \$125.00 |
| 4—Hardman Upright, studio size, good tone and action | \$140.00 |
| 5—Krydner, Cabinet Grand, dark walnut case, only used a few years and fully guaranteed. Mid. in one of the largest and best Canadian factories | \$193.00 |
| 6—Evans Bros., Cabinet Grand, Mahogany case, sells regularly at \$375. In first class condition in every way .. | \$225.00 |
| 7—Heintzman & Co., Cabinet Grand Upright. Has been thoroughly overhauled and is guaranteed in first-class condition | \$235.00 |
| 8—Williams. Plain, artistic mahogany case, studio design, in good shape and fully guaranteed. A choice piano for the small or medium sized parlor. | \$235.00 |
| 9—Nordheimer. Only used a short time, latest style Mahogany in perfect shape. Regular price \$475 | \$315.00 |
| 10—New Scale Williams, college piano. Almost impossible to distinguish it from the new stock. Regular \$500, guaranteed same as new pianos | \$340.00 |
| 11—New Scale Williams, Sheraton style finished in natural Tuna Mahogany, beautifully inlaid with satin wood, an art treasure as well as a magnificent musical instrument. Regular \$700.00 | \$375.00 |
| 12—Baby Grand New Scale Williams, used by the great pianist Sokoloff during past season, case in rich San Domingo Mahogany Satin oil finish. Regular \$850.00 | \$475.00 |
| 13—Angelus Orchestral Piano Player, cost originally \$425.00. Has been thoroughly overhauled | \$150.00 |
| 14—Simplex Piano Player. A sample as good as new. Sells everywhere in Canada at \$275.00 | \$150.00 |

ORGANS We have also several organs of different styles and makes which are being thoroughly overhauled. \$15.00 upwards.

OUT-OF-TOWN CUSTOMERS. For those who cannot come personally we will agree to select the instrument from the stock which we consider the best suited to your circumstances. We pride ourselves on the satisfaction we give to mail order customers. If any piano is not satisfactory on arrival we take it back and allow freight one way.

TERMS—We have no hard and fast rules for payment, we try to arrange as far as possible to suit the convenience of customers.

Don't put off until to-morrow. Fill in the coupon and mail at once.

Cross, Goulding & Skinner, Ltd.

323 Portage Ave., WINNIPEG.



COUPON

Send me full particulars of piano listed under Sale No.
Or a College Piano at about.....
I could conveniently pay.....Cash
and balance in equal.....
State whether monthly, quarterly or half-yearly payments.
Name.....
P.O.....
Province.....
F.A.

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OF WINNIPEG

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EDITORIAL

Labor and

It has come to be a "labor is so high it takes farming." Many people ment so often and ha years ago would be wages have come to bel truth that answers e to the better advance the expensiveness or c measured by the num paid each month but t produce shown after t ved machinery necess wages paid per month

We may expect that be less until there ha Labor may be expect farm machinery imp effected in other way farm produce and the of life. A man at thirty his employer a larger b self have a smaller ba similar work a few year

Before finally acce opinions about the c inquire whether or n labor cost of raising while the actual val employer's property, i that it will be found plains about the hig complimentary to his that labor. It is pos complaint is nothing of lack of ability.

This question of th considering by parei growing up. It is oft that "we cannot farm are growing up and are