

POST-VISIT INFORMATION SHEET

What did you find out about this company/contact?

What? <ul style="list-style-type: none"> • Specific requests, leads, intelligence, general info, contacts, etc. 	Who did you meet with?	Did you know them beforehand? (√)	How do you plan on disseminating this information/intelligence? <ul style="list-style-type: none"> • Intelligence vs. Information • TRIO, VTC, directly to the client.