LIQUIDATE GERMAN FIRMS AT HONG KONG

Trade Dislocation Results From Closing out of Enemy Firms by British

ALMOST A MONOPOLY

In Some Lines Germans Had Very Large Interests Changes Being Made With Less Friction Than Was Anticipated.

It seems probable, however, he says, that the loca- greater than the April 1, 1913, figure. It seems propose, nowever, he says, that the seems proposed in the seems proposed in the seems proposed in the seems of the seems of the seems firms and individuals concerned will 59.2 per cent. of the total leaf tobacco held, cigar be fully as great as was expected. firms were placed in the control of the official liqui- cent. dators of British nationality appointed by the Col- which there was reported 343,700,000 pounds, or 23,2 onial Government, in addition to the affairs of sev- per cent, of the total. Tobacco from the "bright yeleral of the large German capitalists whose personal low district of Virginia, North Carolina and South business also was forced into liquidation.

certain since most of the concerns are either the amounted to 158,700,000 pounds or 10.7 per cen parent nouses or branch houses of a system of Of the cigar types, "Pennsylvania," with 127,200,00 the world, and the exact portion of the total capital was first; "Ohio" was next, with 91,000,000 of each concern devoted to the business of the or 6.1 per cent., and "Wisconsin" third, Hong Kong house cannot definitely be known where, 700,000 pounds, or 6 per cent. indeed, the actual capital of such concerns, many of which are partnerships, can be known at all. proportion of the business of Hong Kong and South na held by these firms. Leading German business men themselves claimed nearly 70 per cent. of even higher. Government interests in Hong Kong. however deny that the proportion was so large though all admit that it was astonishingly large. Trade is Dislocated.

That the forced liquidation of all these vast in terests should dislocate trade generally, even where trade could be carried on normally otherwise, was a matter of course. In some lines of trade, particularly in some lines of export trade, German interests had almost a monopoly of the business. In others German experts, employed either by German firms or by firms of other nationality, had peculiar knowledge of several-lines of business almost indispensable poor in most such trades that there has been a lack of embarrassment because of a lack of occasion showing it. Nevertheless, American firms importing goods from Hong Kong have in a number of in stances been seriously embarrassed because of their goods suitable for their particular trade and which fort to force prices down to what they consider they had been accustomed to buy of or through Gerhigh as forty and even fifty years.

The greatest embarrassment to American concerns however, has been in the way of the import of American goods into Hong Kong. Not only were considerable quantities of American goods in some lines bought by German houses in Hong Kong for distributton in China, but some of the principal—in fact, these firms can be arrived at in very few cases be the principal American export agencies in South China-were held by German firms

"Under the terms of the ordinance governing the liquidation of German affairs no new business what - that stocks shall not be sacrificed and this policy by the liquidators for them. The result was, for the rights and interests of German owners and their example, that a German firm acting as agent of an bankers, but also with a view of protecting British American typewriter company could order no more and other firms from the result of dumping goods up typewriters to keep the business going. ere there were definite contracts for the future where there were defining contacts to the first of the delivery of goods could additional supplies for the delivery of goods could additional supplies for the generally, however, can not absorb these stocks in of the South American railway section has been a noticeable feature of the stock markets during the Several of them have made or are making arrange- For such reasons liquidation in most cases will be ments to send out their own representatives and esments to send out their own representatives and establish branch concerns either solely representing
their own business or, in some cases, representing
the business of a few of the concerns has been been business.

The business of a few of the concerns has been been business or a few of the concerns has been been business.

The business of a few of the concerns has been been business or a few of the concerns has been been business.

The business of a few of the concerns has been been business or a few of the concerns has been been business. their own business or, in some cases, representing practically closed.

Others have made new which of themselves will drag out the liquidation for that while in most cases it was not possible to overwith the British houses acting as liquidators for the

"It is a rather significant fact, however, in its relation to European firms as agents generally, that sales have usually been made with the consent of several American concerns have made agency or other similar contracts directly with the Chinese represented at least so much saved from a wreck. or with other than British concerns. Even where no have been made for repre American trade, and more loss is in prospect.

more or less smooth. Most of the German firms were several instances agency contracts with British or solvent, but not all of them were. There has arisen neutral houses in other portions of the Far East. In ments. some question as to exactly where the line between a general way, therefore, much of south China is in process of readjustment to new by £13,000, but this improvement is very materially copper is LESS ACTIVE, various of the German houses has been done on but which will operate indefinitely in the future.

AN IDEAL NEWSPAPER FOR

MEN 'OF' AFFAIRS

"I have been receiving the Journal for a month or

two now, and I feel I ought, in tendering my thanks for the oportunity afforded me to read it, to tell you

how greatly pleased I am with it. Though three days old when it arrives here, I find it full of most inte-resting news concisely told, and above all I like its

admirable editing which in every field of importance

gives us only the things that matter. It is an ideal

newspaper I think for men of affairs, sane and informing, and I heartily wish it the success and prosperity it deserves, and will surely attain wherever it

The above letter, written by a western business

man on June 8th, is typical of many letters being re-

ceived by the Journal of Commerce.

STOCK OF TOBACCO IN BOND

on the Similar Date a Year Ago.

Washington, D.C., June 18-Director Sam. L. Rogers merce, is about to issue a report on the stocks of held by manufacturers and dealers or April 1, 1915. This report, which was prepared un der the supervision of William M. Steuart, chief sta-tistician for manufactures, will present in greater detail the statistics published in card form on May The aggregate amount of leaf tobacco reported as in the hands of manufacturers and dealers and in United warehouses on April 1, 1915, was 1,481,000,000 pounds Liquidation of the affairs of the German firms This amount is exclusive of stocks held by manufac and of the more important individual German busi- turers whose output during the preceding calendar ss men at Hong Kong, following the expulsion of year was less than 50,000 pounds of tobacco, 250,000 all-German residents and the prohibition of further cigars, or 1,000,000 cigarettes; and by dealers who dealing with such firms and individuals in the on an average had less than 50,000 pounds of tobacco colony, has proceeded in general with less trouble in stock at the ends of the four quarters of the preand friction than was at first anticipated, according ceding year. The total just given is more than to a report made by U. S. Consul-General G. E. An- 100,000,000 pounds greater than the corresponding one for April 1, 1914, and is about 122,000,000 pounds

Twenty-nine types, 26.1 per cent., and imported types, 4.7 per The leading individual type was Burley, of Carolina" contributed 335,700,000 pounds, or 22.7 per The amount of capital involved in the winding cent. and tobacco classed as "dark fired as grown up of the business of these firms is difficult to as- Clarksville, Hopkinsville and Paducah district

business houses in some cases extending all over pounds, or 8.6 per cent, of the total for all types or 6.1 per cent., and "Wisconsin" third, with 88,

Of the total, 570,000,000 pounds was returned a actual weight," and 911,000,000 as "marked weight, There is also considerable dispute as to the actual that is, the weight marked on the container when the tobacco was packed, and for which an allowance for shrinkage must be made.

One hundred and fifty-nine million pounds, or 10.8 the whole, and others have placed the proportion per cent of the total was stemmed; and 1,322,000,000 pounds, or 89.2 per cent., was unstemmed.

The Census Bureau in preparing its regular semi nnual tobacco reports has had the active co-operaon and assistance of the Bureau of Internal Revenu and of the manufacturers and dealers. It is the intention of the bureau to issue an annual report after the publication of the October statistics, associating therewith the data as to production, connption, imports, exports, condition, etc., published by the Bureau of Crop Estimates of the Department of Agriculture, the Bureau of Internal Revenue of the Treasury Department and the Bureau of Foreign and Domestic Commerce of the Department of Com-

DECLINE IN SPELTER PRICES

the decline in spelter. Steel interests have inability to secure their usual varieties and grades of bringing pressure to bear on the industry in an efmore reasonable level.

Producers of galvanized steel products have been losing mills on account of what they termed prohibitive price of speller, and consumption was automatically reduced. Reduction in price is expected to bene-fit rather than hurt spelter industry. fit rather than hurt spelter industry.

overdrafts. The actual winding up of business of cause of the inability of the liquidators to sell stocks on hand. It is a policy of the colonial government announced in the original instructions to liquidator ver could be undertaken by the German houses or has been followed not only as a matter of protecting Only on the market.

Chinese consumers and the market in Hong Kong ume so as to dispose of large stocks in a short time. carried on indefinitely.

many months and in several cases at least for several take by the end of the financial year on June 39 next years. Several of the important retail businesses of German firms have been acquired by British interests of the heavy decreases which have accumulated, a suband have been reopened as British concerns. Such be accomplished Quite a considerable number of American concern

The actual liquidation of German affairs has been sentatives of British firms acting as liquidators. In ne question as to exactly where the line between a general way, therefore, much of the entire business



Refusal to Renew Arrangement With Canners' Association Brings Offers Below Standard Price

FEW OCEAN STEAMERS

Shortage in Some Lines of hardware as Foundries Who are in Position to do So, Are Devoting Attention to Manufacture of Munition

Bradstreet's Montreal Weekly Trade Report is a

In the wholesale dry goods trade, sorting orders There is a shortage in some lines of hardware as all the foundries who are in a position to do so, are denitions of war.

The principal feature in the wholesale grocery trade is a termination of the contract between the of our wholesale grocers refusing to renew their conof our wholesale grocers refusing to renew their con-tract, as a result some lines of canned goods have over \$100,000,000 annually. A \$4 per ton advance in in spite of the fact that the producing p been offered below the standard prices, notably tomatoes, of which large stocks are held in Canada.

will no doubt relieve the situation here to some extent. gurated," The wharf has been deserted of ocean steamers for

ome days past, owing to bad weather, but quite WAS NOT A SURPRISE, a number of our ocean steamers have come to hand during the past day or two and great activity is promised around The waterfront for the next few days. The flour market is featureless at a further decline of 40 to 50 cents per barrel, making a total drop of 80 to 90 cents per barrel within the past 2 or 3 weeks, and the cheese market is much easier than it was

cents per pound from the sales of the week previous, and it is reported that the trade are putting quite a

Export grain trade is quiet, the demand from for ign buyers being limited

Remittances are reported satisfactory, city collecons are only fair.

TRAFFIC RETURNS OF

Mail advices from London received here under date of June 3 say that the rather pronounced heaviness noticeable feature of the stock markets during the 24 per cent, of the ore treated during the four weeks the big public loan. last few days, and it is not without interest to find ending May 0th came from development. As conthe latest batch of traffic returns of a generally dis-

stantial Jiminution of the decline in earnings would

So far as the Central Argentine is concerned an Figures for seven cities follow: her than British concerns. Even where no have been made for representation of Amses, however, there has been a great loss of trade, and more loss is in prospect.

Solvency of Firms.

Quite a considerable number of American concerns have commenced the establishment of new agencies or branch houses. In most instances new agencies have been formed in connection with former employes of German firms or with employes or representation of Amses, however, there has been a great loss of trade, and more loss is in prospect.

Solvency of Firms.

Quite a considerable number of American concerns than £51,000, and a continuation of such gains for the remaining weeks of the current twelve months would leave the company with a comparatively modest reduction for the full year and probably insure the maintenance of the dividend on the ordinary crease in revenue for the past week being no less

the fact that a very large portion of the business of conditions, which not only relate to the present war, below those recently published, and on the Bucnos Ayres Great Southern the week's gain was no more than £1,000, while the Buenos Ayres Western ansounces an improvement of only £5,000. The Corout rather badly with a shrinkage of £9,586, which while it is intimated that second hands as the receipts in currency were only slightly lower, the demand is slack. on the other hand, the United of Havana once more publishes an increase, the receipts being larger by £19,591, and the aggregate receipts for the year whom are heavily sold ahead are showing no disposition to seek business at concessions. promise to show a very satisfactory improvement, tion to seek business at concessions. thanks to the excellent sugar crop now being handled.

UNITED FRUIT CO. EARNINGS GOOD.

Poston, June 18.— Net earnings of United Fruit
Company for June are making a most satisfactory tion of his mines to December of this year, and that record. The mouth should produce profits equal to between 3 per cent, and 4 per cent, for the steek, or at a rate slightly better than \$1,000,000 for the four weeks of June.

ROCK ISLAND CAR ORDER.

Chicago, June 18.-In addition to 1,500 car order to Chicago, June 18.—In addition to 1,000 car order to the Pullman Company, Chicago, Rock Island and Pafutures £83, off £1 5s.; electrolytic £95 10s., off £1 der for 1,000 standard freight cars to cost considerably less than \$1,000,000. The 500 balance of the 4,000 ars inquiry is still pending.

WAR SUPPLIES OF \$1,500,000,000 WILL BE GOT IN STATES THIS YEAR

ong Saving on Account of Shutting Off of Ocean enger Travel, Total Benefits to United States May Be Around \$2,000,000,000.

New York, June 18 .- The Wall Street Journal says that a French banker who is identified with purchas of American supplies for the beiligerent countries estimates that France, in the current year, will buy A Russian agent estimates that Russia will buy

supplies to the extent of \$500,000,000, and that Great Britain will spend a like amount. Italy may spend at least \$100,000,000.

om purchases by the Allies in the current year can marized as follows: Outlay for American supplies, Great Bri-

Outlay for American supplies by Russia Outlay for American supplies by France Outlay for American supplies by Italy..

Total benefits to United States \$1,500,000,000 buyers; so the volume of business With a total as large as this the United States Govrnment could pay off its entire interest bearing debt, and there would still remain a balance of more than least two causes. The increased cost of living

Of course the above does not represent the entire nefits that will accrue to the United States. As an example there will be the several hundred million dollars that American tourists spend in Europe annually, and smaller payments of interests to holders of American stocks abroad, due to roreign liquidation but may be traced partly to a belief that the war m ncident to the war.

"With this tremendous buying power from Europe, remarked a prominent banker, "is it any wonder that people are looking forward to an era of prosperity? The facilities of many manufacturing concerns are being taxed to their utmost, and the farmers are going to have another bumper crop and receive high prices for all their products. This in time will make itself felt in industries that are not now thriv-

"It means that higher prices will have to be paid for certain products, particularly steel, one reason the necessity of employing the entire being that with immigration shut off there is bound to be a scarcity of labor. While the production of carrying on the war and thus bringing it the Steel Corporation may be smaller, its prices will be higher, and there will be a corresponding increase ized. Mr. Lloyd George, as Minister of Mur-

"In 1907 U. S. Steel made nearly \$161,000,000 on sales of 10,500,000 tons of steel. It is now producing for the purpose of creating a steadily incre wholesale grocers and the Canners' Association. Some at the rate of over 11,000,000 tons of steel annually duction of munitions of war. with net earnings running at the rate of not much all products on a basis of present production would country in this respect has been increased two han mean earnings of nearly \$150,000,000 a year. Prices dred fold since the Quite a few of our canning factories in the west Quite a few of our canning factories in the west the boom year of 1907, but profits per ton would be only for herself, but for Russia, France, Belgium Space has been taken for export of some large larger, due to the many economies tending to a relots of canned goods for the English markets, which duction in cost per ton, that have since been inau-

HOLLINGER GOLD MINES, LTD.

The Hollinger Gold Mines. Limited, for the four weeks ended May 20th had gross profits of \$139,187, decrease of \$2,269 from the previous period. The war, whereas the Germans have shown decline in this respect is due to the fact that the average grade of ore milled was 84 cents lower than in great European war, and had made Bransen the April period-\$9.56 against \$10.40.

That the plant is running smoothly is indicated the British Empire. the fact that the 100 stamps crushed 34,112 tons in 28 days, running 93.5 per cent. of the possible as they never did before that all the contime, this being the largest tonnage ever crushed by ergies of mind, money and muscle must be dea gold mill in Canada.

sum of \$19,187 having been added from profits in May after payment of \$120,000 in the four weekly loan when it comes will be welcomed in many 20th were \$737,350, or 20.45 per cent, on the capital tic channel for the investment of their a little over four and a half months.

\$3,546 per ton milled, this, as already noted, being a being met by the regular sale of Treasury SOUTH AMERICAN ROADS new low record. It compares with \$3.7 and \$4,219 in the May period a year ago. new low record. It compares with \$3,716 in April the counter of the Bank of England at the rate of

in April necessitated the curtailment of development balance, however, should be kept up to, say, £100, Since then an endeavor has been made to 000,000 and when the absorption of Treas catch up on development work, with the result that slackens the time will have arrived for the issue of siderable of this work was carried on in comparativev low grade ore bodies the value of the ore treated during the period shows a falling off.

CANADIAN BANK CLEARINGS.

Ottawa alone among the principal cities of Canada indicated an increase in its bank clearings during the good, and that he believed the impropast week. Winnipeg's decrease was larger than that has been under way for the past seven of any other centre, with Montreal a good second.

Montreal		Decrease.
Toronto	 39,022,880	\$6,019,644 2,306,919
Winnipeg	 18.553 230	6,408,227
Ottawa	 4 634 705	228,012
Hamilton	 2,943,822	86,904
Halifax London	 2,008,206	110,874
St. John	 1,685,494	604,704
*Increase.	 1,424,822	274,486

BUT PRICES HOLDING FIRM

New York, June 18,- Leading copper agencies con doba Central line again did fairly well with an advance of £4,200. The Leopoldina company comes is due in large measure to the recent fall in exchange, still further concessions, as is always the case when

Some October contracts have been made, and some

sellers are reported to have booked orders for delivery rext year.

within reasonable time."

SPOT COPPER AT LONDON.

Spot tin £168 10s., up 10s.; futures £166, up 5s. Straits £172 10s., unchanged. Sales spot tin 40 tons;

Lead £26 2s. 6d., up 10s.; Spelter £110, unchanged.

Her one Object is to Bring the War to a Successful Conclusion

NEXT BIG WAR LOAN

Welcomed Because it Will Afford Safe and atriotic Channel for the Investment of Accumulated Savings

London, June 5, (by mail.)—Business on the Lonon Stock Exchange seems to be diminishing in vol ... \$500,000,000 ume; but in many respects this is not a bac 500,000,000 It means, of course, that the public shows 400,000,000 clination to buy stocks. There are always 100,000,000 lers about, but as theer is no speculation. not dispose of stock unless there are on the measure of public demand. The disinclination to buy may be arr

have something to do with it; but we hand big war profits are being made munties and the deposits held by the banks tain an enormous and abnormal aggregate. slackening of investment demand is, therefore yet be of long duration, which will me depreciation in the value of securities, win potent influence tending to check investm ness is the argument frequently emphas leading men in the country that the sa public should be reserved for the purpose of

These savings can be employed in ways: (1) By investing in the approaching ernment loan and (2) by erecting plants and making necessary extensions for the purpose of ma turing munitions of war. In the last-fey industrial strength of the country for the po-

at the present time earnestly enlisting th the industrial communities, masters as well as n

So far, it appears, the output has been recently for Italy. Moreover, Great Britis fighting not only in France and Fla Dardanelles, in Egypt, in Persia, in British So rica, in East Africa and West Africa, to of the earlier naval engagements in the Southern Atlantic and Southern Pacific. Further, it must be remembered that Great Britain was qu for such an unparalleled expenditure of m also for the various smaller wars at the

The monied classes of Great Britain new realiz to bringing the war to a successful co-The company's surplus now stands at \$1.64,093, the this probably explains to the largest extent The profits from January 1st to May munities because it will provide a safe and pair savings. The date of the issue will be Working costs for the period under review were by circumstances. At present the cost of the about £3,000,000 a day, while the Government The report adds: The shortage of water power ther has a cash balance of about £130,000,000

SAYS PRESIDENT OF BETHLEHEM STEEL.

New York, June 18 .- Chas. M. Schwab, presiden of the Bethlehem Steel Corporation, will Bethlehem, Penna., to-day. When asked for ion on steel, he said: Conditions in the inde wou'd continue.

improving, and rail and structural m ind 75 per cent, capacity Mr. Schwab looks for a substantial gain in stee

production in the United States, and better prices.



PROCLAMATION

St. Jean Baptiste Day

THURSDAY, the 24th instant, being St. Jean Bap iste Day, I respectfully request the citizens to their establishments in order that that day may be observed throughout the City as a general holiday and that all may participate in the different demonstra-

The citizens are also invited to decorate their dwellings, more especially on the line of the proposed processions.".

MEDERIC MARTIN.

City Hall. Montreal, 17th June, 1915. OL. XXX. NO. 37

rs at almost the cost exaggerated. It is a fa iction has arisen regarding expired trade agreement wi ged with the retailer the price a matter of adjustment, the e has been informed, and it is able to speak for the trade, the

soon be reached. In the meantime a few wholesale arly the latter, who have a s than they care to carry age of the expired agreement ds at a reduced price in an ender nal of Commerce is in a position tely that this is not generally the ca al prices and have no intention of are prices, however, will wholl hat arrangement the trade comes t red agreement which fixed such ral assumption is that pilces v As pointed out in the Journal of Com

industry has been severely hit by ion, but buisness in many respect rade having received large order the expectations are that a bett e of the rupture in the market, a

nd be obtained for the goods if p end a little. COTTON FUTURES OPENED

inged to I point decline. At 12.30 p. July -Aug. Oct.-Nov. Jan.-Fe 5.26½ 5.49½ 5.4 5.27 5.50 5.6 5.251/2 5.491/2 5.1 At 12.30 p.m. there was good busin s easier with middlings at 5.35d; les, receipts 20,000 bales including 15,1 Spot prices at 12.45 p.m., were America air 6.21d; good middlings 5.65d; middlin dilngs, 4.89d; good ordinary 4.49d; or Liverpool, June 18-2 p.m.-Cotton nged to 1/2 point advance. Sales luding 9,200 American. July-August

verpool, June 18.—Cotton futures clos July-August 5.27d.; October-November

r-Nov. 5.50d; Jan.-Feb. 5.65d; May-,

ary-February 5.66d.; May-June 5.80d. FLOUR AND GRAIN EXPORT

Flour and grain exports from Montreal f (sacks.) *

LIVERPOOL CASH WHEAT EAS rpool, June 18.—Cash wheat easy No. 1 northern spring 10s. 9d.; N 11s. 1d.; No. 2 soft winter 10s. 6d.; Corn irregular, unchanged to 1/2 lower mixed 8s.; Plate 7s. 11/2 d. Paris, June 18.—Spot wheat unchanged, s

GROCERY MARKET MORE ACTIV York, June 18.—There was a fair gr Jobbing orders for peppers, for inst ling 253 tons being reported. Sales of were noted. The cables were uncha its are high and tonnage scarce.

NAVAL STORES MARKE

w York, June 18.—The market for nav the south, which put prices here sympath spot turpentine was quoted at 43 ½ cents. was repeated at the basis of \$6.75 for k nd retort. Pitch was steady at \$4.75. ns, common to good strained, was held following are the prices for rosins in t C, \$3.50; D, \$3.60; E, \$3.65; F, \$ H, \$3.95; I, \$4.00; K, \$4.25; M, \$4.75; I G, \$6.35; W. W, \$6.60.

nah, June 18.—Turpentine firm, 41 cents. Sales, 442; receipts, 1,229; sh stock, 25,138.

in, firm; sales, 1,484; receipts, 3,279; sh slock, 56,222. Quote: A, B, \$3.00 t D, \$3.10 to \$3.15; E, \$3.25 to \$3.35; F, stock, 56,222. G, H, \$3.35 to \$3.40; I, \$2.40 to \$3.50; 3.80; M, \$4.25; N, \$5.35; W, G, \$6.00;

d. June 18.—Turpentine spirits 37s.

JUTE IS UNCHANGED.

York, June 18.—Jute is unchanged at no ents for June-July shipment. ion is firm, with no pressure of offerings the heavy orders of the Indian mills for war

freight conditions are still a factor. DOMINION COALCOMPANY

