



A Choice of Two Schools.

Having two schools under our complete control, we can give our pupils the choice of a course either in this instance, of The McLaughlin Business University, Grand Rapids, Mich., or in the event of a pupil completing a course in either one, we showing, in good reason for completing the course in the other, such privilege can be granted without any extra fee.

RESTAURANTS, LUNCHES, AND
HOTELS, AND ALL THE REST.

It is a reality, therefore, that the student who writes a letter to a business firm or bank, or who writes a check, or who writes with his own hands, will enter into the world of the business much more fully and be likely to express himself more intelligently and business-like than the one who might be called upon to do so without having had the practical training in business matters and in correspondence, the skill one of which would be hard to teach, and that of which form a part of THE McLAUGHLIN BUSINESS PRACTICE.

The correspondence which is a part of the business, the connection with the business, the dealing between the students of the two institutions, including the placing of orders and consignments, the clearing of goods from others, and the receiving and paying for these, the settlement of claims and signing of invoices in settlements, all of these give the student a practical training in business matters and in correspondence, the skill one of which would be hard to teach, and that of which form a part of THE McLAUGHLIN BUSINESS PRACTICE.

Intercommunication Work.

BETWEEN THE TWO SCHOOLS, THE STUDENT
FINDS THE PRACTICE OF THE McLAUGHLIN

Our intercommunication work is one of the strongest features in connection with the combination of the two schools. It gives an excellent opportunity of introducing Customs Terms, Exchange, Drafting, etc., and showing how far the laws of the two countries apply in the settlement of differences between the pupils of the two institutions. These and many other intensely practical questions of daily occurrence in the two institutions, and the student, practically, learns every business way gets a knowledge of and familiarity with the most of book knowledge, or theory work could never give him.

The volume of business which passes day between the two institutions would be a surprise to those who are not familiar with it. The students engaged in it must therefore get a thoroughly practical knowledge of Drafting, Exchange, Customs Papers, Duties, Shipping, Commission, Correspondence, and all other points which would arise in the actual work. The only difference between our work and that of the outside business world, is that no real money value passes between the parties. In every other respect it is real and the results are as carefully looked after.

It Pays to Attend the Best.