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At all dealers.
Lb. pails and larger non-spilling sizes.
Pratt's White Diarrhoea Remedy—
A guaranteed preventive. 25c. will
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From TORONTO To

WINNIPEG and Return \$56.00
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CANADIAN NORTHERN

Cow Testing: What the People Say

In one of his annual reports, C. F. Whiffey gives quotations from let-
ters he has received. They show
what people think of Mr. Whiffey's
special charge, cow testing. From
Lanark Co., Ont., comes this state-
ment:

"We all know in a general way that
some of our cows give much more
milk than others, but I am quite sure
that none of us realized the difference
was anything like so large as it has
proven to be. Our best cow gave
7,160 pounds of milk and our poorest
cow gave 4,206 pounds, a difference of
one and a half tons, which is easily
\$30.

"As my cows cost exactly the same
feed in winter and the same pasture
in summer, any one can see at once
the greater importance of cow testing
to raise up the milk production with-
out one cent of increase in the cost.

"Another point is we know now just
what our cows are doing for us; be-
fore, we only gave them credit for
milk sold to the factory; our best cow
paid us \$80, which is far in excess of
what we ever expected her to make.

"Milk fed to our calves must be
just such as we get from our cows, so
that we should be as much interested
in the quality as in the quantity; we
had no way of knowing the difference
in quality till we tested each cow
separately and found great differ-
ences."

"I find it very much more interest-
ing dairying when keeping records, as
well as being able to know which cow
to get rid of. I wish there were more
in this district keeping records as it
is a good guide when you want to get
new stock or young calves."—(From
Cassburn, Ont.)

Wants More Of It.

"We have been weighing our milk
now for three years and find it very
beneficial. Please send me sheets
for daily weights; we would not like
to keep cows if we had to stop weigh-
ing the milk."—(From Hollen, Ont.)
"I never seem to miss the time spent
weighing daily, and in any case the
benefits more than offset all the time
spent."—(From Hollen, Ont.)

"I have been weighing now for one
year and find that I have such poor
cows in the herd that I am ashamed
to send in the figures. I promise you
that the unmistakable eye-opener
which I have received this year will
result in a much happier return next
year."—(From Iona, Ont.)

And another man near Stratford,
Ont., who with a herd of 10 cows, in-
cluding one farrow and three 2-year-
old heifers, has an average of 9,333
pounds of milk, writes:

"I certainly feel well-pleased with
the idea of weighing the milk at every
milking. A person takes more inter-
est in his dairy work when he knows
just what his cows are doing every
day. I also believe we should keep
an account of the feed they consume."

The Dairymen's Indicators

By G. L. Martin.

In order to put dairying upon a
business basis, every farmer needs
to use the milk scales, the tester
and the record book. The successful
business man has a ledger to guide
him in his transactions. Every dairy-
man needs to enter a separate ac-
count with each of his cows so that
he may have an indicator to tell him
at the end of the year just how much
feed each cow has consumed, the
amount of milk produced and the per-
centage it tests.

Too many farmers of the country
are keeping the scrub cow, feeding
and milking her twice each day, 14
times each week, 63 times each month
and 720 times each year, merely for

the pleasure of her company, when a
portion of this time might well be
expended in estimating the feed,
weighing and testing the milk and
crediting same to each cow. Many
good dairymen squander 30 minutes
each day gambling with the scrub
cow, when three minutes time with
the scales, te-c or record book of the
would put the herd upon a paying year.

basin and money in their pockets. The
keeping of records is a business trans-
action and means the essential dif-
ference between knowing and guess-
ing, pleasure and drudgery, profit and
loss, success and failure.

The small farmer can keep a variety
of live stock sufficient to produce
something to sell and bring in a bit
of ready cash every month in the
would put the herd upon a paying year.

WHAT THE FARMER CAN DO WITH CONCRETE



This Valuable Book FREE

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a book of information—brim-
full of valuable, money-saving
facts for the farmer.

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